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UNITED STATES DISTRICT COURT
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           FOR THE NORTHERN DISTRICT OF OHIO
                    EASTERN DIVISION
 3
 5
    IN RE: NATIONAL
    PRESCRIPTION
                                : MDL No. 2804
 6
    OPIATE LITIGATION
                                : Case No.
                                  1:17-MD-2804
    THIS DOCUMENT RELATES
    TO ALL CASES
                            : Hon. Dan A. Polster
 9
                Monday, January 7, 2019
10
        HIGHLY CONFIDENTIAL - SUBJECT TO FURTHER
11
                 CONFIDENTIALITY REVIEW
12
13
14
            Videotaped deposition of TOM NAMETH, held at
    the offices of Cavitch, Familo & Durkin,
15
    1300 East Ninth Street, Cleveland, Ohio, commencing at
16
17
    9:03 a.m., on the above date, before Carol A. Kirk,
    Registered Merit Reporter and Notary Public.
18
19
20
21
22
23
               GOLKOW LITIGATION SERVICES
           877.370.3377 ph | 917.591.5672 fax
24
                    deps@golkow.com
```

```
APPEARANCES:
 1
    On behalf of the Plaintiffs:
 2
 3
            COHEN & MALAD, LLP
            BY: EDWARD "NED" B. MULLIGAN, ESQUIRE
                 nmulligan@cohenandmalad.com
 4
                 JONATHAN A. KNOLL, ESQUIRE
 5
                 jknoll@cohenandmalad.com
            One Indiana Square, Suite 1400
            Indianapolis, Indiana 46204
 6
            317-636-6481
 7
    On behalf of Discount Drug Mart:
 8
            CAVITCH FAMILO & DURKIN
 9
                 TIMOTHY JOHNSON, ESQUIRE
            BY:
10
                 tjohnson@cavitch.com
            1300 East Ninth Street, 20th Floor
            Cleveland, Ohio 44114
11
            216-621-7860
12
13
    On behalf of Cardinal Health, Inc.:
            PORTER WRIGHT MORRIS & ARTHUR LLP
14
            BY: JILL G. OKUN, ESQUIRE
                 jokun@porterwright.com
15
            950 Main Avenue, Suite 500
            Cleveland, Ohio 44113
16
            202-443-2508
17
18
    On behalf of AmerisourceBergen:
            JACKSON KELLY PLLC
19
                 SANDRA K. ZERRUSEN, ESQUIRE
            BY:
20
                 skzerrusen@jacksonkelly.com
            50 South Main Street, Suite 201
21
            Akron, Ohio 44308
            330-252-9060
22
23
2.4
```

```
On behalf of Walmart:
 1
            JONES DAY
            BY: ADAM HOLLINGSWORTH, ESQUIRE
 3
                 ahollingsworth@jonesday.com
            901 Lakeside Avenue East
            Cleveland, Ohio 44114
 4
            216-586-3939
 5
    On behalf of Endo Pharmaceuticals, Inc. and
 6
    Endo Health Solutions Inc. (via teleconference):
 7
            BAKER & HOSTETLER LLP
            BY: TERA N. COLEMAN, ESQUIRE
 8
                 tcoleman@bakerlaw.com
            127 Public Square, Suite 2000
 9
            Cleveland, Ohio 44114
10
            216-861-7582
11
    On behalf of McKesson:
12
13
            ULMER & BERNE, LLP
            BY: GREGORY C. DJORDJEVIC, ESQUIRE
                 gdjordjevic@ulmer.com
14
            1660 West 2nd Street, Suite 1100
            Cleveland, Ohio 44113
15
            216-583-7000
16
17
18
    ALSO PRESENT:
19
            Tom McConnell, Discount Drug Mart
            Mike Newell, Videographer
            Zach Hone, Trial Technician
20
21
22
23
24
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1	
2	PROCEEDINGS
3	
4	THE VIDEOGRAPHER: We are now on
5	the record. My name is Michael Newell.
6	I am a videographer for Golkow
7	Litigation Services. Today's date is
8	January 7, 2019. The time is 9:03 a.m.
9	This deposition is being held in
10	Cleveland, Ohio in the matter of
11	National Prescription Opiate Litigation.
12	The deponent today is Tom Nameth.
13	Will counsel please identify
14	themselves.
15	MR. MULLIGAN: Edward Mulligan and
16	Jonathan Knoll for the Plaintiffs.
17	MR. JOHNSON: Tim Johnson for the
18	Defendant, Discount Drug Mart.
19	MR. HOLLINGSWORTH: Adam
20	Hollingsworth for Walmart.
21	MR. DJORDJEVIC: Greg Djordjevic
22	for McKesson.
23	MS. ZERRUSEN: Sandy Zerrusen from
24	Jackson Kelly for AmerisourceBergen.

```
MS. OKUN: Jill Okun for Cardinal
 1
 2
            Health.
 3
                   MR. MULLIGAN: Anybody on the
            phone?
                   MS. COLEMAN: Hi. This is Tera
 5
             Coleman at BakerHostetler on behalf of
 6
             the Endo Defendants.
 7
 8
                   THE VIDEOGRAPHER: The court
 9
             reporter today is Carol Kirk and will
            now swear in the witness.
10
11
12
                        TOM NAMETH
    being by me first duly sworn, as hereinafter
13
14
     certified, deposes and says as follows:
15
                    CROSS-EXAMINATION
16
    BY MR. MULLIGAN:
17
             Q. Good morning, Mr. Nameth.
                   Good morning. How are you?
18
             Α.
19
                   My name is Ned Mulligan, and I'm
             0.
20
    an attorney at Cohen & Malad in Indianapolis.
21
    And we're here to take your deposition today.
22
                   Do you understand that?
23
            A.
                   Yes.
24
             Q. Okay. And I appreciate your time
```

- 1 here today. I'm sure there's things you'd
- 2 rather be doing. We'll try to get you out of
- 3 here as soon as we can, okay?
- 4 A. That's fine.
- 5 Q. Before the deposition started, I
- 6 went over a couple just basic ground rules.
- 7 Did you understand those
- 8 generally?
- 9 A. Yes.
- 10 Q. Okay. And the only thing I didn't
- 11 mention -- well, there was two things. One, if
- 12 you want to take a break, I'm more than happy to
- 13 let you take a break. It's not a marathon. All
- 14 I ask is that we finish the document we're on or
- 15 that you answer the question that's pending.
- 16 Is that fair?
- 17 A. That's fair.
- 18 Q. Okay. And if I ask a question
- 19 today that you don't understand, which is likely
- 20 to happen, I'd just ask that you let me know
- that you didn't understand, and I can try and
- 22 rephrase it.
- 23 Is that fair?
- A. That's fair.

- Q. Okay. And in the same vein, to
- 2 the extent that you do answer my question, is it
- fair for me to assume that you understood it?
- 4 A. Yes.
- 5 Q. Okay. For the purposes of the
- 6 deposition, I may use some abbreviations today
- 7 that I want to just clear with you, if that's
- 8 all right. The first one would be suspicious
- 9 order monitoring I may refer to as SOM. Is that
- 10 an abbreviation you're familiar with?
- 11 A. Yes, it is.
- 12 Q. Okay. And same with suspicious
- order reporting would be SOR?
- 14 A. Okay.
- 15 Q. Okay?
- And then I may refer to Discount
- 17 Drug Mart as DDM.
- 18 A. That's fine, yes.
- 19 Q. Okay. And then the Controlled
- 20 Substances Act as the CSA.
- 21 A. Okay.
- Q. Okay. And just a second ago, you
- were -- you swore that you would tell the truth
- 24 today.

- Did you understand that?

 2 A. Sure did.
- Q. Okay. And you know that that
- 4 means that you're here to tell the truth and the
- 5 whole truth, correct?
- A. Yes, sir.
- 7 Q. Okay. And are you prepared and
- 8 ready to do that?
- 9 A. I hope so.
- 10 Q. Okay. Is there anything that
- 11 would keep you from telling the whole truth
- 12 today?
- 13 A. No.
- Q. Okay. So my understanding is that
- 15 you're actually retired now; is that correct?
- A. That's right.
- 17 Q. Okay. When did you retire?
- 18 A. 2014. And then I went -- after
- 19 that, I did stay on with the company as a
- 20 part -- on a part-time basis for approximately a
- 21 year, but reduced workloads.
- Q. Okay. And having talked to some
- of your former colleagues, my understanding is
- that that's sort of a common thing at DDM, that

- 1 the outgoing manager sort of stays on part-time,
- 2 at least in some instances, to transition in the
- 3 new person.
- 4 Is that fair?
- 5 A. Yes.
- 6 Q. Okay. And who took over for you
- 7 in 2014 and then thereafter?
- 8 A. Jason Briscoe.
- 9 Q. Okay. And what was your title
- in -- when you retired?
- 11 A. Director of pharmacy operations.
- 12 Q. So I assume sometime prior to
- 13 2014, you indicated you wanted to retire; is
- 14 that correct?
- 15 A. Yes.
- Q. And then they would -- they
- 17 brought in Jason -- or they tabbed Jason to take
- 18 over for you?
- 19 A. Right. He was brought in prior to
- 20 that date. Maybe a year prior to that date or
- 21 so.
- Q. Okay. And do you know what his
- 23 title was prior to that?
- A. He was supervisor of the southern

```
region, I think.
 1
 2
                   So he was like a regional
     supervisor --
 3
             Α.
                   Right --
 5
             Q.
                   -- of a sect of the DDM
    pharmacies?
 6
 7
             Α.
                   Yes.
 8
                   Okay. And I understand there was
 9
    a couple of those, right?
10
             Α.
                   There were.
11
             Q.
                 Okay. And so DDM chose him to
12
    replace you --
13
             A. Correct.
14
                   -- or did you choose him?
             Q.
15
                   No. It was a corporate decision
             Α.
16
    to do that.
17
             Q.
                   Okay. And so would it be fair to
     say that in 2014, he became the director of
18
    pharmacy operations but then you stayed on in
19
    a -- sort of a part-time capacity to help ensure
20
21
    that he got up to speed?
22
             Α.
                   I think that was done prior. I
23
    mean, he was there a year prior to that, so he
```

was pretty much up to speed by the time I

24

- 1 retired, and when I did retire, I went to just a
- 2 couple of days a week in a reduced capacity.
- 3 But, you know, that's ...
- 4 Q. Okay. Did you work closely with
- 5 him prior to your retirement?
- A. Yes.
- 7 Q. And was -- were you his -- strike
- 8 that.
- 9 Did he directly report to you?
- 10 A. Not necessarily. I mean, he
- 11 probably worked with me alongside of me in a lot
- of things, but he reported to -- to Pete Ratycz.
- Q. Okay. And you also reported to
- 14 Pete Ratycz?
- 15 A. Yes.
- 16 Q. How long did you work at DDM?
- 17 A. Approximately 30 years.
- 18 Q. So if my math is correct, does
- 19 that mean that you started in -- would it have
- 20 been like --
- A. About '85 or somewhere in there.
- Q. What was your position when you
- 23 started there?
- A. Staff pharmacist, retail.

```
Ο.
                  So that would have been a
 1
    pharmacist at one of the stores?
 2
 3
            Α.
                   Yes.
            Q. And my understanding -- well,
    strike that.
 5
                  At that time were there chief
 6
 7
    pharmacists at the stores as well?
 8
             Α.
                   There were chief and staff.
 9
                  And so correct me if I'm wrong,
    you are a pharmacist then?
10
11
            Α.
                  Yes.
12
             Q. Okay. Do you have a PharmD?
13
                   I do not.
            Α.
14
                   Okay. And what's the degree that
             Q.
    you have?
15
16
            Α.
                  BS.
17
                   I'm sorry?
             Q.
                  BS, Bachelor of Science, pharmacy.
18
            A.
19
            Q.
                   Okay.
20
                   MR. JOHNSON: You're jumping on
21
            the end of his questions a little bit
22
             so --
23
                   THE WITNESS: Okay.
24
                   MR. JOHNSON: -- just slow it down
```

- a notch or so.
- MR. MULLIGAN: He was pretty good
- 3 until that last one.
- 4 MR. JOHNSON: Yeah.
- 5 BY MR. MULLIGAN:
- Q. You're doing good.
- 7 A. Okay.
- 8 Q. And where did you get your
- 9 bachelor in pharmacy?
- 10 A. Duquesne University, Pittsburgh.
- 11 Q. And what year was that?
- 12 A. 1972.
- Q. And did you start working as a
- 14 pharmacist in 1972?
- 15 A. I was in the service from '72 to
- 16 '74. And after that -- which I worked as a
- 17 pharmacist in the service --
- 18 Q. Okay.
- 19 A. -- at Madigan Hospital in Fort
- Lewis, Washington. Came out and then went into
- 21 retail here.
- Q. So did you work as a retail
- 23 pharmacist somewhere else before joining DDM?
- 24 A. Yes. Revco for -- which is now

- 1 CVS, for a number of years.
- Q. Was there any other pharmacies
- 3 that you worked at from -- between your time in
- 4 the service and when you started at DDM in --
- 5 A. Yes. After Revco, I worked for
- 6 Kroger's. Kroger's was leaving the Cleveland
- 7 area, so I had to switch at that point, and
- 8 which -- I don't know. It was late '70s, I
- 9 quess -- to Rite Aid.
- 10 Q. Okay.
- 11 A. And then from Rite Aid to Drug
- 12 Mart --
- 13 Q. Okay.
- 14 A. -- or DDM.
- Q. And you were in a retail
- 16 pharmacist role in each of those locations,
- 17 correct?
- 18 A. For all of those, yes.
- 19 Q. And when did you -- when were you
- 20 promoted from staff pharmacist at DDM to a
- 21 higher position?
- A. Maybe in the late '90s I went
- 23 to -- I was the director of IPS, which was a
- 24 mail order nursing home and physicians'

- 1 dispensing operation.
- 2 Q. So from, let's say, '84, '85
- 3 time --
- 4 A. Maybe to '90 -- it was probably
- 5 '90 -- maybe it was even early '90s.
- Q. Okay. So from the '84 to '85 time
- 7 frame until when you went to that role, you were
- 8 a staff pharmacist at the DDM stores?
- 9 A. Yes.
- 10 Q. Okay. And then how did you go
- 11 from the director of IPS to being the director
- of pharmacy operations? Were there any other
- intermediate steps?
- 14 A. I -- from the -- from the IPS, I
- went to the Medina store as chief pharmacist,
- 16 and then from the Medina retail store, I went to
- 17 the corporate office as director. And that was
- 18 probably, I'm going to say, '96, '97.
- 19 Q. And then you were in that role
- 20 until 2014, correct?
- 21 A. There was one year interim where I
- 22 was -- took over our VP -- our current VP at
- that time, rather, had left and for about a
- 24 year, I was acting VP until Pete took over in, I

- 1 believe, '02.
- Q. Okay. So it would be fair to say
- you've got a pretty in-depth understanding as to
- 4 how DDM's business works?
- 5 A. I would think so.
- 6 Q. And specifically as it relates to
- 7 its pharmacy?
- 8 A. Yes.
- 9 Q. And you're also very well versed
- in sort of the pharmaceutical business, retail
- 11 business, if you will?
- 12 A. Yes.
- Q. Okay. So as the director of
- 14 pharmacy operations, what were your primary
- 15 responsibilities?
- A. Well, anything that went on, you
- 17 know, in the pharmacies themselves, hiring,
- 18 firing, you know, staffing, making sure the
- 19 stores are run properly, looking at stores', you
- 20 know, profitabilities and inventories.
- Q. Is there anything else that you
- were responsible for as director of pharmacy
- operations that you can think of?
- A. I mean, you know, not offhand.

- 1 Q. Okay. You know why we're here
- 2 today, right?
- 3 A. Yes.
- 4 Q. And why is that?
- 5 A. Looking at the opioid problems,
- 6 situations, in the country.
- 7 Q. Okay. And could you be a little
- 8 more specific?
- 9 A. Looking at possible drug
- 10 diversion, what that is, and how do you go about
- 11 fighting that problem, I guess.
- 12 Q. Were you responsible for
- overseeing DDM's system to detect and deter
- 14 diversion?
- 15 A. I wouldn't say responsible. As
- 16 far as what -- as far as writing it or as far as
- 17 operations or what?
- Q. Go ahead and tell me what you were
- 19 responsible for.
- A. More of the operational aspect of
- 21 it.
- Q. Okay. How do you define
- "operational"? I want to just make sure I
- 24 understand sort of the scope of what your

- 1 responsibilities were related to diversion.
- 2 A. Okay. Once a policy was
- determined on how we're going to go about
- 4 organizing and making sure that there was no
- diversion, whether that be theft or whether it
- 6 be -- whether it be just routine distribution,
- 7 my job was to make sure that the process was
- 8 done on a regular basis and making -- and react
- 9 to situations when they did come up.
- 10 Q. Okay. When was a -- well, you
- 11 said when a policy was determined, what do you
- 12 mean by that?
- A. Well, we're a small company, so we
- 14 determined what we wanted to do on a regular
- 15 basis, on an ongoing basis, whether or not --
- 16 there was -- at that time there was a report
- 17 that was run on a monthly basis, and someone had
- 18 to review the report on a regular basis, and
- 19 take appropriate steps when necessary. So, you
- 20 know, we knew our duties at that time and
- 21 fulfilled those duties.
- Q. All right. So I'll just -- we're
- 23 talking -- you're talking in very general terms,
- and so what that means is I'm going to have to

- 1 ask you a lot of follow-up questions, so -- and
- 2 that's fine. But I'm going to try to dig into
- 3 that a little bit more --
- 4 A. Okay.
- 5 Q. -- so we don't -- we can get
- 6 through it quicker.
- 7 Okay. So you said you're a small
- 8 company. Can you tell me what the relevance of
- 9 that is to what your ultimate policy became?
- 10 A. Well, you know, our company is
- 11 small to the point where we have very little
- 12 turnover. So somebody that is in my position,
- there's only two people really in the corporate
- 14 office that was looking at the reporting
- 15 systems.
- So, you know, we didn't
- 17 necessarily have a written policy, per se, but
- 18 we knew what the policies were, what our jobs
- 19 were, what our functions were. So it was really
- 20 up to us to maintain that functionality on a
- 21 monthly basis to make sure that, you know, the
- 22 reports were looked at and followed up on,
- 23 so ...
- Q. Who was the other person?

- 1 A. The VP of pharmacy and myself, the
- 2 director.
- Q. Okay. So at some point -- and
- 4 tell me -- correct me if I'm wrong. Were you --
- 5 did you participate in designing DDM's
- 6 suspicious order monitoring policies and
- 7 procedures?
- 8 A. No.
- 9 Q. You did not? Do you know who did?
- 10 A. Well, there's a couple of
- 11 different layers that were involved in that.
- 12 Back in, oh, mid '90s there was a policy that
- was -- not a policy, but a program that was
- 14 written to monitor controlled drug orders and
- that was probably done in the mid '90s.
- Q. And is that the policies and
- 17 procedures that are in place today that you know
- of, or at least as of when you retired?
- 19 A. A portion of it, yes.
- Q. Okay. And did you play any role
- in drafting that?
- 22 A. I did not.
- Q. Okay. What did that policy
- 24 consist of at that time?

- 1 A. It was a monthly report that was
- 2 run out on controlled drugs. It was a
- 3 controlled drug report looking at the average
- 4 number of bottles of controlled drugs that were
- 5 distributed or actually ordered by a particular
- 6 store based on a monthly average, but I think it
- 7 was -- might have been designed as a rolling
- 8 12-month --
- 9 Q. Okay.
- 10 A. -- average looking backwards.
- 11 Q. And I'll just represent to you,
- 12 based on the depositions I've been at, that
- that's the report that they still use today as
- 14 part of their suspicious order monitoring
- 15 policies.
- 16 Are you aware of that?
- 17 A. Okay. I believe that they still
- 18 use it, but I've been gone for -- since '14.
- 19 Q. Sure.
- 20 A. I was really out of that loop, I
- 21 mean, from '14, but ...
- Q. Was it used in 2014?
- 23 A. Yes.
- Q. And it was used from when it was

- 1 put in place through 2014?
- 2 A. Yes.
- Q. Without any exception?
- 4 A. That portion was used straight
- 5 through. There were some additions that were
- 6 added to that.
- 7 Q. Okay. Was that report designed to
- 8 identify suspicious orders?
- 9 A. Part of it. That was part of the
- 10 functionality. I mean, you know, suspicious
- 11 orders were -- you know, it was kind of a
- 12 different layer -- multilayered type of program
- where we -- that was one part of the program,
- 14 yes.
- 15 Q. Okay. So it sounds to me like it
- was maybe designed for multiple reasons and one
- of them might have been suspicious orders; is
- 18 that fair?
- 19 A. That particular rolling average
- 20 monthly report was designed specifically to look
- 21 at controlled drugs anomalies that would -- you
- 22 know, quantities higher than the normal, and
- that was really the specific use of it.
- Q. Okay. In your eyes, would an

- 1 anomaly associated with a controlled substance,
- 2 in terms of size, would that be something that
- 3 would constitute a suspicious order?
- 4 A. Not necessarily. It would be
- 5 something that would jump out of the page at you
- 6 and then you'd have to look into that specific
- 7 reason why that -- there was an increase from
- 8 month to month or that particular month.
- 9 So it, not necessarily, would make
- 10 it a suspicious order. It would jump out of the
- 11 page. Then there would be follow up to
- 12 determine whether it was suspicious or not.
- Q. Okay. So if you were looking at
- 14 this one month -- the monthly -- what do you
- want to call this report for the sake of the
- 16 transcript? Do you have a preference as to what
- 17 you call it?
- 18 A. Twelve-month order. I mean,
- 19 12-month --
- Q. The 12-month report?
- A. Yeah, I quess.
- Q. Okay. And when we say that, we'll
- agree that we're referring to the one that's
- 24 printed monthly and reflects a rolling 12-month

- 1 average.
- 2 Is that fair?
- A. Right. Yes.
- 4 Q. Okay. So if you were looking --
- 5 and I assume part of your responsibilities were
- 6 to review this 12-month report, correct?
- 7 A. Yes.
- Q. Was anybody else responsible for
- 9 reviewing this 12-month report on a monthly
- 10 basis?
- 11 A. If I was on vacation, the VP of
- 12 pharmacy would do that --
- 13 Q. Okay.
- 14 A. -- but it would only be between
- 15 the two of us.
- Q. Okay. And you said that you would
- 17 use that report to see if anything jumped out at
- 18 you, right?
- 19 A. I would use the report to make the
- 20 next determination of whether we had to do
- 21 something else besides necessarily what had to
- 22 be -- there was another form that we used that
- we sent out to a store to ask them the reasons
- 24 why of the increase.

- 1 Q. Okay. So let's say Store Number 1
- 2 has a 12-month rolling average of five bottles
- of hydrocodone per month, fair?
- 4 A. Yes.
- 5 Q. Okay. And then you get a report
- 6 on January 1st showing that in December they
- 7 ordered 15 bottles of hydrocodone.
- 8 A. Yes. Okay.
- 9 Q. And so would that appear on the
- 10 report?
- 11 A. Yes.
- 12 Q. Okay. And would that jump out at
- 13 you?
- 14 A. Yes.
- Q. Was there any policy and procedure
- 16 at DDM that told you what should jump out at
- 17 you?
- 18 A. It was discussed that if we
- 19 determined that it was a policy -- not a policy.
- We determined that the volume was higher than
- 21 normal, then we would follow up with a report to
- 22 the store.
- Q. Okay. And so it sounds like there
- 24 wasn't --

- 1 A. In other words, if they're going
- 2 up from two bottles to four bottles, that, not
- 3 necessarily, would -- it's a higher volume than
- 4 normal. And that's why we had to look at that
- 5 as an individual, because we had to determine
- 6 what store we're looking at.
- 7 If you're looking at just a
- 8 number, a black and white number, it really
- 9 doesn't tell you much. It tells you a volume,
- 10 but it doesn't tell you anything besides that.
- 11 So that's why we had to look at it and then
- determine a reason why, and that reason then
- would go out to the stores. We'd ask the
- 14 question and then they would have to respond.
- Q. Okay. And I appreciate all that.
- 16 What I'm really focused on right now is, did you
- 17 ever receive any training or was there any
- 18 policies and procedures that said, "All right,
- 19 Tom, if you see this report and this store that
- 20 was ordering five has ordered, you know -- if it
- increases by X percentage, then you have to do
- 22 something."
- Was there anything like that?
- A. Well, as being a retail pharmacist

- 1 for 15 years probably before, you know, I was
- very well aware of what stores -- the
- 3 functionalities of stores do, how their orders
- 4 were done, and they gave you a background.
- Now, we also -- when I came on
- 6 board, it was verbally dictated to me that this
- 7 is what we should do if you have -- if you feel
- 8 that this is higher than normal, then we should
- 9 follow up. So that's what we did.
- Q. Okay. So what I'm hearing is --
- 11 tell me if I'm wrong -- there was no set policy
- 12 and procedure that required you to follow up
- 13 based on a particularly -- like a percentage
- 14 increase? There was no percentage that says,
- 15 all right, in this instance, you have to follow
- 16 up with the pharmacist, correct? It was a
- 17 judgment call that you got to make?
- 18 A. Yes.
- 19 Q. Okay.
- 20 A. Yes.
- Q. And so on any given month, let's
- take that store we just talked about that had an
- 23 average of five bottles, correct? Okay?
- 24 A. Yes.

- 1 Q. Is there a specific number where
- for Tom, an increase that would jump out at you
- 3 where you'd say, "I need to follow up"?
- A. Well, the report itself, I think,
- 5 would populate once that -- that number would,
- 6 say, hit a threshold. I think the threshold of
- 7 that report, if I don't -- if I remember
- 8 correctly, was about 90 -- 90 percent,
- 9 99 percent or so. So when it would populate in
- 10 the report, in your case, that would have to be,
- 11 what, ten bottles?
- 12 O. Mm-hmm.
- A. And so in my opinion, that would
- 14 be a substantial increase. So we would have to
- understand why it went from five to ten. So
- 16 that would -- that would then generate a report
- on my side out to the stores to ask them that
- 18 question.
- Now, there's some other things
- 20 involved. If a store was -- you know, had a
- 21 clinic that opened up next store, Cleveland
- 22 Clinic was populating, you know, individual
- 23 satellites around the suburbs of Cleveland quite
- 24 rapidly, and so there are things that we knew --

- 1 that's why it's important for us to have
- 2 somebody look at it rather than just take it by
- 3 its value on a piece of paper.
- 4 Q. Okay. So my question was
- 5 specific. Was there a certain number that would
- 6 cause you to do follow up? And I appreciate all
- 7 the other things you told me. We'll be here
- 8 until Friday if --
- 9 A. Okay.
- 10 Q. I appreciate the information.
- 11 A. I'm just trying to explain what we
- 12 do, but you know.
- Q. Yeah. And I don't want anybody --
- 14 A. I understand.
- 15 Q. -- to be mad at me later --
- 16 A. No. I understand.
- Q. -- when it's 7:00 and we're still
- 18 here. But -- you know, so I -- if you can
- 19 listen to my question. I'm going to try and ask
- very specific pointed questions for what I need,
- 21 and if you can try and answer the question.
- 22 Certainly you're welcome to provide any
- additional information you want, but I don't
- 24 want to keep you here all day.

- So let me ask this. Okay. So
- 2 this report's printed monthly, right?
- 3 A. Correct.
- 4 Q. Okay. Does it have all DDM's
- 5 stores on it?
- A. Yes, it does.
- 7 Q. And it's broken up by store?
- 8 A. Yes.
- 9 Q. Okay. Does it include just
- 10 controlled substances or other items?
- 11 A. Yes.
- 12 Q. Just controlled substances. Okay.
- Do all controlled substance orders
- 14 appear on this report or just the ones that
- 15 exceed the 99 percent?
- 16 A. They can all appear on there.
- 17 Now, they -- I think that once they're printed,
- 18 only the 99 percent were. I don't -- I think
- 19 it's only the 99 percent.
- Q. Okay. So let's say -- let's use
- our example again, and I don't remember what
- 22 store it was. We'll say Store 1 so we can
- remember. So Store 1 has an average of five
- 24 bottles a month, right?

- 1 A. Yes.
- Q. This feels like math class,
- 3 doesn't it?
- 4 A. Yeah.
- 5 Q. Okay. So they're averaging five a
- 6 month and then all of a sudden in December they
- 7 order nine, right?
- 8 A. Yes.
- 9 Q. Okay. That wouldn't show up on
- 10 the report, would it?
- 11 A. Probably not.
- Q. Okay. So then we're at nine, and
- then let's say the next month they order 16.
- 14 That wouldn't show up on the report either,
- 15 would it?
- 16 A. Well, I'd have to look and see.
- 17 It's a rolling average, so ...
- 18 Q. Okay. So the December amount --
- MR. JOHNSON: Let him finish.
- 20 O. Yeah. Go ahead.
- 21 A. I don't know. I'd have to look
- 22 at -- and we'll do the math, I guess, and see if
- a rolling average from month to month when
- you're going back 12 months, I would have to

- 1 understand the math.
- Q. I gotcha. But you'd agree that
- 3 each month they could increase 98 percent over
- 4 what their last 12-month average was and it
- 5 wouldn't show up on the report; is that correct?
- A. Well, it's an increment -- when
- 7 you're looking at it on a month to month on a
- 8 rolling 12, I don't -- when you average in the
- 9 whole year, I don't think it -- I'm not quite
- 10 sure. I'd have to look at the math, you know,
- 11 and if it pops on that report.
- Q. Okay. So my question was, I'm
- 13 trying to frame my question in a way that --
- A. Well, I -- yeah. You're trying --
- Q. Let me ask --
- MR. JOHNSON: Let him ask you --
- 17 let him --
- 18 Q. So my question is: If you
- 19 could -- that a store could increase its orders
- 20 every month, right?
- A. Mm-hmm.
- Q. Under that formula just generally
- over time and without having any of those
- 24 ordering patterns show up on that report,

- 1 correct?
- 2 A. If you're only looking at a month
- 3 to month, you're correct in your statement that
- 4 you wouldn't see that. But when you throw in
- 5 the rolling average of 12, I don't know if that
- 6 skews that number.
- 7 Q. Well, let's say in month 12 you
- 8 increase your orders by 98 percent, all of a
- 9 sudden your 12-month average went up, didn't it?
- 10 A. Yes.
- 11 Q. And so then you could then
- increase again by 98 percent, which would then
- 13 again bring your --
- 14 A. I don't think on a monthly -- each
- month that would -- you could do a 90 -- or
- 16 100 percent, whatever it is, 99 percent every
- 17 single month and increase that because it's a
- 18 rolling 12. It looks back -- you know, it's
- 19 slow -- it's a slow progression.
- Q. Right. So the January before
- 21 rolls off when the --
- 22 A. Okay. Yes. Yes.
- Q. -- most recent January goes on.
- A. Mm-hmm.

- (Reporter clarification.) 1 2 Α. I'm sorry. The -- yeah. We talked over 3 Q. there, each other. 5 So your January from last year 6 rolls off the report when your January from this year gets added? 7 8 Α. Yes. 9 Okay. And so if your January from 10 last year was five bottles and your January this 11 year was ten, your average goes up, right? 12 Α. Yes. Which then raises the amount that 13 Q. you could order in February without that amount 14 15 showing up on your report, correct? 16 Α. I'm taking your word for it. 17 Q. Okay. I mean --Without doing the math, but yes. 18 Α. Right. Well, and I haven't given 19 O. 20 you any specific math. And it's your report. 21 So I'm just trying to understand how this would 22 work and how things would show up.
- A. Yeah.
- Q. Okay. How often would stores show

- 1 up on this report?
- 2 A. They would show up on the report
- with some frequency. It depends on if it's
- 4 cough and cold and flu season, then you're going
- 5 to see more cough syrups report -- on the
- 6 report. But how often a particular store?
- 7 Q. I guess what I want to know is,
- 8 Tom goes into work on January 1 -- I'm sorry for
- 9 calling you Tom. Mr. Nameth.
- 10 A. That's fine.
- 11 Q. Mr. Nameth goes into work on
- 12 January 1. The report prints out. It lands on
- 13 your desk. Are all 74 stores on that report --
- 14 A. Yeah.
- 15 Q. -- showing stuff that's exceeded
- 16 the 99 percent rolling average?
- 17 A. All stores are on the report but
- there could be blank pages that they don't show
- 19 anything.
- 20 Q. Okay. So if no stores' order
- 21 history trigger this reporting system that had
- 22 been set up, they would just have the store but
- 23 nothing underneath?
- 24 A. Right.

- 1 O. And how common was it for the
- 2 store to be listed with nothing underneath it?
- A. I would say it was not that common
- 4 for having a store having nothing. So we had to
- 5 review each -- you know, it was fairly time
- 6 consuming to do, but ...
- 7 Q. Let's talk about opioids.
- 8 A. Yeah.
- 9 Q. When would this report print?
- 10 Would it be the first of the month?
- 11 A. Yes.
- 12 Q. Okay. And would that be the thing
- 13 you'd expect to spend that day doing, looking at
- 14 that report?
- 15 A. Generally, yeah. I mean, it was
- 16 something that took some time.
- 17 Q. Okay. How many days would you
- 18 spend on it?
- 19 A. It depends on how much time I had.
- It could be several hours to, you know, a day
- 21 maybe, looking at it.
- Q. Okay. Would it ever take you more
- than a day to go through that report and do
- 24 whatever due diligence you needed to do?

- 1 A. Not that I recall.
- Q. Okay. And how many stores would
- you say on average would show up on that report
- 4 regarding opioid purchases?
- 5 A. Strictly opioids?
- 6 O. Correct.
- 7 A. There might be a dozen stores.
- Q. Okay. So 12 of the 74 stores
- 9 would appear on average, just generally on a
- 10 given month showing that their orders for the
- 11 last month for opioids were greater than
- 12 99 percent of their 12-month rolling average; is
- 13 that fair?
- 14 A. Yeah. Now, that number -- when we
- 15 got towards 2012, '13, '14, those numbers seems
- 16 to -- seemed to decrease.
- 17 Q. Do you know why that was?
- 18 A. I do not know.
- 19 Q. Did you ever look into why the
- 20 amount of times a store appeared on that report
- 21 went down around that time frame?
- 22 A. No.
- Q. Okay. So you noticed a marked
- 24 decline in stores showing up on your suspicious

- 1 order monitoring report and you didn't do
- 2 anything to figure out why?
- A. If they decreased?
- 4 O. Correct.
- 5 A. No, I did not.
- 6 Q. Okay. Do you have any idea today
- 7 why fewer stores were showing up on your
- 8 suspicious order monitoring report starting in
- 9 2012?
- 10 A. No.
- 11 Q. Are you aware that that time frame
- more or less coincides with when this opioid
- 13 crisis really kind of got blown out of
- 14 proportion? Excuse me. Blew up is the word I
- 15 was looking for.
- 16 A. I think that it was more in the
- 17 news and there were some policies that the State
- 18 Board of Pharmacy made -- and, you know, I'm --
- 19 again, I'm not quite sure of the year, but there
- was some changes to the board of how many
- 21 opioids you could dispense at a particular time,
- 22 so ...
- Q. Do you know what those rules are?
- A. Quantities, you know -- actually,

- 1 the big thing was when hydrocodone went to
- 2 Schedule II, but now you're talking, what, I
- 3 think in '14. So prior to that, not really. I
- 4 don't know why that would have been.
- 5 Q. So you told me that you thought
- 6 about a dozen stores would show up regarding
- 7 opioids on a monthly basis on that report. Was
- 8 that prior to 2012 or was that --
- 9 A. Yeah. I think that -- that was
- 10 probably around '12, '13. Prior to that, it
- 11 might have been slightly more on -- strictly on
- 12 the opioids.
- Q. Okay. And you would spend upwards
- of a day looking into that and doing due
- diligence to determine whether that ordering
- 16 pattern was suspicious?
- 17 A. I don't know if I would say
- 18 upwards of a day.
- 19 Q. Okay. So --
- A. A portion of the day.
- Q. Okay. And what would that -- what
- 22 would the time that you spent -- what would you
- 23 spend that time doing?
- A. Reviewing each particular order

- 1 that would show on the report, looking at what
- 2 store it was, determining to the best of my
- 3 knowledge why that would be, and then sending
- 4 out reports to the store. You know, generating
- 5 another report to the store to ask them, you
- 6 know, why they had an increase.
- 7 Q. Okay. Did you always send the
- 8 form to the store?
- 9 A. I'm sending the forms and it would
- 10 always go to the store, yes.
- 11 Q. Okay. So any time that a store
- 12 showed up on that report, you would send a form
- asking them to explain why their ordering had
- 14 increased?
- 15 A. No.
- 16 Q. Okay.
- 17 A. I mean, that's when I used a
- 18 judgment.
- 19 Q. So this report would populate
- 20 automatically, correct?
- 21 A. Yes.
- Q. And you would get the report,
- 23 correct?
- 24 A. Right.

- 1 Q. And you were primarily responsible
- 2 for reviewing it, correct?
- 3 A. Yes.
- Q. And you'd spend a couple hours on
- 5 the day that it populated reviewing it, right?
- A. Right.
- 7 Q. And depending upon what popped out
- 8 at you, you would then decide whether to send a
- 9 form to the store asking for more information
- 10 about why --
- 11 A. Well, you know, if the volume --
- 12 Q. Hold on. You would then send a
- 13 form that would ask them to explain why their
- 14 orders increased, correct?
- 15 A. Yes, but I would send a form -- if
- 16 the quantities went from one to two or three, I
- 17 generally would not send a report. If the
- 18 quantities went from five to ten, that would
- 19 generate a report, so ...
- Q. Why would five to ten generate a
- report to the store and not one to three?
- A. Well, when you're looking at ups
- 23 and downs in the marketplace and all the
- variables, you know, when you're talking about

- 1 increase by one bottle, so to speak, that
- 2 necessarily would not, in my mind, generate a
- 3 report that would lead to a possible suspicious
- 4 order.
- 5 Q. Okay. That was a judgment call
- 6 you made, right?
- 7 A. Yes.
- Q. And what was the purpose of the
- 9 report that you would send to the stores?
- 10 A. Well, it was twofold, in my
- 11 opinion anyway. One was to see why the
- 12 increase. The second was to see, after they do
- 13 the math of -- say, like they had an increase in
- 14 the number of volume of scripts, I also wanted
- to know whether or not the remaining bottles
- 16 were on the shelf, or if there was some
- 17 diversion where someone was -- you know, are we
- 18 missing bottles? Because if they had ordered
- 19 ten bottles and five were used for filling
- 20 scripts, they better have five on the shelf, so
- 21 to speak.
- Q. Did you ever send out one of those
- forms and get a response back that, you know,
- 24 we're missing two bottles and so we had to

- 1 replace them?
- 2 A. Not that I recall.
- Q. Okay. Do you ever recall any
- 4 issues regarding missing controlled substances?
- A. At store level?
- 6 O. Correct.
- 7 A. There have been situations at
- 8 store level where there have been missing
- 9 controlled substances.
- 10 Q. Is that a common occurrence?
- 11 A. Not really.
- 12 Q. Okay. So it was uncommon?
- A. I would say.
- Q. Do you think DDM did a good job of
- preventing diversion at its store level?
- 16 A. I think we did.
- 17 Q. Okay. All right. So let's just
- 18 recap this because I want to make sure I fully
- 19 understand. So at some point in the '90s, DDM
- 20 designed this report that would generate
- 21 monthly, right?
- 22 A. Yes.
- Q. Okay. And the monthly report had
- 24 every store on it, right?

- 1 A. Yes.
- Q. And it would show the rolling
- 3 12-month average for -- well, it would reflect
- 4 the rolling -- strike that.
- 5 The formula used to decide whether
- 6 an ordering history would show up for a given
- 7 store was whether it exceeded the prior 12-month
- 8 rolling average by 99 percent, right?
- 9 A. Yes.
- 10 Q. Otherwise nothing would show up,
- 11 right?
- 12 A. Right.
- Q. Okay. And so this report, did it
- 14 get e-mailed to you? Was it printed?
- 15 A. Printed.
- 16 Q. Okay. So this report comes out
- 17 and you go and you grab it and then you look at
- 18 it, right?
- 19 A. Correct.
- Q. And you spend a couple hours and
- you look at all the orders or the ordering
- 22 history that shows up. And you'd agree that
- we're talking about ordering history, right, not
- 24 necessarily a specific order?

- 1 A. Say again.
- Q. So, like, for example, the store
- orders -- the stores made orders more than once
- 4 a month, right?
- 5 A. Yes.
- 6 Q. Okay. And so the report would
- 7 reflect what was ordered the prior month, but it
- 8 wasn't a -- it wasn't showing specific orders,
- 9 it was showing the total orders?
- 10 A. Yes.
- 11 Q. Okay. And so you would then look
- 12 at that and you would make a judgment call as to
- whether you needed to follow up with the store
- 14 to get more information, correct?
- 15 A. Yes.
- 16 Q. Okay. And if you decided that a
- 17 particular change was large enough, based on
- 18 your own judgment, then you would send a form to
- 19 the store asking for more information, correct?
- 20 A. Correct.
- Q. Okay. And what -- let's say we
- 22 had that store where they averaged five and now
- they've ordered ten the last month, what would
- be a satisfactory explanation for why they

- increased their order?
- 2 A. If the number of scripts went up,
- if the number of -- the volume of controlled
- 4 substances that were dispensed went up, then
- 5 that would equate to a reason why their volume
- 6 went up. But then, again, on the same token,
- 7 there was lots of times when I would follow up
- 8 if I wasn't -- if that wasn't a complete answer,
- 9 I would make sure that the bottles were still on
- 10 the shelf.
- Now, so there were several times
- 12 where the pharmacist would increase their order
- 13 because they were running a little bit low
- 14 previously. These are controlled drugs for
- pain. We don't want to run out of a pain
- 16 medication that someone needs immediately. You
- 17 can't tell them, they're going to come in two
- 18 days later for their pain medicine.
- 19 So we would -- there were a lot of
- 20 times when the pharmacist would -- might order
- 21 heavier, you know, than normal, just so they
- 22 wouldn't run out, if they were getting low.
- Q. And was that okay by you?
- A. Yes, as long as I knew where they

- 1 were.
- Q. Okay. So if a pharmacy averaged
- five and then they ordered ten, they'd show up
- 4 on the report, right?
- 5 A. Yes.
- Q. And then you would decide whether
- 7 or not that warranted any follow up, right?
- 8 A. Yes.
- 9 Q. Okay. And if the pharmacist
- 10 filled out this form and said, "Look,
- 11 Mr. Nameth, you know, we had more prescriptions
- this month we had to fill and that's why we had
- 13 to order twice as much, " that would be a
- 14 sufficient explanation?
- 15 A. As long as the volume would equate
- 16 to that, yes.
- 17 Q. Okay. And what would they need to
- do to show you that the volume equated to the
- 19 increase in ordering?
- 20 A. They would either -- they would
- 21 either send a report of the actual scripts. If
- they didn't send a report of the actual scripts,
- if they determined that they had an increase in
- volume or whatever of particular scripts, they

- 1 would have an explanation of why, and that could
- 2 have been followed up -- well, you know, a lot
- of times it was, was how many bottles are left
- 4 on your shelf. Because the last thing we wanted
- is to have somebody, you know, have some
- 6 diversion going on at store level.
- 7 Q. Okay. And so would it be fair to
- 8 say that the purpose of that report and your due
- 9 diligence was to make sure they weren't
- 10 replacing opioids, for example, with some that
- 11 had been diverted at the store level like
- 12 through theft; would that be fair?
- A. What do you mean by "replacing"?
- 14 I didn't understand that.
- Q. So it sounds -- you indicated to
- 16 me that an appropriate explanation for an
- increase in orders that would show up on that
- 18 report would be that there were more
- 19 prescriptions, right?
- 20 A. Yes.
- Q. And then you said to me that you
- were concerned with making sure that they
- weren't replacing bottles that may be -- were
- 24 diverted through theft or some other means at

- 1 the store level, correct?
- 2 A. I'm getting hung up on
- 3 "replacing." You know, what --
- Q. Well, tell me what you mean. I'm
- 5 just trying to understand what you're telling
- 6 me. That's all.
- 7 A. Okay. I wanted to make sure that
- 8 the bottles were not diverted out of the store
- 9 through theft, that they have them on the shelf.
- 10 Q. Okay.
- 11 A. So --
- 12 Q. And so you wanted to make sure
- 13 that the increased order wasn't sort of --
- 14 wasn't a way of compensating for a bottle that
- 15 disappeared; is that fair?
- 16 A. Yes.
- 17 Q. Okay. What other ways that you
- 18 understand that a -- let's say a bottle of
- opioids could be diverted out of a DDM store?
- A. What other ways?
- 21 O. Correct.
- A. Well, possible theft, but other
- 23 possible ways? Maybe through a delivery. Maybe
- there was a driver that decided to, you know,

- 1 take some controlled drugs. But other than
- 2 that, because it's a -- we're kind of a --
- 3 sending to our own people from our warehouse, it
- 4 would go from warehouse to store.
- 5 There's other -- those would be
- 6 probably the only two aspects that I could think
- of, is either theft or diversion before it got
- 8 to the store.
- 9 Q. Okay. That would all be theft,
- 10 right?
- 11 A. Oh, yeah. One way --
- 12 Q. So theft by the driver delivering
- 13 the drugs?
- 14 A. Yes.
- Q. And theft by a store employee?
- 16 A. Yes.
- 17 Q. Theft by anybody else? Is that
- 18 uncommon?
- 19 A. You're talking about at store
- 20 level?
- Q. Correct.
- 22 A. Robbery.
- Q. Okay. Did that ever happen?
- 24 A. Yes.

- 1 Q. Okay. How many times?
- 2 A. In what period?
- Q. You tell me. I mean, any --
- 4 whatever -- while you were there, how many times
- 5 were -- was a DDM store robbed and prescription
- 6 drugs were taken?
- 7 A. It could have been a dozen times.
- Q. Okay.
- 9 A. I don't know if it was an
- 10 extremely common occurrence.
- 11 Q. Can you identify for me -- we've
- 12 been obviously talking about this process where
- you were looking at this report and you were
- 14 doing due diligence on the stores you determined
- 15 you needed to do it on, right?
- 16 A. Yes.
- Q. Can you identify for me what you
- 18 did as part of that process to determine whether
- 19 those, let's say, opioids were -- or those
- 20 opioid orders were suspicious?
- 21 A. I don't think we ever had a
- 22 suspicious order.
- Q. Okay. And that's an answer to a
- 24 different question which --

- 1 A. Okay.
- Q. -- I appreciate and I already know
- 3 the answer to.
- 4 My question is: What did you do
- 5 when you got that report to identify whether
- 6 those drugs were all being used for a legitimate
- 7 purpose?
- 8 A. That's when I would fill out the
- 9 other -- the second half of that report. Once I
- 10 got the green bar, the printed report, reviewed
- 11 the report, sent my -- a follow-up report to the
- 12 stores asking why the increase was, they would
- send back the response on why they had to order
- 14 so much. If the quantities on the shelf were --
- and we did also monthly counts at that time.
- 16 And if those were all fine, that would be, you
- 17 know, the result of what we would do.
- 18 Q. Okay. And so your role in
- 19 reviewing that report and communicating with the
- stores did not include ensuring whether the
- 21 prescriptions were appropriate or whether the
- 22 drugs that were being -- the increase on the
- 23 drugs going out were all being used for
- legitimate purposes; is that fair?

- A. Well, that's what happens at store
- level. That's what the pharmacists are doing.
- 3 That's -- their job is to make sure that they're
- 4 filling legitimate prescriptions.
- Q. Okay. So would it be fair to say
- 6 that DDM deferred to the pharmacist at the store
- 7 level to identify potential diversion through
- 8 prescriptions?
- 9 A. Yes. I mean, we -- we would give
- 10 them some guidelines to -- whether it was e-mail
- or not -- about watching out for out of state
- 12 type of prescriptions. But the State Board of
- 13 Pharmacy were setting guidelines for the
- 14 pharmacists to follow at that particular point,
- 15 you know, especially with corresponding
- 16 responsibility. Once that became effective,
- 17 pharmacists were very well aware of whether --
- 18 to the best of their knowledge, whether they
- 19 were legitimate prescriptions or not.
- Q. And you used the phrase there
- "corresponding responsibility," right?
- 22 A. Correct.
- Q. What does that mean?
- A. Well, in other words, you can't

- 1 turn a blind eye just because you have a
- 2 prescription for a medication. You cannot just
- 3 fill it carte blanche.
- 4 Q. Okay.
- 5 A. The first thing you want to do is
- 6 make sure that the prescription itself is not
- 7 from out of state. You know, that raises a
- 8 question right there. So you don't want to fill
- 9 a prescription that's from out of state. We
- 10 wouldn't honor really out of state
- 11 prescriptions.
- So we knew what was happening in
- the State of Florida, and people from Ohio were
- 14 traveling to Florida to get prescriptions. When
- they came back to our stores, we would turn them
- 16 down.
- 17 Q. So you knew this was a big
- 18 problem, right?
- 19 A. Yes.
- Q. Okay. And would you agree the
- 21 phrase "corresponding responsibility" actually
- 22 means that DDM had a responsibility, as well as
- its pharmacists, to ensure that the drugs that
- 24 it -- within its system were not being diverted?

- 1 A. I think that the State Board wrote
- 2 that regulation for retail pharmacies at the
- 3 store levels.
- 4 Q. And what do you mean by that?
- 5 A. I mean by -- a corresponding
- 6 responsibility was something that the
- 7 pharmacies -- pharmacists did at store level.
- 8 Q. Okay. And so would it be fair to
- 9 say that as director of pharmacy operations who
- 10 was primarily responsible for reviewing this
- 11 report and identifying unusual ordering
- 12 patterns, that you deferred entirely to the
- 13 pharmacists to determine whether those pills
- 14 were being diverted as part of prescriptions or
- 15 that kind of a venue -- or avenue rather?
- 16 A. We relied on our people -- so
- 17 we're a small enough company that we knew -- we
- 18 had meetings a lot, as far as what they should
- 19 be looking for, you know, what the pharmacists
- 20 at their -- if the pharmacists are doing their
- job at store level, that should equate to what
- we're doing at the retail -- at the wholesale
- level to ship them their medication.
- So, you know, if you're doing it

- 1 down at the end point, the distribution point
- 2 then relies on the end point, yes.
- Q. Okay. And so if an order
- 4 appeared -- or a monthly ordering history was
- 5 larger and you called the pharmacist and they
- 6 gave you -- they said, "This is A-okay and above
- 7 board," you would trust them, right?
- 8 A. Yes, I would.
- 9 Q. Okay. And you would trust them
- 10 completely, right?
- 11 A. Yes, I would.
- 12 Q. Because you knew your people,
- 13 right?
- 14 A. Yes.
- Q. And that was an important piece of
- 16 your suspicious order monitoring policy and
- 17 procedure, is trusting your pharmacists, right?
- 18 A. I would say I trusted them
- 19 implicitly, yes.
- Q. Okay. As the director of pharmacy
- operations, my understanding is that you
- 22 supervised all pharmacy employees for the DDM
- 23 stores?
- 24 A. Yes.

- 1 Q. And that would include -- was that
- 2 74 stores most of the time?
- 3 A. Yes.
- Q. Okay. And how many pharmacists
- 5 did each store have on average?
- A. Minimum of two at each store.
- 7 Then some stores had three, and we also had
- 8 floating pharmacists. So we might have had 150
- 9 pharmacists or so. Maybe a little more.
- 10 Q. Okay. So in terms of the
- 11 hierarchy, it's Tom Nameth, director of pharmacy
- operations, here, right? And then you have
- 13 your -- the regional managers over here under
- 14 Pete or were they under you?
- 15 A. They were actually -- well, they
- 16 were, I would say, under me and then Pete -- and
- then the hierarchy would be Pete and myself, the
- 18 supervisors, then the chief pharmacists, and
- 19 then the staff pharmacists.
- Q. Okay. How many supervisors were
- 21 there?
- A. I believe around four, maybe five.
- Q. Is that pretty consistent --
- MR. JOHNSON: Objection. Which

```
period of time?
 1
 2
            Α.
                   Yeah, that's --
 3
                   MR. JOHNSON: It's kind of a
             long --
                   MR. MULLIGAN: Well, I just asked
 5
 6
            him whether that was --
 7
                   MR. JOHNSON: Okay.
 8
                   MR. MULLIGAN: Yeah.
 9
    BY MR. MULLIGAN:
10
                   Was that a consistent number or
             Q.
    did it change over time?
11
                   It changed over time.
12
            A.
13
             Q.
                  Okay.
14
                   I mean, when I first came on, we
             Α.
15
    didn't have any, and then we added as we grew.
16
             Ο.
                   Okay. More work, you need more
17
    people?
18
             Α.
                   Correct.
19
                   Okay. So then you got the
             Q.
    supervisors and then you have the chief
20
21
    pharmacists who run the store pharmacies?
22
            Α.
                   Yes.
23
                   Okay. And then underneath that
    you've got like a secondary pharmacist?
24
```

- 1 A. The staff pharmacist, yes.
- Q. Okay. And then you've got
- 3 floating pharmacists?
- 4 A. Yes.
- 5 Q. And then were pharmacy technicians
- 6 the next level?
- 7 A. I would say yes.
- 8 Q. Okay. Was there anybody else that
- 9 worked in the pharmacy that reported to you?
- 10 A. No.
- 11 Q. Okay. Other than that report that
- 12 we just talked about, was there anything that
- 13 you did to monitor for suspicious orders that
- were placed by DDM stores?
- 15 A. Not specifically. Not to me, no.
- 16 Q. Okay. And when you say "not to
- me," what do you mean by that?
- 18 A. Well, there were other -- there
- 19 were other aspects of our SOMS report, but it
- was basically maybe what Jill Strang, who ran
- 21 the warehouse, would be looking at.
- Q. Okay. Other than what Jill Strang
- 23 did and what you did, which we just talked
- 24 about, was there anything else that was done at

- 1 DDM to monitor for suspicious orders, that you
- 2 know of?
- A. Yes. The store levels did their
- 4 monthly counts.
- Q. Okay.
- A. And they would actually do
- 7 running -- running tallies as well. You know,
- 8 probably after we had our new pharmacy system in
- 9 place, they were doing that. It was a -- you
- 10 know, in the later years, maybe '12 and on.
- 11 Q. Okay. But on a corporate level it
- was you and Jill?
- 13 A. A corporate level, right.
- Q. Okay. And then on a store level,
- 15 you guys relied on the pharmacists entirely,
- 16 right?
- 17 A. We also had our store supervisors
- 18 that would go in, visit the stores, and they
- 19 would do sporadic drug counts just to make sure
- 20 that there was -- you know, so nobody would know
- 21 what we're going to be counting, they would go
- into the stores, visit the stores, and do some
- 23 counts on their own.
- Q. Okay. And that's an inventory

- thing, right? 1 2 Yes, just to match what's on the shelf versus what's -- yes. And the goal of that really was to 5 identify whether someone had stolen the drugs 6 either in transit or at the store level, 7 correct? 8 Anywhere, yeah. Α. 9 Okay. But that wasn't done to identify suspicious orders --10 11 Α. Oh, no. -- being placed with the 12 Q. warehouse? 13 14 A. Correct. No. 15 We're stepping on each other a Q. little bit. Just a reminder. 16 17 Okay. So you are a pharmacist, right? 18 19 Α. Yes. 20 And so -- and obviously you had a Q. 21 very long and successful career as a pharmacist, 22 agree?
- A. Yes.
- Q. And so would it be fair to say

- 1 that you have an intimate understanding of how
- 2 the Controlled Substances Act works?
- 3 A. Yes --
- Q. Okay.
- 5 A. -- to my knowledge.
- Q. Okay. Are you concerned that you
- 7 don't have a full understanding of how the
- 8 Controlled Substances Act works?
- 9 A. No. But I mean the hierarchy was
- involved maybe where our VP would be more
- involved than I would as far as -- you know, I
- don't know what specific aspect of it you're
- 13 referring to.
- Q. Okay. And the -- okay.
- You agree that controlled
- 16 substances are heavily regulated by the federal
- 17 government because they're dangerous, right?
- 18 A. Yes.
- 19 Q. Okay. And they're especially
- 20 dangerous if they're abused or diverted,
- 21 correct?
- 22 A. Yes.
- Q. Okay. And you'd also agree that
- they're highly addictive, right?

```
Α.
 1
                   They are.
 2
             Ο.
                   And if they are used improperly,
     they can even be deadly, right?
             Α.
                   Yes.
 5
             Q.
                   Okay.
 6
             Α.
                   As well as any drug can.
 7
                   MR. MULLIGAN: Move to strike as
 8
             nonresponsive.
 9
                   All right. I'm going to hand you
10
    what Mr. -- well, Mr. Knoll is going to hand you
11
    what's being marked as Exhibit 1, which is
12
    Plaintiffs' Notice of Oral Videotaped Fact
    Deposition of Tom Nameth.
13
14
15
              (DDM-Nameth Exhibit 1 marked.)
16
17
    BY MR. MULLIGAN:
18
               And again, you can look at the
             Ο.
     screen if you want. It's a little small right
19
20
    now, but ...
21
                   MR. JOHNSON: It's going to be on
22
             the screen eventually.
23
             Q.
                   I just want to know if you've seen
24
     that document before.
```

- 1 A. Yes.
- Q. And when was the first time you
- 3 saw it?
- 4 A. When our lawyer sent it to me.
- Q. Okay. When was that?
- 6 A. Several weeks ago.
- 7 Q. Okay. And I imagine being retired
- 8 at that point, you were probably not all that
- 9 happy about having to come and be deposed,
- 10 right?
- 11 A. True.
- 12 Q. Okay. What did you do to prepare
- 13 for today's deposition?
- 14 A. I -- a lawyer sent the deposition
- of several people to me, which I reviewed, and
- 16 then we also met with Tim Johnson at the
- 17 corporate office.
- 18 Q. Okay. And whose depositions did
- 19 you review?
- 20 A. Jason Briscoe, Pete Ratycz, and I
- 21 briefly went over Keith Miller's.
- Q. Okay. Anybody else?
- 23 A. No.
- Q. Did you see anything in those

- 1 depositions that jumped out at you?
- 2 A. No.
- Q. Okay. Nothing that you thought
- 4 was incorrect or needed to be corrected?
- 5 A. Nothing that would have any
- 6 pertinence to the findings. I mean, there were
- 7 some dates that might have been erroneous
- 8 but ...
- 9 Q. But generally the processes that
- 10 were discussed regarding suspicious order
- 11 monitoring policies at DDM were accurate?
- 12 A. Right. Yes.
- Q. Okay. When did you -- you said
- 14 that you got an e-mail from a lawyer with those
- 15 transcripts; is that correct?
- 16 A. Tim Johnson, yes.
- 17 Q. Okay. And was that before you'd
- 18 ever met with him?
- 19 A. Yes.
- Q. Okay. And did you meet with him
- in advance of today's deposition?
- 22 A. Yes.
- Q. And when was that?
- A. That was on Saturday, this

- 1 Saturday.
- Q. Okay. And you said that was at
- 3 DDM headquarters?
- 4 A. Correct.
- 5 Q. How long did you meet for?
- A. About four hours.
- 7 Q. Okay. Was anybody else present?
- 8 A. Jason Briscoe, Tom McConnell. And
- 9 John Gans was there for a portion.
- 10 Q. Did you review -- other than those
- 11 three depositions, did you review any other
- 12 paper or electronic files in preparation for
- 13 your deposition today?
- 14 A. We looked at some e-mails.
- 15 Q. Do you know which e-mails?
- 16 A. I don't have any specifics.
- 17 E-mails that were sent by maybe myself. There
- weren't too many of them, so ...
- 19 Q. Did somebody else choose those
- 20 e-mails?
- 21 A. Tim Johnson handed to me from the
- 22 file.
- Q. Okay. And you don't have any
- 24 recollection, as you sit here two days later, as

- 1 to what any of those e-mails discussed?
- 2 A. Some of them were discussing
- 3 counts, and I believe some -- one of -- the one
- 4 on the count was asking about -- asking the
- 5 pharmacist whether or not they included the
- 6 return solution -- the drugs that went to return
- 7 solutions. They were trying to balance the
- 8 count at the store.
- 9 Q. Okay. So e-mails regarding
- 10 inventory issues?
- 11 A. You mean at this particular --
- 12 yes.
- Q. Correct. Were there any other
- 14 e-mails that you reviewed that were not related
- 15 to inventory counts?
- 16 A. There was an e-mail that was sent
- 17 from -- by Jill to a drug manufacturer asking
- 18 about our policy and procedures.
- 19 Q. Okay. Any other e-mails?
- 20 A. We looked at a lot of information
- that day, so those are the only ones that stand
- 22 out in my mind.
- Q. Okay. How many e-mails or
- 24 electronic files would you say you looked at, if

- 1 you had to estimate?
- 2 A. Total number of files?
- Q. Mm-hmm.
- 4 A. Five or six.
- 5 Q. Okay. So when you say you looked
- 6 at a lot of information, was that just within
- 7 those five or six documents?
- 8 A. Yes. There was a lot of
- 9 discussions going on as far as the other
- 10 depositions.
- 11 Q. Okay. Did the depositions refresh
- 12 your recollection about any facts that you
- 13 didn't -- that you didn't remember as of
- 14 Saturday?
- 15 A. Yeah. There was a lot I didn't
- 16 remember about prior to that, but, you know,
- 17 being retired, you kind of, you know, step away
- 18 from that aspect and --
- 19 Q. Right.
- 20 A. -- you have to refresh your
- 21 memory, so to speak.
- Q. Okay. So we're obviously here
- today to test your knowledge, okay, your
- 24 personal knowledge, and technically your

- 1 personal knowledge doesn't include other
- people's deposition testimony.
- 3 So what I would ask is, if there's
- 4 anything that I ask you today that you only know
- 5 because you read those depositions, will you
- 6 please let me know that?
- 7 A. Sure.
- 8 Q. Okay. Because I really -- I want
- 9 to know what you know --
- 10 A. Yes.
- 11 Q. -- and obviously since you've been
- 12 retired, there's maybe some things you don't
- 13 know anymore, but I want to try and isolate what
- 14 you know from what they've testified to already.
- 15 A. Okay.
- 16 O. Fair?
- 17 A. I agree.
- 18 Q. Okay. Did you -- other than the
- 19 individuals you mentioned, did you talk to
- 20 anybody else in preparation for today's
- 21 deposition?
- A. When I went to the corporate
- office, I did -- and talked to Pete and Jason,
- 24 but that was not with any specifics.

- 1 Q. Okay.
- 2 A. It was a general -- my -- I was
- 3 more interested in the procedures, you know,
- 4 what does this entail, type of things. And at
- 5 that time I don't think either one of them had
- 6 been deposed anyway, so ...
- 7 Q. And what did you guys discuss
- 8 specifically?
- 9 A. In generalities of the lawsuit in
- 10 general.
- 11 Q. Okay. Did you discuss what DDM's
- 12 position was going to be as to what its
- 13 suspicious order monitoring policies were?
- 14 A. No.
- 15 Q. There was no discussion about
- 16 that?
- 17 A. No.
- 18 Q. Okay. So the discussion, would it
- 19 be fair to say, was limited to sort of the
- 20 procedural posture of this case; would that be
- 21 fair?
- 22 A. Yeah. My concern was, you know,
- do I have any responsibility, legality -- legal
- 24 responsibilities, or are they just looking at

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1 the corporation as a whole, do I need my own
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- 2 lawyer, do I have a corporate lawyer, those
- 3 types of things.
- 4 Q. All very good questions, right?
- 5 That's probably what I would be asking, too.
- 6 Okay. All right. And as you
- 7 know, we haven't sued you individually, right?
- 8 A. Right.
- 9 Q. Okay. So you know you don't have
- 10 any personal responsibility as it relates to --
- 11 A. I know now.
- Q. -- liability?
- 13 A. Yes.
- Q. Okay. It's good to clarify that.
- 15 A. Yeah.
- Q. Okay. Let's look at Exhibit 2.
- 17 - -
- 18 (DDM-Nameth Exhibit 2 marked.)
- 19 - -
- Q. This is Discount Drug Mart's
- 21 Responses to Plaintiffs' First Set of
- 22 Interrogatories. I'm only going to ask you
- about certain portions of this document. I'll
- just tell you it's a document that DDM's lawyers

- 1 completed, with the help of some individuals.
- 2 And I want to just know, are
- 3 you -- did you assist in preparing these answers
- 4 in any way?
- 5 A. No.
- 6 Q. Okay. And so you weren't
- 7 contacted and asked to help provide answers to
- 8 this document; is that fair?
- 9 A. That's correct.
- 10 Q. Okay. And I'll just represent to
- 11 you, this was served on October 29th of 2018.
- 12 Had you been contacted about this litigation or
- did you know about this litigation as of that
- 14 date?
- 15 A. No.
- Q. Okay. If you can turn to page 3.
- 17 This is Interrogatory Number 4. And it says --
- 18 I'm going to skip -- I'm not going to read it
- 19 verbatim but, "Please identify any orders
- 20 you" -- and that's DDM -- "received that were at
- 21 any point identified as a possible suspicious
- 22 order."
- Do you see that?
- 24 A. Yes.

- 1 Q. And if you go down to the response
- 2 at the bottom, it says "None."
- 3 Do you see?
- 4 A. Mm-hmm.
- 5 Q. Would that be accurate based on
- 6 your understanding of -- from your role at DDM?
- 7 A. When you say -- when you throw in
- 8 the word a "possible" suspicious order, there
- 9 could have been -- there could have been
- 10 possible suspicious orders, because then we
- 11 would have to follow up and determine whether it
- 12 was suspicious or not.
- Q. Okay. So depending upon how one
- 14 would define "possible suspicious order," you'd
- 15 agree that that could -- may or may not include
- orders or histories that show up on your
- 17 12-month rolling report, correct?
- 18 A. Yes.
- 19 Q. Okay. And to the extent that you
- then decided to do due diligence and got an
- 21 explanation, then potentially those would be not
- 22 considered suspicious orders at that point,
- 23 correct?
- A. Correct.

- Q. Okay. And so you were the one who
- was determining whether those possible -- well,
- 3 strike that.
- 4 They weren't really orders, right?
- 5 They were ordering histories, weren't they, for
- 6 the prior month?
- 7 A. Yes.
- 8 Q. Okay. So you would decide whether
- 9 the ordering history from the prior month was
- 10 suspicious, but it being on that report to you
- would be an indication that it was possibly
- 12 suspicious, right?
- 13 A. Correct.
- Q. Okay. And to the extent that you
- 15 got a sufficient explanation, then they would --
- 16 you'd just say, "Well, check that box. It's not
- 17 suspicious." Right?
- 18 A. Right.
- 19 Q. Okay. When you got that report,
- 20 did you ever just report that to the DEA, the
- 21 fact that a store appeared on there and had a
- larger had than normal ordering history?
- A. Other than ARCOS?
- Q. I'm asking if you --

- 1 A. We reported to ARCOS but not to
- 2 that report.
- Q. Okay.
- 4 A. Not that report.
- 5 Q. You didn't fill out -- you didn't
- 6 specifically report that -- those as possible
- 7 suspicious orders to the DEA, correct?
- 8 A. Correct, because they weren't
- 9 suspicious at that time.
- 10 Q. Okay. But you would agree that
- 11 they were possibly suspicious, right?
- 12 A. They could have been.
- Q. Okay. Do you know whether the
- 14 reporting obligation under the Controlled
- 15 Substances Act requires you to report possible
- 16 suspicious orders?
- 17 A. I'm not aware of that.
- 18 Q. Okay. Do you know what the
- 19 criteria is that the CSA provides for when you
- 20 have to report a suspicious order?
- 21 A. Say again.
- Q. Do you -- what is the -- do you --
- 23 well, strike that.
- Do you generally know, as you sit

- 1 here today, what types of orders should be
- 2 reported to the DEA under the Controlled
- 3 Substances Act?
- 4 A. Suspicious orders.
- 5 Q. Okay. And how would you define a
- 6 suspicious order?
- 7 A. One that we could not identify a
- 8 reason of why it was ordered.
- 9 Q. Okay. And so my understanding is
- 10 that you don't believe that the Controlled
- 11 Substances Act required you to report possible
- 12 suspicious orders, only suspicious ones,
- 13 correct?
- 14 A. Yes.
- Q. And it was okay that you didn't
- 16 report an order until after due diligence was
- done to determine whether it was, in fact,
- 18 suspicious, correct?
- 19 A. Yes.
- Q. Okay. And if that due diligence
- 21 took a week, it was okay for you to take that
- 22 time to determine whether the order was
- 23 suspicious or not before you could report it to
- 24 the DEA, correct?

- 1 A. Yes.
- Q. And that's how you operated at
- 3 DDM?
- 4 A. Yes.
- Q. Okay. Was there ever an instance
- 6 at DDM where you found a possible suspicious
- 7 order and you reported it immediately to the
- 8 DEA?
- 9 A. No.
- 10 Q. Was there ever a time when you
- 11 reported any order as suspicious to the DEA at
- 12 any time?
- 13 A. We did not.
- Q. Okay. That would include you and
- 15 anyone else; is that fair?
- 16 A. To my knowledge, yes.
- 17 Q. Okay. Is that knowledge partially
- 18 reflective of what you read in those
- 19 depositions?
- 20 A. No. I'm just speaking -- I don't
- 21 recall -- I mean, you know, not that I'm aware
- of that we ever reported a suspicious order to
- 23 the DEA.
- Q. Okay. Okay. So let's go back to

- 1 Interrogatory Number 4, and I think as you aptly
- 2 pointed out, it includes the words "possible
- 3 suspicious order, " correct?
- 4 A. Yes.
- 5 Q. And so with the addition of that
- 6 word, would you agree that any order that
- 7 appeared on your 12-month report should probably
- 8 be listed here in the response?
- 9 MR. JOHNSON: Objection.
- 10 A. When you list this as possible
- 11 suspicious orders, then I quess anything on the
- 12 report could be provided.
- 13 Q. Except for the fact maybe that
- 14 that report didn't actually show specific
- orders, right, it just showed how much you had
- ordered in the month?
- 17 A. Correct.
- 18 Q. Okay. And so let's look at the
- 19 information that was requested for each of
- 20 those. It says, "The date of the suspicious
- order and the customer's identity and address."
- Do you see that under a?
- 23 A. Yes.
- Q. That -- your report wouldn't

- 1 actually show the date of the suspicious order,
- 2 would it?
- 3 A. No.
- Q. Okay. It would just show how much
- 5 was ordered the month -- in that month, right?
- A. Yes.
- 7 Q. Okay. And then b, "A description
- 8 of said order." Would that information be
- 9 contained in that report?
- 10 A. Yes.
- 11 O. So like how much was ordered --
- 12 the --
- 13 A. The description being the type of
- 14 drug that it was.
- 15 Q. Would that include NDC number?
- 16 A. Yes.
- 17 Q. The name of the drug?
- 18 A. Yes.
- 19 Q. Where the drug came from, like the
- 20 manufacturer?
- 21 A. That would -- that's by the NDC
- 22 number you would know what manufacturer.
- Q. Okay. And it would have like
- 24 quantity and strength?

- 1 A. Yes.
- Q. And under c, obviously none of
- 3 them were ever reported to the DEA, correct?
- 4 A. Correct.
- 5 Q. Okay. And the due diligence that
- 6 would have been performed on anything that
- 7 showed up on that 12-month report would have
- 8 been the form you sent to the stores; is that
- 9 correct?
- 10 A. Yes.
- 11 Q. And would there be any other
- documentation to reflect any due diligence that
- was done?
- 14 A. Not to my knowledge, no.
- Q. Okay. Did you keep files in your
- office or that were accessible to you that
- 17 contained those documents or some sort of a
- 18 running file that would show your due diligence
- over time as it related to a particular store?
- 20 A. Yes.
- Q. And would that just be by store?
- A. It would be by month.
- Q. So it would be by month, not by
- 24 store?

- 1 A. Correct.
- Q. Okay. And would that basically
- 3 consist of you taking the report that was
- 4 printed out and just putting it in a file?
- 5 A. Well, the reports -- those whole
- 6 reports were kept. Usually I indicated on the
- 7 report which ones that I notified the stores
- 8 about, on that report. But then also when the
- 9 report was generated and went out to the stores,
- 10 there was also a follow up that had to make sure
- 11 that those answers were received.
- Q. Okay. And so you would write on
- the physical report that was printed each month?
- 14 A. Yes.
- Q. And was that report only in hard
- 16 copy?
- 17 A. Yes.
- 18 Q. And -- but you retained that
- 19 report?
- 20 A. Yes.
- Q. Do you know whether DDM still has
- those reports?
- A. I can't answer that.
- Q. Okay. Would you have written the

- 1 reasons why you determined a possible suspicious
- order was not suspicious on that report?
- 3 A. No.
- 4 O. Would that be reflected in the
- 5 form that you sent to the store?
- 6 A. Correct.
- 7 Q. Okay. Did you ever halt or
- 8 suspend any order as suspicious?
- 9 A. Did not.
- 10 Q. Okay. And, in fact, I believe the
- 11 report you've been talking about, the 12-month
- 12 report, was a retrospective report, correct?
- 13 A. Yes.
- Q. So that report was not -- didn't
- work in a way that would allow you to stop an
- order before it was filled, right?
- 17 A. No. But there was another report
- 18 that was generated that Jill looked at that
- 19 could have fulfilled that.
- Q. Okay. And so the only prospective
- 21 system that was in place at DDM to identify
- 22 suspicious orders, that you know of, was the
- 23 report that Jill looked at, correct?
- A. Yes.

- Q. Okay. And so it wasn't your job
- or responsibility to identify orders that were
- 3 suspicious and should be halted before they went
- 4 out, correct?
- 5 A. Say again.
- 6 Q. It wasn't your job or
- 7 responsibility at DDM to identify suspicious
- 8 orders and then halt them before they went out,
- 9 correct?
- 10 A. Well, you're using the term
- "suspicious order." We didn't -- but if there
- was a suspicious order, then they would have
- gone out. We would have followed up at the back
- 14 side, on the back end.
- 15 Q. They would have gone out but you
- 16 would have followed up later?
- 17 A. Yes.
- 18 Q. Okay. Do you know whether that
- 19 complies with the Controlled Substances Act
- 20 requirement that you have effective controls in
- 21 place to prevent against diversion?
- A. Well, when you look at our -- you
- know, because we're still a closed system, there
- 24 was some conversations whether or not, because

- we didn't -- it didn't leave our -- in other
- words, it didn't leave our small group of
- individual stores, because they're still within
- 4 our family of stores, that we let the orders go,
- 5 but we could follow up and then -- we didn't cut
- orders, so to speak, before they went out the
- 7 door.
- Q. Okay. So it would be fair to say
- 9 that DDM -- the extent of DDM's system to put in
- 10 place effective controls to prevent diversion
- 11 would have been reliance on the pharmacist; is
- 12 that fair?
- 13 A. Yes.
- Q. Okay. All right. If you look at
- 15 5. It says, "Please identify any persons" --
- 16 I'm going to paraphrase -- "who reviewed or
- 17 analyzed data regarding the distribution or
- 18 dispensing of opioids or your opioid products."
- 19 Do you see that?
- A. Mm-hmm.
- Q. Okay. And if you flip the next
- 22 page, it's got yourself, Jill Strang, Jason
- 23 Briscoe, and Pete Ratycz.
- Do you see that?

- 1 A. Yes, I do.
- Q. Did you ever review any reports
- 3 that reflected ordering history of opioids over
- 4 time?
- 5 A. Other than the report that I
- 6 reviewed?
- 7 Q. Correct.
- 8 A. No.
- 9 Q. Okay. And that report only showed
- 10 what the average was for the prior 12 months,
- 11 correct?
- 12 A. Yes.
- Q. Okay. So you didn't look at any
- 14 reports that showed, over the last three years
- 15 Store 33's orders have gone from X to Y,
- 16 correct?
- 17 A. That's correct.
- 18 Q. Okay. Do you know if anybody else
- 19 did?
- 20 A. Not that I'm aware of.
- Q. Okay. And so would the only
- information that you analyzed regarding the
- distribution or dispensing of opioids be that
- 24 12-month rolling report?

- 1 A. Yes.
- Q. Okay. Do you know whether anybody
- 3 else at DDM reviewed any report other than that
- 4 one which would have allowed them to analyze the
- 5 movement of opioids?
- 6 A. Unless it was Pete in his
- 7 responsibilities. I wasn't quite sure from a
- 8 30-foot -- 30,000-foot level what he was doing.
- 9 He could have been. I wasn't aware of it.
- 10 Q. Okay. But he was running the
- 11 show, right?
- 12 A. Yes.
- Q. And your piece of this was to
- 14 review and monitor that 12-month rolling report?
- 15 A. Right. Right.
- 16 Q. Okay. And that -- it was limited
- 17 to that, correct?
- 18 A. Correct.
- 19 Q. Okay. Let's go to Interrogatory
- Number 12, which is on page 6. So this one
- 21 asks, "Please identify" -- or "For each
- 22 customer" -- and that would be a DDM store in
- this context. "Please identify their thresholds
- 24 and/or controlled substance limits at the time

- 1 the order -- of the order and identify personnel
- who were responsible for establishing and/or
- 3 approving any thresholds or controlled substance
- 4 limit, as well as any overrides."
- 5 Do you see that?
- A. Mm-hmm.
- 7 Q. And the answer there is "None,"
- 8 right?
- 9 A. That's the answer, yes.
- 10 Q. Would that be consistent with your
- 11 understanding of how DDM operated?
- 12 A. I'm reading through it again.
- 13 Q. Sure.
- MR. JOHNSON: It's also up on the
- screen if that's easier for you.
- THE WITNESS: Yeah, that's
- 17 probably easier.
- 18 BY MR. MULLIGAN
- 19 Q. Maybe I can para -- I --
- MR. JOHNSON: It takes getting
- used to.
- MR. MULLIGAN: Sure. Yeah.
- 23 BY MR. MULLIGAN:
- Q. And I can paraphrase even more.

- 1 Really what I'm asking is, did -- were there --
- 2 were -- did individual DDM stores ever have any
- 3 thresholds for how much they could order?
- 4 A. No.
- 5 Q. Okay. And so there would never
- 6 have been a time where Store 33 ordered X amount
- 7 and automatically that order would be halted if
- 8 it exceeded a certain limit, correct?
- 9 A. Correct.
- 10 Q. Okay. Did DDM ever discuss the
- 11 merits of imposing thresholds upon its stores?
- 12 A. No, but it could have been at a
- 13 different level.
- Q. Okay. So nobody ever approached
- 15 you and said, "Hey, maybe we should put some
- thresholds on our stores in light of the opioid
- 17 crisis that seems to be developing"?
- 18 A. Well, all our C-IIs did not come
- 19 from our warehouse. The only thing that was
- 20 coming from our warehouse was the hydrocodones.
- 21 Q. Okay.
- 22 A. So there were -- I assume there
- 23 were limits from the wholesalers.
- Q. Okay. At some point, DDM stores

```
did obtain hydrocodone from your distribution
 1
 2
    center, correct?
 3
            A.
                  Yes.
                  Okay. But there were never any
 5
    thresholds put in place where orders were
    automatically cut if they exceeded --
 6
 7
            A.
                  No.
                   -- a certain threshold, right?
 8
             Q.
 9
            Α.
                   Correct.
10
                   MR. JOHNSON: You're answering his
11
            question before he gets it out, but ...
12
                   MR. MULLIGAN: It's not uncommon,
13
            but, you know, thanks for the reminder.
14
                   MR. JOHNSON: Is this a good time
15
             for a break or --
16
                   MR. MULLIGAN: Yeah. We can --
17
                   MR. JOHNSON: -- did you want to
             finish this?
18
19
                   MR. MULLIGAN: Well, let me finish
20
            this document, if that's all right.
21
                   MR. JOHNSON: Okay.
22
    BY MR. MULLIGAN:
23
             0.
                  And so you don't ever recall ever
24
    having a discussion at DDM about whether a
```

- 1 threshold should be put in place for, let's say,
- 2 hydrocodone?
- A. I don't recall that, no.
- 4 Q. Okay. Did you ever have any
- 5 concern about whether a threshold should be put
- 6 in place?
- 7 A. No. My concern was as the -- as
- 8 long as the pharmacists were doing their job at
- 9 the store level, that would -- because you're
- 10 working backwards from that point, I would
- 11 assume that at that point that we were filling
- 12 needed prescriptions, so we didn't put anything
- 13 else in place.
- Q. And so you felt comfortable not
- 15 putting that safety measure in place because you
- 16 knew and trusted your pharmacy staff, correct?
- 17 A. Correct.
- 18 Q. All right. Let's go to
- 19 Interrogatory Number 14, which is on page 7.
- 20 And this asks to "identify all persons
- 21 responsible for administering, overseeing,
- developing, and/or implementing all policies,
- procedures, systems, or programs designed to
- 24 detect and report suspicious orders or to

```
maintain effective controls against diversion."
 1
 2
                   Do you see that?
             Α.
 3
                   Yes.
                   Is there anybody that should be on
 4
             Ο.
     this list that's not on here?
 5
 6
             Α.
                   No.
 7
                   Okay. Would it be fair to say
             Q.
     that your role in response to this question was
 8
 9
     simply administering, overseeing, and
10
     implementing that 12-month average rolling
11
     report?
12
             Α.
                   Correct.
```

- 13 Did you ever help to administer, Q.
- 14 oversee or implement any other portion of the
- 15 suspicious order monitoring policies?
- 16 Α. In the design or the policy
- 17 itself?
- 18 Q. Well, let's start with design.
- Did you help design any other component of the 19
- monitoring policies? 20
- 21 Α. No.
- 22 Q. Okay. Did you help to administer
- 23 any other portion of the monitoring policies?
- 24 But in regard to if Jill had Α. No.

- 1 a question with regards to the six-week order,
- that six-week average, she had the ability to
- 3 come to us and ask questions about it prior. So
- 4 there was another aspect other than the 12-month
- 5 average that I could have had an input in. But
- 6 I don't know if that's what you're after.
- 7 Q. Sure. Did you ever go and meet
- 8 with Jill on a periodic basis to discuss any
- 9 possible suspicious orders?
- 10 A. No.
- 11 Q. Have you ever met with Jill at any
- time to discuss possible suspicious orders from
- 13 stores?
- 14 A. As far as her report was
- 15 concerned?
- 16 Q. Just in general about --
- 17 A. In general? Not to my knowledge.
- 18 Q. Okay. Let's go to page 12, which
- 19 is Interrogatory Number 26. And this says,
- 20 "Please identify for all your subsidiaries,
- 21 affiliates, et cetera" -- which is probably
- 22 poorly worded -- "who were involved in
- distributing opioids or opioid products in the
- 24 State of Ohio the following: A, board of

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1 directors; b, senior management; c, person in
```

- 2 charge of detecting and preventing diversion;
- 3 all persons employed by that exact entity
- 4 involved in detecting and preventing diversion;
- 5 and e, total number of employees." And then
- 6 there's "f, address of each facility."
- 7 So c is "person in charge of
- 8 detecting and preventing diversion." And if you
- 9 look on the answer, c lists Pete Ratycz.
- 10 Do you see that?
- A. Mm-hmm.
- 12 Q. Would you agree that he was the
- 13 person in charge of detecting and preventing
- 14 diversion at DDM?
- 15 A. Yes.
- 16 Q. And I would imagine, based on the
- 17 testimony that you've given today and what we
- 18 know, that the two prongs of that were the
- 19 12-month rolling average report that you were
- 20 responsible for and the greater than six-week
- 21 average report that Jill was responsible for; is
- 22 that fair?
- 23 A. That was a portion of it, yeah --
- 24 Q. Okay.

- Α. -- and then we would determine 1 2 whether or not from that point. And then the due diligence would 3 Q. be the last piece? 5 Α. Correct. 6 Ο. But that was the whole system, 7 correct? 8 A. Yes. 9 Ο. Okay. Who is John Gans? 10 Α. He's the president of the company. 11 Q. And do you know what role he 12 played in suspicious order monitoring? 13 Very little. I mean, John was Α. 14 more or less in charge of the company, not 15 the -- he had really no functionality in 16 pharmacy. 17 Okay. Did he play any role in Q. helping to design DDM's suspicious order 18 monitoring policies and procedures? 19
- 20 A. No.
- Q. Okay. Do you know whether he ever
- 22 asked to be informed or updated as to what they
- 23 were?
- A. I don't believe so.

- 1 Q. Okay. Do you ever remember
- 2 meeting with him or anyone else in senior
- 3 management regarding the adequacy of DDM's
- 4 suspicious order monitoring policies once the
- 5 opioid epidemic became more apparent?
- 6 A. Other than Pete?
- 7 Q. Correct.
- 8 A. No.
- 9 Q. Did you and Pete and Jill ever sit
- down to discuss the adequacy of DDM's suspicious
- 11 order monitoring policies?
- 12 A. Not that I recall.
- Q. Did you ever have any concerns
- 14 that DDM's suspicious order monitoring policies
- and procedures were inadequate to identify
- 16 suspicious orders in advance of them going out?
- 17 A. No. I don't think that -- you're
- 18 talking about in advance now?
- 19 O. Correct.
- 20 A. We thought that -- we never had an
- instance where we had a suspicious order after
- our due diligence, and so it wouldn't lend us to
- be suspicious or to have concerns about it.
- Q. And when you say you never had a

- 1 suspicious order, what you really mean is you
- 2 never identified an order as suspicious,
- 3 correct?
- 4 A. Well, we looked at --
- 5 MR. JOHNSON: Objection.
- A. -- we looked at them all. I don't
- 7 think we ever had a suspicious order.
- 8 Q. Okay. But do you get my -- in
- 9 order for it to be suspicious, someone has to
- 10 look at it and say, "That doesn't look right,"
- 11 correct?
- 12 A. Correct.
- Q. Okay. And so your ability to
- 14 identify it is only as good as the person who's
- 15 looking at the information and the criteria that
- 16 they're applying, correct?
- 17 A. Correct.
- 18 Q. Okay. And I recognize this
- 19 document's a little bit long. I'm trying to get
- 20 through it so we can all take a break. I
- 21 apologize.
- 22 All right. D asks for, "All
- persons employed by the exact entity involved in
- 24 detecting and preventing diversion."

```
1
                   Do you see that?
                  Mm-hmm.
 2
            Α.
 3
            Q.
                  And the answer is, "All pharmacy
    employees."
 5
                   Do you see that?
 6
            Α.
                   Yes.
 7
                  And that's what we were talking
            0.
    about earlier about how you guys relied on the
 8
 9
    pharmacy employees, correct?
10
            Α.
                   Correct.
                  Okay. How many pharmacy employees
11
    did you have at a given time? And we talked
12
    about all the levels.
13
14
            Α.
                  Around 180 maybe, in that range.
15
            Q.
                   Okay. So out of the
16
    4,000-some-odd DDM employees, there's only 180
    pharmacy employees?
17
18
            Α.
                   Yes.
19
                  Does that include the techs and
            0.
    the floaters?
20
21
            A. It does not.
22
            Q.
                   Okay. So if you include the --
                  Pharmacists.
23
            A.
24
                   -- the regional people, the chief,
            Q.
```

- 1 the staff, the floater and the techs, how many
- would you have?
- A. Including regional?
- 4 Q. Mm-hmm.
- 5 A. Maybe 190.
- Q. So only 190 employees?
- 7 A. In the pharmacy?
- Q. Correct.
- 9 A. As far as that handled the
- 10 controlled drugs?
- 11 Q. I'm just asking how many pharmacy
- 12 employees you had that included the regional
- 13 supervisors, the chief pharmacists, the staff
- 14 pharmacists, the floating pharmacists, and the
- 15 pharmacy techs.
- 16 A. I would say that number is in that
- 17 range, about 190 or so.
- 18 Q. Did you know them all on a name
- 19 basis?
- 20 A. Yes.
- Q. Could you have walked into any
- store on any given day and known the names of
- every single person working in the pharmacy?
- 24 A. Yes.

```
Ο.
                   Okay. Did anybody ever indicate
 1
     to you that they were concerned that there were
 2
     suspicious orders being placed in the DDM
     system?
 5
             Α.
                   No.
 6
                   MR. MULLIGAN: All right. Now, we
 7
             can take a break.
 8
                   MR. JOHNSON: Okay.
 9
                   MR. MULLIGAN:
                                   Sorry about that.
10
                   THE VIDEOGRAPHER: We're going off
11
             the record at 10:36.
12
                   (Recess taken.)
13
                   THE VIDEOGRAPHER: We're back on
14
             the record at 10:49.
15
     BY MR. MULLIGAN:
16
                   Earlier we were talking about the
     trust that you place in the pharmacists and the
17
    pharmacy employees at DDM, correct?
18
19
             Α.
                   Correct.
20
                   And did you do anything to verify
             Q.
21
     that the pharmacy level employees were doing
22
     everything they could to prevent diversion,
     other than trusting them?
23
24
                   Making sure that when the
             Α.
```

- 1 supervisors were going to the stores, that they
- were not filling scripts that were maybe out of
- 3 state or those type of things. But you're
- 4 talking about diversion, a theft diversion or
- 5 any diversion, what?
- 6 Q. I'm just talking about any
- 7 diversion. It sounds like a large piece of your
- 8 suspicious order monitoring was trust, and I
- 9 want to know what you did -- was it just trust
- or was it trust and verify or was it -- how
- 11 would you describe it?
- 12 A. Well, we would be able to make
- sure that the scripts that were being filled
- 14 were not from out of state through -- we would
- 15 actually go through the -- the supervisors would
- 16 go through on an ad hoc basis and review certain
- 17 scripts to make sure that they were complying
- and nothing would show up as far as filling
- 19 out-of-state scripts and those types of issues.
- 20 Plus the State Board of Pharmacy
- 21 was very strict as far as regulating what we
- 22 did. They gave a lot of direction as far as
- what the pharmacists should be looking for and
- 24 so ...

```
Q. What I'm asking is --
```

- 2 A. But as far as -- we were going in
- 3 the store levels --
- 4 Q. So on an ad hoc basis, you would
- 5 go and look and see whether any scripts were
- 6 being filled for people who were geographically
- 7 not supposed to be at that store; is that fair?
- 8 A. Yeah, because of -- the
- 9 supervisors would actually review. They would
- 10 go through, you know, unmarked particular
- 11 scripts and look and see if the quantities were
- verified by what they filled and those types of
- things, making sure that the addresses were on
- 14 the script, that the pharmacists were doing
- their job by that, making sure that they were
- 16 local people not filling scripts from, you know,
- 17 out of the --
- 18 O. Sure.
- 19 A. -- out of state.
- Q. Was there anything else that
- 21 anybody underneath you did, other than the
- 22 pharmacists, to verify that what the pharmacists
- were doing was on the up and up?
- A. Not to my knowledge, no.

- 1 Q. Okay. And you'd agree that the
- 2 way that you used the -- well, strike that.
- 3 You'd agree that the lack of
- 4 criteria that was put in place at DDM regarding
- 5 the evaluation of your 12-month report meant
- 6 that the decisions that were made about whether
- 7 to follow up or not were subjective, not
- 8 objective, correct?
- 9 A. Correct.
- 10 Q. And they were your subjective
- 11 decisions, right?
- 12 A. Correct.
- Q. Okay. Was there any reason why
- 14 DDM -- well, strike that.
- 15 Could DDM have designed a system
- 16 that would stop an order when placed if it
- 17 caused the store to exceed the 99 percent in
- 18 excess of the prior 12-month average?
- 19 A. Well, we felt that what we had in
- 20 place -- because we would review that, that we
- 21 didn't need to add an extra layer, because now
- you're talking about basically black and white,
- okay. You're looking at a number and that
- 24 number is going to stop you at that particular

- 1 threshold.
- Q. Right.
- A. We felt that it was not necessary
- 4 to do that because we were eyeballing it and
- 5 reviewing it and making sure that there was
- 6 reasons why. In other words -- yeah.
- 7 Q. So my question was, could you have
- 8 done that?
- 9 A. Could we? I can't answer that.
- 10 I'm not on the IT team. So I don't know what it
- 11 would take to do that.
- 12 Q. And I can imagine if it was
- important enough, DDM could have done something
- 14 like that, right?
- MR. JOHNSON: Objection.
- 16 A. We didn't see the need to do it.
- 17 I don't know if you're speculating could we,
- 18 should we, you know.
- 19 Q. And, again, I appreciate that. So
- you didn't see the need to do it. But my
- 21 question is, do you know whether you could have
- done it, and it sounds like you're not sure
- whether you could have done it or not?
- 24 A. I'm not sure because I'm not on

- 1 the IT side.
- Q. Okay. Was there ever any
- 3 discussion about whether a report like that
- 4 would be useful in detecting and halting
- 5 diversion in its tracks?
- 6 A. No.
- 7 Q. Okay. All right. We're going to
- 8 turn to what Mr. Knoll is going to mark as
- 9 Exhibit 3.
- MR. MULLIGAN: Actually, you know
- what, before we get there, Jon, I've got
- a couple questions. So mark it and
- we'll just --
- 14 BY MR. MULLIGAN:
- Q. You'd agree, Mr. Nameth, that
- 16 patient and customer safety are DDM's first
- 17 priority?
- 18 A. I would agree.
- 19 Q. Okay. Along with maybe staying in
- 20 business?
- 21 A. Well ...
- Q. Is that fair?
- 23 A. I would say that we have a
- 24 responsibility to our customers' patients, yes.

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Q. Okay. Do you agree that DDM as a
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- 2 handler of controlled substance also has an
- obligation to the general public to prevent
- 4 diversion of opioids?
- 5 A. Yes.
- 6 Q. Okay. And would you agree that
- 7 DDM was legally required to implement a system
- 8 of effective controls to prevent diversion?
- 9 A. We were required to have a system.
- 10 Q. Okay. To prevent diversion,
- 11 correct?
- 12 A. Yes.
- Q. Okay. And not to respond to it,
- 14 right?
- A. Well, now, you're getting into --
- 16 we felt our system was adequate for what we
- 17 needed to be done.
- Q. Okay. And what you needed to be
- done is defined by the Controlled Substances
- 20 Act, right?
- 21 A. Yes.
- Q. And you're a pharmacist, and you
- 23 know that, right?
- 24 A. Yes.

- 1 Q. Okay. And so let's talk about
- 2 this a little more.
- 3 Did that system have to prevent
- 4 diversion or simply identify it and respond to
- 5 it after the fact; do you know?
- A. Well, it would prevent diversion
- 7 as far as looking at the system and knowing
- 8 whether it was diversion or not. If it wasn't,
- 9 then it wouldn't be diversion.
- 10 Q. Your report would only allow you
- 11 to identify it had already happened --
- 12 A. Yes.
- Q. -- which would then potentially
- 14 enable you to try and stop it in the future,
- 15 right?
- A. Well, but by following up,
- 17 wouldn't we be actually looking at that
- 18 particular issue?
- 19 Q. Well, you tell me.
- 20 A. Yes. I mean, we would look at a
- 21 particular issue and follow up with a written
- 22 report and find out whether it was diversion or
- 23 not. So ...
- Q. But you'd agree that that's

- 1 identifying that diversion has already happened,
- 2 so it's not actually preventing diversion,
- 3 agree?
- A. What it is, it's -- in my opinion,
- 5 it's preventing diversion by looking at the
- 6 system and determining whether there's diversion
- 7 or not. What you're asking is, are you going to
- 8 stop an order before it went out the door?
- 9 Q. Correct.
- 10 A. No, it did not.
- 11 Q. Okay. So it potentially was a
- 12 tool that could put you on notice that diversion
- had already occurred and then give you the
- 14 option to try and stem it or prevent it in the
- 15 future, correct?
- 16 A. Yes.
- 17 Q. Okay. And you guys never
- 18 identified a suspicious order, right?
- 19 A. Right.
- Q. And so you never determined that
- 21 any diversion was taking place regarding
- 22 suspicious orders, right?
- 23 A. Right.
- Q. And so, therefore, you guys didn't

- 1 do anything to change what you were doing to
- prevent future diversion, correct?
- 3 A. Correct.
- Q. Okay. And you'd agree that DDM's
- 5 legal requirements to implement a system of
- 6 effective controls to prevent diversion would
- 7 include things like employee theft, right?
- 8 A. Yes.
- 9 Q. Okay. But you don't think that it
- 10 required you to identify and stop suspicious
- orders before they went out; is that fair?
- 12 A. Yes.
- Q. Okay. Would you agree that DDM
- 14 could not discharge its obligations under the
- 15 Controlled Substances Act by merely relying upon
- 16 pharmacists, or do you think that relying on the
- 17 pharmacists was sufficient?
- 18 A. We didn't rely on just the
- 19 pharmacists.
- Q. So that's what you did. I'm
- 21 asking what would have been sufficient to
- 22 discharge DDM's obligations under the Controlled
- 23 Substances Act. Was relying on the pharmacists
- 24 enough, or did you have to do more?

- 1 A. Well, we did more as far as what
- 2 you're asking. We didn't rely just on the
- 3 pharmacists. We looked at our systems and then
- 4 did our due diligence and then moved forward
- from that. So we weren't just relying on our
- 6 pharmacists, per se. We were look -- there's an
- 7 overseer to that aspect.
- 8 Q. But if a pharmacist told you that
- 9 they just needed the drugs, then that would be a
- 10 sufficient explanation, correct?
- 11 A. Correct.
- 12 Q. And you told me that you relied on
- the pharmacists to identify whether diversion
- 14 was taking place through the prescription
- 15 process, right?
- 16 A. Correct.
- 17 Q. Okay. And so do you think relying
- on the pharmacists for those two aspects of
- 19 suspicious order monitoring discharged DDM's
- 20 obligations under the Controlled Substances Act?
- 21 A. I don't -- I just don't think your
- 22 statement that relying only on the pharmacists
- 23 absolves Drug Mart from its obligations to
- 24 report. Is that what you're asking?

- 1 Q. I'm asking you whether DDM can
- 2 just rely on the pharmacists to identify
- diversion at the store level, or whether DDM has
- 4 a corresponding obligation to double check and
- 5 try to identify diversion?
- A. Well, there's certain layers. I
- 7 mean, you know, when you're asking about the
- 8 pharmacists at store level, you're asking about
- 9 just whether they're filling legitimate
- 10 prescriptions.
- 11 Q. Correct.
- 12 A. In that aspect of it, we're
- 13 relying on the pharmacists.
- Q. You'd agree that that's a main
- source of diversion, right, through illegitimate
- 16 prescriptions?
- 17 A. Well, that's not the only. I
- 18 mean, several years ago the DEA actually came
- 19 out and was on the news about how to take your
- 20 controlled substances and don't leave them in a
- 21 medicine cabinet if you have children. You
- 22 know, take that and place -- lock them up, do
- something with it, because there was a huge
- 24 diversion at home level about legitimately

- 1 prescribed prescriptions getting into the hands
- of people that it wasn't intended to do.
- 3 Q. Sure. And you can't do anything
- 4 about that, right?
- A. I can't do anything about that.
- 6 Q. Okay. So what types of diversion
- 7 can DDM do something about?
- A. We can -- theft.
- 9 Q. Okay. Like employee theft, right?
- 10 A. Employee theft, corporate theft,
- 11 warehouse theft.
- Q. Anything else?
- 13 A. Making sure the pharmacists are
- 14 doing their due diligence at store level to fill
- 15 legitimate prescriptions.
- Q. And you rely on them to do that,
- 17 right?
- 18 A. Yes.
- 19 Q. Are there any other avenues of
- 20 diversion, other than those four we just talked
- about, that you can think of right now?
- 22 A. No.
- Q. Okay. You'd agree that DDM is in
- the best position to prevent diversion occurring

- within its business, correct?
- 2 A. Yes.
- Q. And you'd agree that DDM is in the
- 4 best position to ensure that its employees are
- 5 not diverting controlled substances, correct?
- A. Yes.
- 7 Q. And you'd agree that DDM is in the
- 8 best position to identify suspicious orders
- 9 placed in its distribution center, correct?
- 10 A. Yes.
- 11 Q. And you'd agree that the same
- would be true for a possible suspicious order,
- 13 correct?
- 14 A. Yes.
- Q. And you'd agree that DDM had more
- than enough information available to it to
- identify possible suspicious orders before they
- 18 went out, correct?
- 19 A. I can't answer that.
- Q. Why is that?
- 21 A. I don't know, because -- I don't
- 22 know whether we could respond to that through an
- 23 IT aspect, whether or not we could arrange a
- 24 prospective ordering process or stopping

- 1 process.
- Q. As a pharmacist, and based on your
- 3 understanding of the Controlled Substances Act,
- 4 to the extent that DDM could have done that, do
- 5 you think it should have?
- 6 A. In my opinion, I think we -- the
- 7 system that we had was working well enough that
- 8 we didn't need to do that.
- 9 Q. Okay.
- 10 A. And there's other problems with
- 11 that. When you get into a system that only has
- 12 black and white, that doesn't look at anything
- 13 else besides the number.
- 14 Q. Okay.
- 15 A. We think by looking -- having an
- 16 eyeball on a human being, looking at -- knowing
- our stores and knowing our pharmacists, knowing
- 18 the store locations, the growth of the store and
- 19 all that, we have actually maybe a better aspect
- of what's going on at store level than someone
- that's just doing a black and white aspect of
- 22 cutting an order.
- Q. Why couldn't you do both?
- A. We felt that we didn't need to.

- 1 Q. Would imposing a system that would
- 2 identify possible suspicious orders in advance
- and halt shipments, that would create more work,
- 4 wouldn't it?
- 5 A. Well, if you're going to stop --
- Q. It's a very simple question. I'm
- 7 just -- would it create more work or not?
- 8 A. You've got to create another
- 9 system.
- 10 Q. Okay. So it would be more work
- 11 for somebody at DDM, right?
- 12 A. But that's not why we did it --
- 13 didn't do it.
- Q. But I didn't ask that question. I
- just asked if it would create more work.
- A. Possibly.
- 17 Q. Okay. Can you think of an
- instance where it would create less work?
- 19 A. Depends how smart your system was.
- 20 I don't know.
- Q. So but presumably if you put that
- 22 system in place, it would stop an order, right?
- 23 All of a sudden now someone's got to deal with a
- 24 stopped order, right?

- 1 A. Yes. Now -- so if you're saying
- then you're going to stop an order and then have
- 3 somebody look at it and then override that
- 4 stopped order, then is there a reason why you're
- 5 stopping the order?
- 6 Q. Well, I mean, just let's say
- 7 there's an order that shows up on your 12-month
- 8 report. Let's say prospectively you get the
- 9 report, the second the order is placed, and it
- 10 says, "Hey, this person is ordering more than
- 11 what their average has been now with this last
- order," you could do that, right?
- 13 A. So you're going to do exactly what
- 14 we're doing now in a quicker time -- in an
- 15 earlier time frame.
- 16 Q. It would be designed to catch
- those orders before they went out, right?
- 18 A. Yes.
- 19 Q. Is there any reason why you
- 20 couldn't have done that, other than IT problems?
- 21 A. Not that I would recall.
- Q. Okay. Do you think that a system
- like that would have been useful to help stop --
- 24 to identify suspicious orders and stop

- 1 diversion?
- A. Well, based on my knowledge and
- 3 looking at what I dealt with and the reason --
- 4 and not having a suspicious order, you know,
- 5 retrospectively in my mind, I wouldn't have a
- 6 need to do it.
- 7 Q. Okay. But, again, that's based on
- 8 the fact that you never personally identified an
- 9 order that you decided was suspicious, correct?
- 10 A. Correct.
- 11 Q. Okay. But if that system or that
- 12 report you reviewed was designed to generate
- every time a store exceeded their threshold with
- 14 an order, that wouldn't require that much more
- work for you, right? You might have had to look
- 16 at the report more often, but it would have been
- 17 the same process, right?
- 18 A. Yes.
- 19 Q. Okay. You would agree that DDM
- 20 had the tools necessary, therefore, to identify
- 21 suspicious orders, stop them before they went
- out, and report them to the DEA immediately if
- 23 it chose to, correct?
- A. I can't answer that, because

- 1 you're -- like I stated before, that I'm not
- 2 quite sure if our IT department would have the
- 3 ability to do that.
- 4 Q. Okay.
- 5 A. And you're saying they did.
- 6 Q. So you don't know, as you sit here
- 7 today, whether DDM had the tools necessary to
- 8 identify suspicious orders in advance and stop
- 9 them before they went out?
- 10 A. That's basically what I'm saying,
- 11 yeah, without looking into it further.
- 12 Q. Okay.
- 13 A. I mean, I can't answer that.
- Q. So would that also mean that DDM
- 15 didn't actually do that?
- 16 A. No. I mean, you know, that they
- 17 looked at it and said that they weren't going to
- 18 do it?
- 19 Q. Well, you just told me you didn't
- 20 know whether DDM had the tools necessary to
- identify a suspicious order and stop it before
- 22 it went out, right?
- 23 A. Right.
- Q. So that would suggest to me that

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DDM didn't identify suspicious orders or stop
1
    them before they went out, right?
2
3
                  MR. JOHNSON: Objection.
                  So that it could stop them before
4
            0.
5
    they went out?
                  So that they could stop them
6
   before they went out?
7
8
            Q.
                  Correct.
9
            Α.
                  Yeah.
```

- 10 Okay. They didn't? Q.
- They didn't what? 11 A.
- 12 This is like a Monty Python movie, Q.
- right? 13 Sometimes. Let me ask the question
- 14 again.
- 15 So your testimony is that you
- 16 don't know whether DDM had the tools necessary
- to identify suspicious orders and stop them 17
- before they went out, right? 18
- 19 Α. Correct.
- 20 Okay. So you would also agree Q.
- 21 that DDM did not identify suspicious orders in a
- 22 way that would allow them to stop them before
- 23 they went out, right?
- 24 MR. JOHNSON: Objection.

- 1 Q. And I think you said yes?
- 2 A. Yes.
- Q. Okay. You would agree that DDM's
- 4 in the best position to ensure that any
- 5 suspicious orders placed within its business are
- 6 reported to the Ohio State Board and the DEA,
- 7 right?
- 8 A. Yes.
- 9 Q. Okay. Do you know what the most
- 10 dispensed drug was at DDM pharmacies, let's say
- 11 in 2014?
- 12 A. Offhand, no.
- Q. Okay. Do you know what the most
- 14 dispensed controlled substance was?
- 15 A. I would -- I would be guessing if
- 16 I gave you an answer.
- Q. Okay. Do you have a couple that
- 18 might be in the running?
- 19 A. Controlled drugs?
- Q. Yeah.
- 21 A. It could have been a
- 22 codeine-containing cough syrup. Could have been
- 23 Ambien.
- Q. Anything else?

- 1 A. It could have been a family of
- 2 hydrocodones, you know, as a group.
- Q. Okay. That would include brand,
- 4 generic, et cetera? Different --
- 5 A. Different strengths.
- Q. -- strengths?
- 7 A. Different -- yeah.
- 8 Q. Okay. What percentage of DDM's
- 9 pharmacy business was controlled versus not
- 10 controlled in 2014, do you know?
- 11 A. I don't know.
- 12 Q. Do you know, was it reflective of
- the national average; was it higher or lower?
- 14 A. I can't really answer that.
- 15 Q. Did you ever do anything to
- 16 monitor or identify what the most -- or the
- 17 largest -- strike that.
- 18 Did you ever do anything to
- 19 identify or monitor which controlled substance
- was being prescribed the most frequently and
- 21 filled in your stores?
- A. Did we monitor that?
- Q. Yeah, did you ever do anything to
- 24 monitor that?

- 1 A. No.
- Q. Do you know if anybody else did?
- A. I don't know that.
- Q. Do you know whether there were
- 5 ever any large unexplained increases of, let's
- 6 say, hydrocodone prescriptions at any time when
- 7 you were at DDM?
- A. They showed up on our reports, if
- 9 there were large increases in orders.
- 10 Q. Do you know just from a chain wide
- 11 standpoint, were there ever any large
- 12 unexplained trends of use of hydrocodone within
- 13 the DDM system?
- 14 A. Well, I'm sure we followed the
- 15 national trend, and the national trend was an
- increase in hydrocodone use. So we wouldn't be
- 17 any different than anybody else.
- 18 Q. But you're just speculating,
- 19 right? You don't actually know?
- 20 A. Yes.
- Q. Okay. Do you know what the most
- 22 commonly diverted drugs are?
- 23 A. I would say that Schedule II
- 24 narcotics.

- 1 Q. Would that include hydrocodone?
- 2 A. It does now. It didn't then.
- Q. Well, you're saying the
- 4 Schedule II didn't include hydrocodone then?
- A. Well, no. I mean, I'm not sure of
- 6 your question. The most highly diverted drugs?
- 7 Q. Mm-hmm.
- 8 A. I would have to assume it would be
- 9 any Schedule II or hydrocodones or IIIs at that
- 10 particular point.
- 11 Q. Were you aware of the most highly
- diverted or most likely to be diverted drugs
- were when you were working at DDM?
- 14 A. I knew that hydrocodones were a
- 15 particular potential problem.
- 16 Q. And that, in addition to those
- other two drugs that make up the trilogy; is
- 18 that right?
- 19 A. Yes.
- 20 Q. And that's -- what, benzo is the
- other one. What's the third one?
- 22 A. Basically codeine-containing cough
- 23 syrups, because of cough, cold and flu seasons.
- I mean, that's a very highly used particular

- 1 product.
- Q. So as a pharmacist and the
- director of pharmacy operations at DDM, you were
- 4 aware of the types of drugs that were most
- 5 commonly diverted, correct?
- A. I would say yes.
- 7 Q. And did you do anything special to
- 8 monitor the movement of those drugs within DDM's
- 9 system, other than what we've talked about today
- 10 with that 12-month report?
- 11 A. No.
- 12 Q. Okay. Did you ever run any
- 13 reports or look at any trends over time to see
- 14 how commonly those types of drugs were being
- 15 filled at DDM stores?
- 16 A. Did not.
- 17 Q. Are you aware of anybody that did?
- 18 A. I'm not aware of that.
- 19 Q. Is that something you could have
- 20 done?
- A. A trend for us? It's possible,
- 22 yes.
- Q. Okay. Do you think looking at
- trends of how hydrocodone was being filled in

- 1 your stores over time would have been helpful to
- 2 determine whether your suspicious order
- 3 monitoring policies and procedures were
- 4 adequate?
- 5 A. Well, the problem with that is
- 6 that if you're getting actual legitimate
- 7 prescriptions for particular products, you
- 8 would -- if the trend was upward, then we would
- 9 actually not look at that because we have
- 10 legitimate prescriptions that we're filling. So
- it would determine whether or not you're filling
- 12 legitimate prescriptions at that point.
- So if the prescription use was up,
- 14 then we would assume that the orders were going
- 15 to be up, and the distribution was up.
- Q. But we know -- it's common
- 17 knowledge that there were tons of illegitimate
- 18 prescriptions that led to this opioid crisis,
- 19 correct?
- MR. JOHNSON: Objection.
- 21 A. Define "illegitimate
- 22 prescriptions."
- Q. Prescriptions that were written by
- 24 pill mills. Prescriptions that were written for

- 1 larger amounts than necessary. I mean, you're a
- 2 pharmacist. I mean, you know this information,
- 3 right?
- 4 A. Right.
- Q. Okay. And you'd agree that there
- 6 are -- that part of the opioid epidemic problem
- 7 is illegitimate prescriptions, correct?
- A. It's part of it.
- 9 Q. Okay. And you, at the corporate
- 10 level, and as a pharmacist yourself, didn't do
- anything to identify whether the prescriptions
- being filled at the store level were legitimate,
- 13 correct?
- MR. JOHNSON: Objection.
- 15 A. You know, that's -- you've got a
- 16 broad brush there, and you're -- and what we did
- 17 was make sure that we're not filling scripts
- 18 that were out of state, that -- and there were
- 19 actually times when the State Board of Pharmacy
- 20 would notify us if a particular physician was
- 21 under investigation. We would send that out to
- the stores so that they would not fill
- 23 particular prescriptions for that particular
- 24 physician. So ...

- 1 Q. And I'm not trying to put blame on
- 2 you. What I'm trying to understand is --
- 3 because I asked you about whether it would be
- 4 useful to look at the trends of the way -- how
- 5 hydrocodone increased in usage over time, and
- 6 you said, well, you know, if they were
- 7 legitimate, then it wouldn't be useful, right?
- 8 A. Right.
- 9 Q. And so my next question was, you
- 10 knew there were lots of illegitimate ones,
- 11 right? So presume --
- 12 A. Healthcare in the world, yes --
- Q. Right.
- 14 A. -- in the marketplace. Not
- 15 necessarily in our stores.
- Q. Okay. Are you aware of any time
- ever that there was a prescription that was
- 18 identified as illegitimate in one of DDM's
- 19 stores?
- 20 A. Yes.
- Q. Okay. So that trend chart that I
- 22 was asking if you ever looked at, you said no,
- that would reflect -- generally would include
- 24 some illegitimate use, correct?

- Α. You're talking about a percentage 1 2 or some? 3 Q. Just some. Α. Any? 5 Q. Yeah. 6 Α. Is one some? 7 Well, my point is that you told me Q. that generally that wouldn't be useful if it 8 9 only contained legitimate prescriptions, right? 10 And my question back to you is, it had to have included some illegitimate prescriptions just by 11 12 definition, right, based on this crisis? 13 What you're doing --Α. 14
 - MR. JOHNSON: Objection.
 - 15 Go ahead.
 - 16 I don't want to know what I'm
 - 17 doing. I want to know what the answer to my
 - question is, okay? I want an answer to the 18
 - question. 19
 - 20 You're placing the pharmacist, you Α.
 - 21 know, in the light of determining whether or not
 - 22 a particular physician has the right to write
 - 23 this prescription. I can't determine at that
 - particular point whether a patient standing in 24

- 1 front of me and whether they have cancer pain or
- whether they have back pain or whether they came
- from, you know -- we know they came from a pill
- 4 mill because they would be out of state.
- We didn't know -- recognize any
- 6 pill mills, or if the State Board did recognize
- 7 pill mills, they would identify it to us and we
- 8 would not fill them.
- 9 So now you're relying -- we relied
- 10 on our pharmacists to determine what was
- 11 legitimate and what was not. If the trend -- if
- 12 the written trend was upwards, okay, we're going
- to be filling more of those prescriptions. So
- 14 the trend is going to be up. I don't know why
- 15 looking at the trend would have an actual effect
- on what we did as far as distributing that drug.
- 17 Q. Okay. And so your testimony today
- is that looking at a trend of the sales of
- 19 hydrocodone over time would not be useful in any
- 20 way in identifying suspicious orders or
- 21 diversion; is that fair?
- 22 A. I would say yes.
- Q. Okay. Did you ever look at the
- 24 greater than six-week average report that was

```
used in the warehouse or at the store level?
 1
 2
            Α.
                  I've seen them.
            0.
                  Okay. But it wasn't your practice
    to look at them or review them?
 5
            Α.
                  No.
                  Okay. Do you know what percentage
 6
 7
    increase would trigger those?
 8
            Α.
                  I don't know that.
 9
                  Okay. Do you know who designed
10
    that report?
11
                  If I had to guess, it might have
12
    been P.J., by I'm not quite sure. P.J. Ferut.
13
                  Okay. Let's look at Exhibit 3.
            Q.
14
15
             (DDM-Nameth Exhibit 3 marked.)
16
17
    BY MR. MULLIGAN:
                  This is DDM68281, and this is a
18
            0.
    February 7, 2007, letter from the U.S.
19
    Department of Justice Drug Enforcement
20
21
    Administration.
22
                  Do you see that?
23
            Α.
                  Yes.
                  Have you ever seen this document
24
            Q.
```

- 1 before?
- 2 A. I believe possibly in preparation
- 3 for this.
- 4 Q. Okay. Do you know whether you'd
- 5 ever seen it prior to that?
- 6 A. Not that I can recall.
- 7 Q. Okay. Have you ever seen a
- 8 letter -- would you have seen a letter like this
- 9 as the director of pharmacy operations at DDM?
- 10 A. It would have gone to the VP
- 11 probably.
- 12 Q. To Pete?
- A. Most likely.
- Q. Did he ever share this type of
- document with you when it came in?
- 16 A. He could have.
- 17 Q. Okay. I'll just represent to you
- 18 that this document discusses just generally the
- 19 obligations under the Controlled Substances Act.
- 20 Is that your understanding, having reviewed it
- in preparation for today?
- 22 A. Yes.
- Q. Okay. So if you look at the first
- sentence, it says, "This letter is being sent to

- 1 every commercial entity in the United States
- 2 registered with the DEA."
- 3 Do you see that?
- 4 A. Mm-hmm.
- 5 Q. Okay. And that's registered to
- 6 distribute controlled substances, correct?
- 7 A. Yes.
- 8 Q. Okay. And so this would have gone
- 9 to DDM, right?
- 10 A. Yes, it would.
- 11 Q. Okay. "The purpose of this letter
- is to reiterate the responsibilities of
- 13 controlled substance distributors in view of the
- 14 prescription drug abuse problem our nation
- 15 currently faces."
- Do you see that?
- 17 A. Yes.
- Q. Were you aware of what DDM's
- 19 responsibilities were as a distributor at this
- 20 time in 2007?
- 21 A. I know that we had to report, I
- 22 believe at that time, to ARCOS.
- Q. Okay. So other than reporting
- 24 transactions to ARCOS, do you know any other

- 1 obligations that DDM had at that time?
- 2 A. I'm sure if I read through it, it
- would, you know, remind me. I didn't read
- 4 through it, per se.
- 5 Q. We'll go through it, but you
- 6 don't -- at this time, you don't recall any
- 7 other --
- 8 A. No.
- 9 Q. Okay. And so it's referencing a
- 10 prescription drug abuse problem the nation
- 11 currently faces.
- Do you see that?
- 13 A. Yes.
- Q. Were you aware that the nation
- faced a prescription drug abuse problem in 2007?
- A. We were leading -- we were getting
- 17 concerned at that point, yes.
- 18 Q. Okay. So the next sentence says,
- 19 "As each of you is undoubtedly aware, the abuse
- 20 (nonmedical use) of controlled prescription
- 21 drugs is a serious and growing health problem in
- 22 this country."
- Do you see that?
- A. Mm-hmm.

Ο. Were you undoubtedly aware of that 1 in 2007? 2 3 Α. Yes. 4 Ο. Okay. And you'd agree that the 5 nonmedical use is another -- it's a synonym for diversion, right, illegitimate use? 6 7 Α. Correct. Okay. All right. If you go down 8 9 to the next paragraph. "The CSA was designed by 10 Congress to combat diversion by providing for a 11 closed system of drug distribution, in which all 12 legitimate handlers of controlled substances must obtain a DEA registration and, as a 13 14 condition of maintaining such registration, must 15 take reasonable steps to ensure that their 16 registration is not being utilized as a source of diversion." 17 18 Do you see that? 19 Mm-hmm. Α. 20 Q. Did D- --21 MR. JOHNSON: Is that a "yes"? 22 Α. Yes. 23 Did D -- thank you. Q.

Did DDM obtain a DEA registration?

24

- 1 A. Yes.
- Q. And did you understand that as a
- 3 condition of that, DDM had to take reasonable
- 4 steps to ensure that it was not being used as a
- 5 source of diversion?
- A. Yes.
- 7 Q. Okay. If you go further down, it
- 8 says, "If the closed system is to function
- 9 properly as Congress envisioned,
- 10 distributors" -- that's DDM, right?
- 11 A. Yes.
- 12 Q. -- "must be vigilant in deciding
- whether a prospective customer can be trusted to
- 14 deliver controlled substances only for lawful
- 15 purposes."
- Do you see that?
- 17 A. Yes.
- 18 Q. And in this instance, the customer
- 19 would be a DDM store, correct?
- 20 A. Correct.
- Q. Okay. "This responsibility is
- 22 critical, as Congress has expressly declared
- that the illegal distribution of controlled
- 24 substances has a substantial and detrimental

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1 effect on the health and general welfare of the
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- 2 American people."
- Do you see that?
- 4 A. Yes.
- 5 Q. And would you agree with that
- 6 statement?
- 7 A. Yes.
- 8 Q. Okay. And the statement before
- 9 basically says you've got to know who your
- 10 customers are, right?
- 11 A. Reasonable steps.
- 12 Q. Okay. Well, it says that you must
- be vigilant in deciding whether a prospective
- 14 customer or store can be trusted to deliver the
- 15 controlled substances --
- 16 A. Right.
- Q. -- only for lawful purposes,
- 18 right?
- 19 A. Correct.
- Q. Okay. Did you do that?
- 21 A. I believe to the best of our
- 22 ability, we did that.
- Q. Okay. Do you think that DDM could
- 24 have done a better job at that?

- 1 A. Well, being a small system and a
- 2 closed system, we knew that all our stores
- 3 were -- licenses were in place. We knew the
- 4 pharmacists were -- had their licenses. So, you
- 5 know, we knew our customers.
- 6 Q. Did you know them well enough to
- 7 know that they weren't diverting drugs?
- 8 A. We did by looking at the reports
- 9 that were done on their end and our end as well.
- 10 Q. But you told me earlier you knew
- 11 them personally, right?
- 12 A. We -- the stores did their counts
- on a monthly -- on a monthly basis. So if there
- 14 was diversion, that would show up in the monthly
- 15 drug count. Are you talking about --
- Q. Hold on. I want you to listen to
- my question, okay, because my question was very
- 18 specific.
- My question was, you knew all the
- 20 pharmacists by name, right?
- 21 A. Yes.
- Q. Personally?
- 23 A. Yes.
- Q. Okay. Was that the extent to

- 1 which you were vigilant in determining whether
- 2 your stores could be trusted to deliver
- 3 controlled substances only for a lawful purpose,
- 4 the fact that you knew them personally?
- 5 A. No. Knowing them personally and
- 6 knowing that they have -- they have -- their
- 7 licenses are active and there are not -- there
- 8 are no -- just knowing a person is one thing,
- 9 but knowing that their licenses are in place to
- 10 send them the controlled substances, that's
- 11 part -- you know, you have -- you know your
- 12 customers.
- If I didn't know my customer, if I
- 14 was a mail order distributor or something to
- 15 that nature, I'm sending them to somebody else
- in another part of the country, they could take
- 17 a photocopy of their DEA license and send it to
- 18 me. I wouldn't exactly know whether it was
- 19 legitimate or not.
- But when we're dealing with a
- 21 closed system, we're kind of responsible for
- 22 having their licenses in place and the
- 23 pharmacists have an active license.
- Q. So is knowing your customer, does

- 1 that just mean knowing that they have a license
- 2 in place?
- A. Not -- that's part and parcel.
- 4 Q. Is there anything else?
- 5 A. Knowing that they don't have a
- 6 background against -- marks with -- against the
- 7 State Board.
- 8 Q. Knowing there's no diversion
- 9 taking place at their store, there's never been
- one, would that be included?
- 11 A. Possibly.
- 12 Q. So knowing whether diversion had
- occurred at a store under a pharmacist's watch
- 14 would not necessarily be part of knowing your
- 15 customer? I just want to make sure -- I'm
- 16 trying to understand.
- 17 A. I don't think the pharmacist, as
- 18 far as in that aspect, has that much to do with
- 19 it. As far as knowing that there's no diversion
- 20 under that particular pharmacist, that really
- doesn't have much to do with sending them the
- 22 drug or not.
- Q. So I'm just trying to understand
- 24 what you did -- I'm looking at this letter,

- 1 right -- to be vigilant in deciding whether a
- 2 prospective customer can be trusted to deliver
- 3 controlled substances.
- 4 And what you've told me is, one,
- 5 we know you know them personally, right? That's
- one. And two, you knew that their licenses were
- 7 in place, right?
- 8 So I want to know, was there
- 9 anything else that you did to be vigilant to
- 10 determine whether your stores were participating
- 11 in diversion or not.
- 12 A. I'm reading it here to -- we're
- 13 relying on our pharmacists at that particular
- 14 point.
- Okay. But if you read this, it
- 16 says that "Distributors must be vigilant,"
- 17 right?
- And so in deciding whether a
- 19 prospective customer -- which would be your
- 20 store, right? And that's also your pharmacist,
- 21 right?
- 22 A. Correct.
- Q. So it sounds like you guys didn't
- 24 do this; is that fair?

- 1 A. No.
- MR. JOHNSON: Objection.
- Q. Well, you just told me that your
- 4 vigilance was relying on your pharmacist, right?
- 5 But your pharmacist is your customer, right?
- A. Stores, yeah.
- 7 Q. Yeah.
- 8 A. Not necessarily just the
- 9 pharmacist.
- 10 Q. So your --
- 11 A. It's the store.
- 12 Q. So your vigilance in deciding
- whether a prospective customer can be trusted
- 14 was just to trust them; is that fair?
- 15 A. I don't know if I would go that
- 16 far.
- Q. Okay. Well, clarify it for me.
- 18 A. I think the pharmacists can be
- 19 trusted because they -- they, at that particular
- 20 point, are deemed to be following the State
- 21 Board of Pharmacy rules.
- Q. All right. I'm going to keep
- asking you this question until we get to the
- 24 right answer, honestly.

- 1 This says, right, "DDM
- 2 distributors must be vigilant in deciding
- 3 whether a prospective customer" -- which is the
- 4 store or a pharmacist -- "can be trusted."
- 5 And I'm asking you what you did,
- 6 other than just blindly trusting them, to
- 7 determine whether they could be trusted.
- 8 A. Well, we didn't blindly trust
- 9 them. I mean, if I know a pharmacist for -- we
- 10 had a long-standing history of having
- 11 pharmacists under our control for numbers of
- 12 years. We did not have a high turnover. We
- 13 knew our people in the stores.
- So a trust is determined over a
- 15 segment of time with that person. So obviously
- 16 if you're looking at -- things were in place as
- 17 far as licensures was correct. That was one
- 18 aspect of it. But the other aspect of it is
- 19 to -- we're not sending it to someone we don't
- 20 know.
- Q. Okay. So the two prongs of your
- 22 discharging your duty to be vigilant is: One,
- the pharmacist has a license of his own or her
- own; and two, you know them personally, right?

- 1 A. Correct.
- Q. Okay. Okay. If you go to the
- next page, page 2, second paragraph, second
- 4 sentence, it says, "Moreover, all registrants -
- 5 manufacturers, distributors, pharmacies, and
- 6 practitioners share responsibility for
- 7 maintaining appropriate safeguards against
- 8 diversion."
- 9 Do you see that?
- A. Mm-hmm.
- 11 Q. And so you'd agree that that means
- that DDM and its pharmacies have a corresponding
- 13 responsibility to protect against diversion,
- 14 right?
- 15 A. Yes.
- Q. Okay. And it says, "Nonetheless,
- 17 given the extent of prescription drug abuse in
- 18 the United States, along with the dangerous and
- 19 potentially lethal consequences of such abuse,
- 20 even just one distributor that uses its DEA
- 21 registration to facilitate diversion can cause
- 22 enormous harm."
- Do you see that?
- A. Mm-hmm.

- 1 Q. Would you agree with that?
- 2 A. Yes.
- Q. Okay. If you go to the next
- 4 paragraph. This is referencing a federal
- 5 statute. Are you familiar with that statute,
- 6 21 U.S.C. 823(e)?
- 7 A. I'd have to review it.
- 8 Q. Okay. It says -- and it talks
- 9 about it here a little bit. It says listed
- 10 among the factors on that statute is "the duty
- of a distributor to maintain effective controls
- 12 against diversion of controlled substances into
- other than legitimate medical, scientific, and
- 14 industrial channels."
- Do you see that?
- A. Mm-hmm, yes.
- Q. And that's what we've been talking
- 18 about today, right?
- 19 A. Yes.
- Q. Okay. And down below it says,
- 21 "The DEA regulations require all
- 22 distributors" -- and that's DDM, right?
- 23 A. Yes.
- Q. -- "to report suspicious orders of

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controlled substances."
 1
 2
                   Do you see that?
 3
            Α.
                   Yes.
             Q.
                  And the regulations state in
 5
     21 C.F.R. 1301.74(b) the following --
 6
             Α.
                   Where are you?
 7
                   MR. JOHNSON: Where are you right
 8
            now?
 9
            Α.
                   I think I lost you.
10
                   MR. JOHNSON: It's not up on the
11
             screen.
12
                   MR. MULLIGAN: Yeah. We're good
13
                  Do you guys see that now?
            now.
14
    BY MR. MULLIGAN:
15
                   So I'm looking at the indented
16
    paragraph, okay?
17
                  Go ahead and start.
18
             Q.
                   It says, "The registrant shall
    design and operate a system to disclose to the
19
     registrant suspicious orders of controlled
20
21
    substances."
22
                   Do you see that?
23
            Α.
                   Yes.
24
             0.
                  And so -- and that's -- the system
```

that DDM designed is the one that we've talked 1 about today, right? 2 3 A. Yes. It says, "The registrant" -- which 4 Ο. is DDM -- "shall inform the Field Division 5 Office of the Administration in his area of 6 7 suspicious orders when discovered by the 8 registrant." 9 Do you see that? 10 Α. Yes. And you'd agree that that means 11 Q. 12 that as soon as a suspicious order is identified, it must be reported immediately, 13 14 right? 15 MR. JOHNSON: Objection. 16 Α. Yes. 17 Okay. It doesn't say within a Q. week, right? 18 19 Right. Α. 20 Q. And it doesn't say within a month, 21 right? 22 Α. Right. 23 Q. And it doesn't say after you've 24 done your due diligence, right?

- 1 A. Correct.
 2 Q. It just says when it's identified,
- 3 right?
- 4 A. Yes.
- Q. Okay. "Suspicious orders include
- 6 orders of unusual size, orders deviating
- 7 substantially from a normal pattern, and orders
- 8 of unusual frequency."
- 9 Do you see that?
- 10 A. Yes.
- 11 Q. So here the C.F.R. is actually
- defining the word "suspicious order," isn't it?
- 13 A. It says what it includes. It's
- 14 not inclusive, but --
- Q. Right. It's not -- it's not an
- 16 exhaustive list --
- 17 A. Right.
- 18 Q. -- but it tells you what is a
- 19 suspicious order under the regulations, right?
- 20 And that would include an order of unusual size,
- 21 right?
- 22 A. It includes orders of unusual
- 23 size.
- Q. Okay. And would you agree that

- 1 any order that shows up on your 12-month report
- or your monthly -- 12-month average report would
- 3 reflect orders of unusual size by definition?
- 4 A. By definition, yes.
- 5 Q. Okay. And a suspicious order also
- 6 includes orders deviating substantially from a
- 7 normal pattern, correct?
- 8 A. Yes.
- 9 Q. And by definition, your report
- 10 would also include orders deviating
- 11 substantially from a normal pattern, right?
- 12 A. Yes.
- Q. Okay. And the last thing is
- 14 "orders of unusual frequency."
- Do you see that?
- 16 A. Yes.
- Q. Okay. So this definition of
- 18 suspicious order would seem to include anything
- 19 that would show up on your 12-month average
- 20 report, correct?
- 21 A. Depends on what they're stating is
- 22 unusual size.
- Q. Well, I mean --
- A. I mean, if on our report we look

- 1 at it, and if we could answer the reason why,
- then, you know, we could justify the order.
- Q. Okay. But this -- the sentence
- 4 above it says that you "shall inform the DEA of
- 5 suspicious orders when discovered, "right? And
- 6 it doesn't say after doing due diligence, does
- 7 it?
- 8 MR. JOHNSON: Objection.
- 9 Q. So you're getting -- is that
- 10 right?
- 11 A. It doesn't say when.
- 12 Q. It says you have to -- well, it
- 13 says, "The registrant shall inform the Field
- 14 Division Office of the Administration in his
- area of suspicious orders when discovered."
- 16 A. Right.
- Q. Okay. So you're saying that you
- 18 didn't discover a suspicious order when you
- 19 looked at the report; it was only after you did
- 20 due diligence?
- 21 A. Correct.
- Q. Okay. But you don't see that
- leeway in this text here, do you?
- A. I'm looking at it. And when it

- 1 says -- are you pointing specifically to orders
- of unusual size, that particular aspect of it?
- 3 We never identified suspicious orders, so ...
- 4 Q. Did you ever have an order of
- 5 unusual size?
- A. Yes.
- 7 Q. Okay. Did you ever report those
- 8 orders?
- 9 A. Not after we reviewed them, no.
- 10 Q. The answer to that question is you
- 11 never reported them, right?
- 12 A. We never reported a suspicious
- order.
- Q. Okay. So DDM had unusual --
- orders of unusual size, right?
- 16 A. In this definition, it doesn't say
- 17 what unusual size is. Is unusual size 100
- 18 bottles in their definition or not? I mean,
- 19 that's very -- you know, you can determine
- 20 however you want the number on that. So ...
- Q. But DDM defined unusual size to
- orders on its own with its report that you
- 23 reviewed, didn't it?
- A. We looked at higher than normal

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1 orders.
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- Q. Okay. That's -- is that
- 3 substantially different than an unusually sized
- 4 order?
- 5 A. That's an interpretation.
- Q. I mean, if a pharmacy is ordering
- 7 ten bottles a month over 12 months and then they
- 8 order twenty, that's unusual isn't it?
- 9 A. Can be.
- 10 Q. That's the whole point of the
- 11 rolling average, right?
- 12 A. Can be.
- Q. Okay. So DDM defined what an
- order of unusual size was through its report,
- 15 right? And that was a report that you guys
- designed to identify suspicious orders, right?
- 17 A. Could be.
- 18 Q. Okay. Well, did it or not?
- 19 A. Again, I -- you know, according to
- 20 this, that was our -- our report listed anything
- over 99 percent. I don't know what this unusual
- 22 size means. Does it determine -- why didn't
- they tell me in the -- in this, why didn't they
- 24 say -- give me a percentage and something

- 1 concrete to work with.
- Q. All right. Sir, I'm asking you
- 3 very specific questions and I'm happy to talk
- 4 about this paragraph for the rest of the day if
- 5 you want. But if you can listen to my questions
- and answer them, we'll be able to get through my
- 7 remaining stack of documents a lot faster.
- 8 Okay. So I --
- 9 MR. JOHNSON: Objection.
- 10 Q. Would you agree with me that the
- 11 DEA is saying that a suspicious order is one
- 12 that includes orders of unusual size. Would you
- 13 agree with that?
- 14 A. That's what it says.
- 15 Q. Okay. And would you agree that
- 16 your rolling 12-month report showed orders of
- 17 unusual size by definition?
- 18 A. I can't agree to that.
- 19 Q. You don't agree? So they were
- 20 normal? There was nothing abnormal about those
- 21 orders?
- 22 A. No. They were -- they could have
- 23 been larger than normal, but what's unusual --
- 24 it's not unusual to me once I find out the

- 1 reasoning.
- Q. Okay. So therein lies what we
- 3 talked about earlier, which is DDM's suspicious
- 4 order monitoring policies turned on your
- 5 subjective belief about what was unusual and
- 6 what wasn't; is that fair?
- 7 A. Possibly.
- Q. DDM didn't define unusual --
- 9 orders of unusual size?
- 10 A. Well, they did when they said
- 11 99 percent.
- 12 Q. Exactly. So anything that showed
- up on that report was an order of unusual size,
- 14 right?
- 15 A. In DDM's mind but not necessarily
- in the DEA's mind.
- Q. Okay. But in DDM's mind, DDM had
- 18 orders of unusual size, correct?
- 19 A. Yes.
- Q. Okay. And this says a suspicious
- order is one that is an order of unusual size,
- 22 correct?
- 23 A. In -- in --
- Q. Right?

- 1 A. That's what it says.
- Q. Okay. And DDM had orders of
- 3 unusual size and you knew about them when you
- 4 saw them, right?
- We're almost there.
- A. It was only unusual if we didn't
- 7 have an answer for it.
- 8 Q. Okay. I'll go around this
- 9 merry-go-round with you all day.
- 10 All right. You've agreed with me
- 11 that DDM had orders of unusual size and they
- 12 showed up on your 12-month rolling report,
- 13 right?
- 14 A. Yes.
- Q. Okay. And you saw those, right?
- A. Mm-hmm.
- Q. And you didn't report them, right?
- 18 A. Right.
- 19 Q. Okay. What would have been the
- 20 harm in reporting those orders?
- 21 A. Well, in our opinion, that --
- there's no sense of calling the DEA in when
- there was no necessary need to.
- Q. But that would have been the safe

- 1 route to go, wouldn't it?
- 2 A. I don't think -- would DEA have
- 3 all the manpower to do all that?
- 4 Q. That's not your problem, though --
- 5 A. I mean I don't know.
- 6 Q. -- is it?
- 7 A. No, but there's no sense of
- 8 instigating a situation when you didn't have to.
- 9 Q. But if you were going to be extra
- safe, if you were going to dot all your Is and
- 11 cross all your Ts, wouldn't it have been easy to
- 12 just submit the orders that showed up on that
- 13 report to the DEA and just --
- 14 A. Easy for me, but why should I make
- it easy for me. You know, I -- my job is to
- 16 determine whether or not that order is
- 17 legitimate or not, okay? And so I'm taking the
- 18 stance that I'm going to do the legwork and not
- 19 throw it at the DEA without even looking at it.
- 20 That, to me, doesn't do service to the DEA.
- Q. Sir, as a pharmacist, you were not
- 22 given the subjective ability to decide what was
- 23 suspicious or not under the regulations,
- 24 wouldn't you agree?

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1 MR. JOHNSON: Objection.

2 A. Yes.

3 Q. Okay. So this is a pretty hard

4 and fast requirement to identify and report

5 suspicious orders, isn't it?
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- 6 MR. JOHNSON: Objection.
- 7 A. It doesn't specify specifics.
- Q. Okay. We've been down that road,
- 9 so I'm not going to go down that road again.
- But it would have been easy for
- 11 you to just take your report that you got every
- month and just send it on to the DEA, right?
- 13 A. I could have, but I don't think
- 14 that would be -- it would be unverifiable
- 15 numbers.
- Q. Okay. But you didn't do that,
- 17 right?
- 18 A. No.
- 19 Q. Okay. The next paragraph says,
- 20 "It bears emphasis that the foregoing reporting
- requirement is in addition to, and not in lieu
- of, the general requirement under 21 U.S.C.
- 823 (e) that a distributor maintain effective
- 24 controls against diversion."

- 1 Right?
- A. Mm-hmm.
- Q. As we talked about before, there
- 4 was nothing that DDM did to prevent diversion in
- 5 advance; it only identified it after the fact,
- 6 correct?
- 7 MR. JOHNSON: Objection.
- 8 A. We did things prior to with the
- 9 rolling six-week average.
- 10 Q. Okay. But that would have been
- 11 Jill's province, right?
- 12 A. Well, not necessarily just Jill.
- 13 If she would have -- if she reviewed it, but she
- 14 could have brought it further up to someone else
- if she had any questions.
- Q. Okay. You didn't oversee your
- 17 own -- any controls that prevented against
- 18 diversion in advance, right?
- 19 A. No.
- Q. Okay. And so if we were going
- 21 to -- the only controls that could have
- 22 prevented against diversion would be under Jill,
- and we would need to talk to Jill about that,
- 24 right?

- 1 A. Yes.
- Q. Okay. All right. The next
- 3 sentence or the next paragraph says, "In
- 4 addition to reporting all suspicious orders, a
- 5 distributor has a statutory responsibility to
- 6 exercise due diligence to avoid filling
- 7 suspicious orders that might be diverted into
- 8 other than legitimate medical, scientific, and
- 9 industrial channels."
- 10 Do you see that?
- 11 A. Yes.
- 12 Q. And that was discharged through
- 13 whatever Jill did with that six-week report,
- 14 right? Is that your understanding?
- 15 A. Part of it.
- 16 Q. Is that your understanding?
- 17 A. That's part of what --
- 18 O. What else did it do?
- 19 A. As far as -- are you talking about
- 20 Jill's order?
- Q. I just want to know what DDM did
- 22 to discharge its statutory responsibility to
- 23 avoid filling suspicious orders that might be
- 24 diverted. That's in advance.

- 1 A. In this particular case, they're
- 2 referring to illegitimate prescriptions. It
- 3 states "illegitimate medical, scientific, and
- 4 industrial channels." We knew our customers at
- 5 that point. So we knew that the channels were
- 6 regulated. And we're relying on our pharmacists
- 7 to fill legitimate prescriptions.
- 8 Q. Okay. Well, in fairness, I
- 9 appreciate that. That's not what it says. It
- 10 actually says, "A distributor has a statutory
- 11 responsibility to exercise due diligence to
- 12 avoid filling suspicious orders that might be
- 13 diverted."
- 14 Do you see that?
- 15 A. Yes.
- 16 Q. So that's not talking about the
- 17 stores. That's talking about the DDM warehouse
- 18 distribution facility, right?
- 19 A. Correct.
- Q. Okay. What did DDM do to
- 21 discharge that responsibility at the
- 22 distribution level?
- A. We -- we reviewed our 12-week
- orders and followed up on suspicious -- possible

- 1 suspicious orders sent out to the stores. And
- 2 they reviewed them and answered back our
- 3 questionnaires.
- 4 O. So who's "we"?
- 5 A. Pharmacy operations.
- 6 O. And who's that?
- 7 A. Myself or Pete.
- 8 Q. Okay. So you reviewed a 12-week
- 9 report? What's that?
- 10 A. The 12 -- I'm sorry. The 12-month
- 11 report.
- 12 Q. Okay. So you reviewed the
- 13 12-month rolling report. And -- so that's what
- 14 we already talked about, right?
- 15 A. Yes.
- Okay. But that didn't help DDM
- 17 avoid filling suspicious orders, did it?
- 18 A. That is what our pharmacists are
- 19 licensed to do, the filling suspicious orders,
- and then we would also have our supervisors go
- 21 in and review prescriptions that they might --
- 22 to make sure that they -- you know, we're not
- 23 going into diversion.
- I also sent e-mails and

- 1 notifications to our stores about not filling
- 2 legitimate prescriptions.
- Q. Okay. And so you're saying
- 4 prescriptions, you're talking about pharmacists
- 5 again. But we're talking about the distributor
- 6 and orders.
- 7 A. Okay.
- Q. Orders are things that are placed
- 9 by the store to the distribution center,
- 10 correct?
- 11 A. Yes.
- 12 Q. Okay. So other than looking at
- 13 your 12-month rolling report, DDM didn't do
- 14 anything else --
- 15 A. No.
- Q. -- to avoid filling suspicious
- 17 orders, right?
- 18 A. Correct.
- 19 Q. Okay. And had you had your report
- 20 populate when the order was placed, as we talked
- 21 about hypothetically before, you actually would
- 22 have complied with that obligation, wouldn't
- 23 you?
- A. Possibly.

- Q. What do you mean by "possibly"?
- 2 A. Your point is that prospectively
- we should have been stopping orders, and we were
- 4 doing it after the fact, right?
- Q. Mm-hmm.
- A. So in this instance, you're saying
- 7 they have -- we have -- the distributor has a
- 8 statutory responsibility to avoid filling
- 9 suspicious orders. We felt that we were
- 10 accomplishing our goal by doing that by looking
- 11 at our 12-month order and sending it to -- the
- 12 response to the stores.
- Q. But that wasn't narrowly tailored
- 14 to stop suspicious orders from being filled when
- 15 they happened, right? It was after the fact?
- 16 A. Right.
- 17 Q. My question to you was, if that
- 18 report had been changed so that you would get it
- when the order was placed, you actually could
- 20 have possibly put measures in place to avoid
- 21 filling suspicious orders, correct?
- A. I think that the system we did
- 23 have worked for us and --
- 24 O. That's not what I asked. That's

- 1 not an answer to the question I asked.
- And, again, we can be here all
- day, but if you listen to the question I'm
- 4 asking you, I'm trying to ask you narrowly
- 5 tailored questions so that the answer is
- 6 relatively easy. All right. Let me start
- 7 again.
- 8 My question is, if the 12-month
- 9 average report had been changed so you would get
- it when the order pushing the store over the
- 11 limit was placed, you could have actually put
- measures in place to avoid filling suspicious
- orders in advance, right?
- 14 A. What that would do would -- we
- would do our due diligence after looking at that
- 16 report. We would still do the same due
- 17 diligence. So you're saying -- if you look at
- 18 what Cardinal or any other wholesaler was doing,
- 19 they did it prospectively, correct?
- Q. I don't know.
- 21 A. But they also said, "Notify us if
- there's any change in the way your orders were
- 23 needed. In other words, if you had a clinic
- 24 move in or if there was a reason -- give us a

- 1 reason why we should change that number."
- What we were doing was looking at
- 3 the number and then verifying the reason why the
- 4 order was placed. So ...
- Q. My question's really specific,
- 6 okay? And I -- that -- again, I don't think
- 7 you're answering my question. I understand what
- 8 you're doing, but I -- if you read the sentence,
- 9 okay, let's just break it down.
- "A distributor has a statutory
- 11 responsibility." That means federal law
- 12 requires DDM to exercise due diligence, right?
- A. Mm-hmm.
- Q. To avoid filling, right? That's
- 15 prospective, isn't it?
- 16 A. Yes.
- 17 Q. That means to identify a
- 18 suspicious order and to not fill it before it
- 19 leaves the distribution facility, correct?
- 20 A. Yes.
- Q. Okay. And I just want to be
- 22 clear. The question I'm asking you is, if your
- 23 12-month rolling report, which was
- 24 retrospective, had been generated when that

```
1 offending order was placed, you could have
```

- 2 complied with that, right?
- MR. JOHNSON: Objection.
- 4 A. Yes.
- 5 Q. Okay. But you didn't do that,
- 6 right?
- 7 MR. JOHNSON: Objection.
- Q. Right?
- 9 MR. JOHNSON: Objection.
- 10 A. We didn't do that because there
- 11 was no need.
- 12 Q. Well, I didn't ask you why you
- 13 didn't do it. I just asked you whether you
- 14 did -- I asked you if you didn't do it.
- You did not do that, right?
- 16 A. Correct.
- Q. Okay. Okay. If you look at the
- 18 next paragraph. It says, "In a similar vein,
- 19 given the requirement under section 823(e)" --
- 20 which we've been talking about -- "that a
- 21 distributor" -- which is DDM -- "maintain
- 22 effective controls against diversion, a
- distributor may not simply rely on the fact that
- the person placing the suspicious order is a DEA

```
registrant."
 1
 2
                   Do you see that?
             Α.
 3
                   Yes.
 4
             Q.
                   So that's saying that in addition
 5
     to preventing suspicious orders from leaving the
     facility, DDM can't just rely on the fact that
 6
 7
     its pharmacists are ordering the drugs, right?
 8
             Α.
                   That's what it states, yes.
 9
                   Okay. Are you familiar with that
10
    under -- are you familiar with that requirement?
11
             Α.
                   I'm reading it.
12
                   So is this the first time you've
             Q.
     learned that DDM can't just rely on its
13
14
    pharmacists?
15
                   MR. JOHNSON: Objection.
16
             Α.
                   What it's stating is that they --
    we have -- the distributor may not simply rely
17
     on the fact that the person placing a suspicious
18
     order is a DEA registrant. What they're -- what
19
20
     they're implying is that you should know your
21
     customer, which, you know --
22
             Ο.
                   That --
23
                   -- we're still within our closed
24
     system.
```

- 1 Q. I'm not asking you what this is
- 2 implying. I'm asking you what it says. And
- 3 what it says is that DDM cannot rely on the fact
- 4 that the person placing the suspicious order is
- one of its pharmacists.
- 6 MR. JOHNSON: Objection.
- 7 Q. Right?
- 8 MR. JOHNSON: That's not what it
- 9 says.
- 10 Q. Right. Well, are your pharmacists
- 11 DEA registrants? I'm filling in the blank.
- 12 A. The pharmacies are. Not the
- 13 pharmacists.
- Q. So the pharmacist isn't a DEA
- 15 registrant?
- 16 A. Correct.
- Q. But the pharmacy is operated by
- 18 the pharmacists, right?
- 19 A. Well, the pharmacy is really
- 20 operated by Discount Drug Mart.
- Q. Okay. Which is run by its
- 22 employees, right?
- MR. JOHNSON: Objection.
- A. No. The pharmacies -- pharmacists

```
work for Discount Drug Mart. Discount Drug Mart
 1
    has to make sure that the DEA registrant is who
 2
    they say they are.
                  So who runs Store 33's pharmacy?
 5
            A.
                  The pharmacist runs the pharmacy
    but the pharmacy --
 6
 7
            Ο.
                  Okay. That's all I've asked. The
8
    pharmacist runs --
9
                   MR. JOHNSON: He gets to finish
10
            his answer, doesn't he?
                  MR. MULLIGAN: He does, but we're
11
12
            going to -- we are -- I mean, we're
13
            going to be out of here tomorrow, Tim,
14
            at this rate. So like --
15
                  MR. JOHNSON: We'll see about
16
            that, but ...
17
                  MR. MULLIGAN: Okay.
18
    BY MR. MULLIGAN:
19
                  The pharmacist runs the pharmacy,
            O.
    right?
20
21
            A. And the pharmacy is run by the
22
    corporation.
23
            Q.
                  Okay. Is the pharmacist
24
    registered with the DEA?
```

- 1 A. The pharmacist is not registered
- 2 with the DEA.
- Q. Okay. So as a pharmacist, you
- 4 have no DEA registration process you have to go
- 5 through?
- A. I don't have -- I've never had a
- 7 DEA registration myself personally.
- 8 Q. Okay. So --
- 9 A. The store does.
- 10 Q. So the store is the DEA
- 11 registrant?
- 12 A. Right.
- Q. Okay. So DDM, distributor, can't
- 14 rely on the fact that the order is being placed
- by a DDM store as a way of discharging its
- obligations under the Controlled Substances Act,
- 17 correct? That's what that says?
- 18 A. It says it can -- it can't simply
- 19 rely on the fact that the person placing the
- 20 suspicious order is a DEA registrant.
- Q. Right. So you can't rely on the
- fact that you know your stores as the basis or
- as a way of discharging your obligations under
- 24 the act, right?

- 1 MR. JOHNSON: Objection.
- 2 A. It's different when the store --
- 3 when the warehouse is submitting it to their own
- 4 store.
- 5 Q. What does that mean?
- A. That means that we're not simply
- 7 relying on the person placing the order. We
- 8 know that the store has its license in place.
- 9 Q. So you're relying on the fact that
- 10 the order is being placed by your store, right?
- 11 A. The person -- the store is
- 12 requesting those drugs sent under the auspices
- of that DEA registration, and that DEA
- 14 registration is under the Discount Drug Mart
- 15 corporate entity.
- Q. And you're relying on the fact
- 17 that they're a DEA registrant when you're
- 18 shipping them orders, right?
- 19 A. Yes.
- Q. All right. If you go to the last
- sentence of that paragraph, I'm just going to
- read the second clause, it says, "The
- 23 distributor" -- which is DDM -- "should exercise
- 24 due care in confirming the legitimacy of all

- 1 orders prior to filling."
- 2 Right? And you guys didn't do
- 3 that, did you?
- 4 MR. JOHNSON: Objection.
- 5 A. We knew the legitimacy of the
- 6 orders.
- 7 Q. But you didn't do any due
- 8 diligence. You just assumed they were
- 9 legitimate, didn't you?
- MR. JOHNSON: Objection.
- 11 A. We did our due diligence, and we
- 12 knew that they were legitimate orders.
- Q. What due diligence did you do to
- 14 confirm that all orders were legitimate prior to
- 15 being filled?
- MR. JOHNSON: "You" being him or
- 17 DDM?
- MR. MULLIGAN: DDM.
- 19 BY MR. MULLIGAN:
- Q. That you know of.
- A. We knew that their DEA licenses
- 22 were in place.
- Q. Okay. And to go back to the
- 24 sentence before, it says, "A distributor may not

- 1 simply rely on the fact that the person placing
- the suspicious order is a DEA registrant."
- 3 Right?
- 4 A. Right.
- 5 Q. So you can't rely on that. That's
- 6 all you did, right?
- 7 MR. JOHNSON: Objection.
- 8 A. Well, I wouldn't say that's all we
- 9 did.
- 10 Q. Tell me what you did. What due
- diligence did DDM do to confirm the legitimacy
- of all orders prior to filling them, other than
- 13 relying on the fact that they were ordered by a
- 14 store that had a DEA registration?
- 15 A. We knew our stores. Because it
- was in a closed system, they were our stores.
- 17 They were not shipping it to someone we had no
- 18 idea who they were. So ...
- 19 Q. So just knowing where your stores
- are located and who works there is your due
- 21 diligence; is that right?
- 22 A. We confirmed the legitimacy of the
- orders to our best of our ability.
- Q. Okay. And how did you do that?

```
1
             Α.
                   Well, we knew --
 2
             Ο.
                   Prior to -- hold on. Prior to
     them being filled?
 3
 4
             Α.
                   Yes. We knew who was ordering
 5
     them.
 6
             Q.
                   Okay. So, again, it's just based
    on the fact that you know the people at the
 7
 8
     store and that they have a registration, right?
     That's all --
 9
10
             Α.
                   They were our stores.
11
             Q.
                   That's all that was done, right?
12
             Α.
                   Yes.
13
                   Okay. All right. Let's go to the
             Q.
14
                 It says, "Circumstances that might
    next page.
15
    be indicative of diversion."
16
                   Do you see that?
17
             Α.
                   Mm-hmm.
18
                   And then it says, "DEA
             Q.
     investigations revealed that certain pharmacies
19
20
     engaged in dispensing controlled substances for
21
    other than a legitimate medical purpose often
22
     display one or more of the following
     characteristics in their pattern of ordering."
23
```

Do you see that?

24

- 1 A. Yes.
- Q. And there's four items listed
- 3 there, right?
- 4 A. Mm-hmm.
- 5 Q. Are you familiar with these
- 6 factors or characteristics of a pharmacy
- 7 engaging in diversion?
- 8 A. Not specifically.
- 9 Q. Okay. Have you ever seen these
- 10 before?
- 11 A. Not that I recall.
- 12 Q. Okay. Do you think it would have
- 13 been important for you as the director of
- 14 pharmacy operations to be familiar with these
- characteristics while you were operating DDM's
- 16 suspicious order monitoring policies?
- 17 A. Yes, but I think it was reviewed
- 18 by our VP.
- 19 Q. Okay. So -- but you didn't know
- 20 about it, right?
- 21 A. We knew -- we talked about
- 22 excessive quantities. I mean, I'd have to
- review all these in order to give you a specific
- 24 answer.

```
1
                   MR. JOHNSON: Why don't you give
             him a chance to read them.
 2
 3
                   MR. MULLIGAN: I'm just asking --
             Α.
                   Are you going to highlight all of
 5
     the --
 6
    BY MR. MULLIGAN:
 7
                   Let me ask -- I'll just ask some
             Ο.
     targeted questions, and if you need to read more
 8
 9
     at that point then y'all -- you go ahead and do
10
     that, okay?
11
                   So the first one is "ordering
12
     excessive quantities of a limited variety of
    controlled substances, " right?
13
14
             Α.
                   Yes.
15
                   So that would be a factor that the
             Ο.
16
    DEA has identified as a red flag for a pharmacy
    engaging in diversion, right?
17
18
             Α.
                   Yes.
                   Okay. And there's obviously
19
             Q.
20
     others here. If you look at the next paragraph,
21
     it says, "A distributor seeking to determine
22
    whether a suspicious order is indicative of
23
     diversion of controlled substances to other than
```

legitimate medical channels may wish to inquire

24

```
with the ordering pharmacy about the following."
 1
 2
                   Do you see that?
            Α.
                   Yes.
             Q.
                  Are you familiar with these ten
 5
     issues?
                   I'd have to read them.
 6
            A.
 7
                   Okay. Why don't you go ahead and
             Q.
    do that.
 8
 9
                   MR. MULLIGAN: Why don't we go off
             the record while he reads that.
10
11
                   MR. JOHNSON: You know, it's noon.
12
                   MR. MULLIGAN: Okay. I want --
             I'm finishing -- I have, frankly, this
13
14
             one and one more that I want to finish
15
            before we take a lunch break.
16
                   THE VIDEOGRAPHER: We're going off
17
            the record at 12:03.
                   (Pause in proceedings.)
18
                   THE VIDEOGRAPHER: We're back on
19
             the record at 12:05.
20
21
    BY MR. MULLIGAN:
22
                  All right. So we just went off
23
    the record quickly so you could read these
24
     factors that we were looking at on Exhibit 3,
```

```
1 correct?
2 A. Yes.
3 Q. Did you have a chance to review
```

5 A. Yes.

those?

- Q. Did you defer to the pharmacist to
- 7 identify these types of issues within the actual
- 8 pharmacy level?
- 9 A. Some of them, yes.
- 10 Q. Were there any that you
- 11 specifically inquired with the ordering pharmacy
- 12 about regarding a suspicious order?
- 13 A. We would send notices out to the
- 14 stores to notify practitioners that were out of
- 15 state or out of the area, so -- to make sure
- that our pharmacies were complying. We had no
- 17 Internet affiliation at that particular time,
- 18 nor we do today.
- 19 Q. Did you ever inquire about what
- 20 percentage of the pharmacy's business does
- 21 dispensing controlled substances constitute?
- A. Not to my knowledge.
- Q. Okay. What about 5, does the
- 24 pharmacy -- did you ever inquire whether the

- 1 pharmacy filled prescriptions issued by
- 2 practitioners based solely on an online
- 3 questionnaire without a medical examination or
- 4 bona fide doctor/patient relationship?
- 5 A. I didn't ask -- we didn't
- 6 specifically ask that question.
- 7 Q. Okay. What about 7, "Are one or
- 8 more practitioners writing a disproportionate
- 9 share of the prescriptions for controlled
- 10 substances being filled by the pharmacy?"
- 11 A. That was identified by the State
- 12 Board of Pharmacy and we would rely on them to
- 13 notify us which practitioners in an area, that
- 14 they were under investigation.
- Q. All right. We're done with 3.
- 16 I'm going to hand you Exhibit 4.
- MR. MULLIGAN: And then maybe what
- 18 we do is we take a lunch break after
- 19 this next exhibit --
- MR. JOHNSON: Sure.
- MR. MULLIGAN: -- if it's okay?
- MR. JOHNSON: Yeah.
- MR. MULLIGAN: I'm just trying to
- keep things moving. That's all.

```
MR. JOHNSON: Sure.
 1
 2
 3
              (DDM-Nameth Exhibit 4 marked.)
 5
    BY MR. MULLIGAN:
 6
                  This next document is DDM68279.
 7
    It's another letter. This one is dated
 8
    December 27, 2007.
 9
                   MR. JOHNSON: I'm thrilled to see
10
            it.
11
                  MR. MULLIGAN: I figured you would
12
            be.
13
    BY MR. MULLIGAN:
14
            Q. And again, this one is -- if you
    look at the first paragraph, it's sent to every
15
16
    entity in the United States registered with the
    DEA to manufacture and distribute controlled
17
    substances, right?
18
19
            A. Yes.
20
            Q. So DDM would have been included in
21
    this, correct?
22
            Α.
                Yes.
23
                  All right. And then the second
    paragraph says, "In addition to, and not in lieu
24
```

```
of, the general requirement under 21 U.S.C. 823,
```

- 2 that manufacturers and distributors maintain
- 3 effective controls against diversion, DEA
- 4 regulations require all manufacturers and
- 5 distributors to report suspicious orders of
- 6 controlled substances."
- 7 Do you see that?
- 8 A. Yes.
- 9 Q. And that's your understanding,
- 10 right?
- 11 A. Yes.
- 12 Q. Okay. So you find a suspicious
- order. You've got to report it, right?
- 14 A. Yes.
- Q. Okay. If you go down to the third
- 16 paragraph, it says, "The regulation also
- 17 requires that the registrant inform the local
- 18 DEA Division Office of suspicious orders when
- 19 discovered by the registrant."
- 20 Right?
- 21 A. Yes.
- Q. And we saw that on the last
- 23 letter, didn't we?
- A. Yes.

```
1 Q. Okay. So they're reiterating all
```

- these requirements in another letter to DDM,
- 3 correct?
- 4 A. Yes.
- 5 Q. All right. And the next sentence
- 6 says, "Filing a monthly report of completed
- 7 transactions (e.g., excessive purchase report or
- 8 high unit purchases) does not meet the
- 9 regulatory requirement to report suspicious
- 10 orders."
- 11 Do you see that?
- 12 A. Yes.
- Q. And so basically what that's
- 14 saying is, even if you had submitted your
- 15 12-month rolling average report, even that
- 16 wouldn't have met the statutory requirements to
- 17 report suspicious orders, correct?
- 18 A. Well, we were not just doing a
- 19 monthly report. We were doing a monthly report
- 20 based on something else. If they were -- if we
- 21 were just only doing a monthly report, I -- is
- that what they're referring to? It looks like
- 23 it, but ...
- Q. My question -- I get what you're

- 1 doing. My question is very -- let me ask it
- 2 again because maybe I didn't ask it well.
- 3 So this says filing a monthly
- 4 report with the DEA, which includes high unit
- 5 purchases, which would be kind of like your
- 6 12-month rolling average report, right?
- 7 A. Part of it.
- 8 Q. Okay. But this is saying that
- 9 even if you had submitted that report to the
- 10 DEA, that wouldn't be enough to meet the
- 11 regulatory requirement for reporting suspicious
- 12 orders, correct?
- 13 A. But we were doing more than just
- 14 doing a monthly report.
- 15 Q. The word "but" is not an answer to
- 16 a question. All right.
- 17 A. Well, I can't -- I can't say --
- 18 you can't agree to what they're saying, a
- 19 monthly report. We were not -- we were doing
- 20 more than just a monthly report. It was a
- 21 monthly report based on a yearly average.
- Q. And I didn't ask you any of that.
- Okay? I asked you -- having read this sentence,
- 24 which we've done now three times. I asked you

- if this says that if you had taken your rolling

 1 12-month average report and sent that to the
 - 3 DEA, that even that wouldn't have been enough to
- 4 discharge your reporting obligations, correct?
- 5 A. That's not correct, because that's
- 6 specifically stating just a monthly report.
- 7 That's what it says.
- 8 Q. Your answer doesn't make any
- 9 sense, okay?
- MR. JOHNSON: Objection.
- 11 Q. I'm asking you --
- MR. JOHNSON: It makes sense to
- 13 me.
- MR. MULLIGAN: Okay. Well, I'm
- sure it does, because it makes no sense
- to anybody else.
- MR. HOLLINGSWORTH: Well, let's
- 18 watch the professional tone with these
- 19 questions. All right?
- MR. MULLIGAN: Who are you?
- MR. HOLLINGSWORTH: Adam
- Hollingsworth.
- MR. MULLIGAN: Okay. Are you
- 24 defending the witness?

```
1
                   MR. HOLLINGSWORTH: No.
                                            But in
 2
             this district, we all have an obligation
 3
             to be professional at depositions.
                   MR. MULLIGAN: Okay. I'm being
 5
             professional and I'm on a videotape.
 6
             I'm just trying to get an answer to my
 7
             questions. That's all. All right.
    BY MR. MULLIGAN:
 8
 9
                   And -- okay. Let's try this
10
    again, all right?
11
                   MR. MULLIGAN: I don't appreciate
12
             that, by the way.
13
    BY MR. MULLIGAN:
14
                   Okay. So this says -- I'm just
             Ο.
    trying to extrapolate this to what you could
15
    have done, okay? You guys had a 12-month
16
    rolling average report, right?
17
18
             Α.
                   Yes.
19
                   And you didn't submit that to the
             0.
20
    DEA ever, right?
21
             Α.
                   Correct.
22
             Ο.
                   And this says that even if you had
23
     that, it wouldn't have been enough to satisfy
    your reporting obligations under the CSA,
24
```

```
correct?
 1
 2
             Α.
                   Yes.
 3
             Q.
                   Okay. And the next sentence says,
     "Registrants are reminded that their
 5
     responsibility does not end merely with the
     filing of a suspicious order report."
 6
 7
                   Correct?
 8
             Α.
                   Mm-hmm.
 9
             Ο.
                   Do you agree with that?
10
             Α.
                   Yes.
11
             Q.
                   Do you agree with that?
12
             Α.
                   Yes.
13
                   Okay. And it says, "Registrants
             Q.
14
    must conduct an independent analysis of
15
     suspicious orders prior to completing a sale to
     determine whether the controlled substances are
16
17
     likely to be diverted from legitimate channels."
18
                   Do you see that?
19
             Α.
                   Yes.
20
                   And that's what we looked at
             Q.
21
     earlier, which is similar to the language
22
     regarding avoiding filling in advance, right?
23
             Α.
                   Yes.
24
                   Okay. And do you think that DDA
             Q.
```

```
did that -- DDM did that?
 1
 2
             Α.
                   We did not do a -- stopping an
     order prior to sending it out, so prospectively,
    no.
 5
             Q.
                   Okay. And, again, down below, it
     says, "The regulation specifically states that
 6
 7
     suspicious orders include orders of an unusual
     size, orders deviating substantially from a
 8
 9
     normal pattern and orders of an unusual
10
     frequency."
11
                   Right?
12
             Α.
                   That's right -- that's correct.
13
                   And we saw that before, didn't we?
             Q.
14
             Α.
                   Yes.
15
                   Okay. If you go down about
             Q.
16
    halfway through that paragraph, in the middle it
     says, "The size of an order alone, whether or
17
18
    not it deviates from a normal pattern, is enough
     to trigger the registrant's responsibility to
19
20
     report the order as suspicious."
21
                   Do you see that?
22
             Α.
                   Yes.
23
             Q.
                   Okay. So that's saying that if
```

you have an order that's large, that's enough to

24

```
1 trigger your duty to report as suspicious,
```

- 2 correct?
- A. That's what it states.
- 4 Q. Okay. Did DDM do that?
- 5 A. No.
- 6 Q. All right. Second page. At the
- 7 top it says, "Registrants that rely on rigid
- 8 formulas to define whether an order is
- 9 suspicious may be failing to detect suspicious
- 10 orders."
- 11 Do you see that?
- 12 A. Yes.
- Q. Would you agree that your rolling
- 14 12-month average report was generated by a rigid
- 15 formula?
- 16 A. It was a set formula, yes.
- Q. Okay. And then it says, "For
- 18 example, a system that identifies orders as
- 19 suspicious only if the total amount of a
- 20 controlled substance ordered during one month
- 21 exceeds the amount ordered the previous month by
- 22 certain percentages or more is insufficient."
- Do you see that?
- 24 A. I do, yes.

- 1 Q. Okay. So this is saying that
- 2 DDM's system, which did exactly that, was
- 3 insufficient, correct?
- 4 A. No. Our system was not just
- 5 that -- based on that particular situation.
- 6 Q. Let's say -- okay. That's fair.
- 7 Let's say -- let's just take your report, your
- 8 rolling 12-month average report. You'd agree
- 9 that this is saying that if that report was all
- 10 you did, that it would be insufficient, correct?
- 11 A. It says that during one month. I
- mean, when you throw in the average of the
- previous year, that's a little bit different
- 14 than what that states.
- Q. Correct. This system, one that
- identified an order that was just bigger than
- 17 the last month, would actually be more sensitive
- 18 than yours, wouldn't it?
- 19 A. I don't see how.
- Q. Well, okay. Let's just say --
- 21 let's just say we've got store 1 orders five
- 22 pills -- five bottles in December, right? And
- then you order six bottles in January. That
- 24 would trigger a report like this, wouldn't it?

- 1 A. Does that mean -- is that
- 2 considered an excessive quantity?
- Q. I'm just --
- 4 A. I don't think so.
- Q. Well, let's look at this sentence
- 6 a little more closely, okay. It says, "A system
- 7 that identifies orders as suspicious only if the
- 8 total amount of a controlled substance ordered
- 9 during one month exceeds the amount ordered in
- 10 the previous month by a certain percentage."
- 11 Right? It's saying that's
- 12 insufficient, correct?
- 13 A. Yes.
- Q. Okay. And are you telling me that
- 15 your report was different than this and was,
- 16 therefore, sufficient?
- 17 A. Yes.
- O. And tell me how.
- 19 A. Because this, in my opinion,
- states that you're only looking at month to
- 21 month to month. That's it. But when you throw
- in looking at over the last year, okay, as an
- 23 average, then you can determine -- it's not --
- 24 doesn't meet this criteria.

- 1 Q. Okay.
- 2 A. You're adding another layer on to
- 3 that reporting -- to the monthly reporting
- 4 system that isn't mentioned in this -- in this
- 5 designated -- this definition.
- 6 Q. So simply by including -- instead
- of looking at the prior month, you're looking at
- 8 the average from the prior 12, you think that
- 9 that makes your report sufficient?
- 10 A. I think so.
- 11 Q. Okay. And what about that
- 12 difference makes it sufficient?
- 13 A. Because we're looking at a bigger
- 14 view than just one month, the previous month.
- 15 If you just look at the previous month -- we're
- looking at the previous average year, not just
- 17 the previous month.
- Q. And what about that helps you
- 19 identify suspicious orders better than a system
- 20 like this?
- A. Because it's encompassing the
- whole previous year rather than just the
- 23 previous month.
- Q. Okay. Let's look at the next

- 1 sentence. It says, "This system fails to
- 2 identify orders placed by a pharmacy if the
- 3 pharmacy placed unusually large orders from the
- 4 beginning of its relationship with the
- 5 distributor."
- Do you see that?
- 7 A. Yes.
- 8 Q. Your 12-month average report would
- 9 also fail to identify pharmacies ordering
- 10 unusually large amounts if they had ordered them
- 11 from the beginning, correct?
- 12 A. Well, they're referring to --
- they're referring to just the monthly system.
- 14 It's referencing back to the previous sentence.
- 15 Q. It's explaining why the system
- 16 described here is inadequate, right?
- 17 A. Yes.
- Q. And it's saying it's inadequate
- 19 because if a pharmacy is already ordering too
- 20 much, it doesn't catch that, if they keep
- 21 ordering too much, right?
- 22 A. Yes.
- Q. The same thing applies to your
- 24 report, right? If a pharmacy is ordering 20

- 1 bottles every month, they should only be
- ordering 10, it's not going to show up on your
- 3 report, is it?
- 4 A. Say again. If they're ordering 20
- 5 bottles every month --
- 6 Q. So if you have a store in your
- 7 system that has an average of 20 bottles a month
- 8 for a year and that's more than they should be
- 9 getting and they continue to order 20, that's
- 10 not going to show up on your report, is it?
- 11 A. You stated in your question if
- it's more than what they should be getting.
- What do you mean by that?
- Q. I'm not testifying today. I'm the
- only one who gets to ask questions.
- 16 MR. JOHNSON: I think that was a
- 17 clarification of the question.
- 18 A. Right.
- 19 Q. Okay. I've given you a specific
- 20 example, all right. So there's a store in your
- 21 system that has an average of 20 bottles a month
- 22 for a year, okay?
- 23 A. Okay.
- Q. And under whatever definition you

- 1 want, they're getting more than they should be
- 2 getting, okay? Your report -- if they keep
- ordering more than they're supposed to, your
- 4 report is not going to catch that, right?
- 5 A. They'll catch it if they get it
- 6 over that percentage.
- 7 Q. Right. But if they stay -- if
- 8 they continue ordering on a level playing field
- 9 but there's some issue baked in there and
- 10 they're getting too much --
- 11 A. The first time they order too
- 12 much, it would show up, right?
- Q. Well, yes, there's got to be a
- 14 year zero somewhere, right? But if they're
- 15 starting at the beginning and they're ordering
- 16 too much, you're not going to catch it on your
- 17 report, correct?
- 18 A. Correct.
- 19 Q. Okay. So your report has the same
- 20 flaw that this report has, right?
- MR. JOHNSON: Objection.
- A. But in this situation, they're
- 23 talking about a monthly report. Our report was
- 24 different than just a monthly report.

- 1 O. I know. And that wasn't an answer
- 2 to my question. No question -- no answer starts
- with "but," okay? If you want to add a but
- 4 after and clarify it, then I'm okay with that,
- 5 but my question to you is very specific.
- 6 Your report has the same flaw that
- 7 the report in this example does, right?
- A. No, it does not.
- 9 Q. Explain to me why not.
- 10 A. Because in this example, they're
- 11 going off of a strictly -- only a one-month
- 12 report. They're just looking at the previous
- one month, okay? In our system, we're looking
- 14 at a rolling 12-month average. There's a
- 15 difference.
- O. And what's the difference?
- 17 A. The difference is you're looking
- 18 at more than just the previous month.
- 19 Q. Why is that -- why does that
- 20 matter?
- 21 A. It gives you a longer history.
- Q. Why does that matter?
- A. Because it -- it matters when
- you're trying to determine what's a legitimate

- 1 order and what's not. You're looking at a
- 2 longer history.
- Q. Okay. This letter is describing
- 4 the type of monitoring that's insufficient under
- 5 the CSA, right?
- 6 A. Yes.
- 7 Q. Okay. And it's saying that a
- 8 report that's generated when an order history
- 9 one month exceeds a prior month by a certain
- 10 percentage, it's saying that's not good enough,
- 11 right?
- 12 A. That's what it says.
- Q. Okay. And the reason that's not
- 14 good enough is because if the pharmacy is
- already ordering too much, it doesn't catch
- 16 that, right?
- 17 A. In this case, they're saying that
- 18 you're only looking at month to month.
- 19 Q. That's not an answer to my
- 20 question. I'm asking you a very specific
- 21 question.
- The problem with a report like
- that is if the pharmacy is already ordering too
- 24 much and they continue to order too much, it

```
doesn't catch that, right?
 1
                  Right.
 2
            Α.
 3
            Q. Okay. The same is true for yours,
    if over the course of a year they're ordering
 5
    too much, and they keep ordering too much, your
    report doesn't catch that either, does it?
 6
                  It would catch it if it hit that
 7
            Α.
8
    99 percent.
9
            Ο.
                 Okay. But otherwise it would not,
    right?
10
            A. Right.
11
12
            Q.
                  Okay.
13
                  MR. MULLIGAN: Everybody hungry?
14
                  MR. JOHNSON: I think this is a
15
            good time if you're done with that
16
            document.
17
                  MR. MULLIGAN: Yeah. That's good.
18
                   THE VIDEOGRAPHER: We're going off
19
            the record at 12:23.
20
21
            Thereupon, at 12:23 p.m. a lunch
22
            recess was taken until 1:09 p.m.
23
24
```

```
1
                                 Monday Afternoon Session
                                 January 7, 2019
 2
                                 1:09 p.m.
 3
 4
                   THE VIDEOGRAPHER: We're back on
            the record at 1:09.
 5
    BY MR. MULLIGAN:
 6
 7
            0.
                  All right. Mr. Nameth, we're back
    after a brief lunch break.
 8
 9
                   Did you get to eat?
                  Yes, I did. Thanks.
10
            Α.
11
            Q.
                  Okay. Great.
12
                   We were talking about your
13
    12-month report. And I'm curious -- I know the
14
    percentage that would trigger something to show
15
    up and that was 99 percent, right?
16
            A.
                  Right.
17
                   In excess of whatever the average
            0.
18
    was?
19
            A.
                  Right.
20
                  What was the -- what was the unit
            Q.
    that was being subjected to that threshold, if
21
    you will?
22
23
            A.
                  Bottles you mean versus tablets?
                  Yeah. Which --
24
            0.
```

- 1 A. Bottles.
- Q. It was bottles. Okay. So would
- 3 it be a bottle of a specific size or just
- 4 bottles in general?
- 5 A. I think it was a specific size.
- 6 Q. Okay. And so what were there --
- 7 let's say for hydrocodone, were there varying
- 8 sizes of bottles you could get?
- 9 A. Depending on the strength, yes.
- 10 Q. And so what would be a -- do you
- 11 know what the different options were for bottles
- of hydrocodone?
- 13 A. 100s or 500s.
- 14 Q. So that would be a 100-tablet
- 15 bottle or a 500-tablet bottle?
- 16 A. Yes. But, you know, it depends on
- 17 when you're -- what period of time you're
- 18 looking at, too, because after a while, it
- 19 didn't seem rational to carry 100-size. If
- you're ordering four bottles, you know, you
- 21 might as well just order one 5-.
- Q. Okay. Were the 100-bottle
- 23 strengths different than the 500-bottle
- 24 strengths?

- 1 A. In what way? What do you mean?
- Q. Well, you said it depends on the
- 3 strength, I think, earlier.
- 4 A. There could be -- there was an
- instance where we had the same drug, the same
- 6 strength in 100s and 500s.
- 7 Q. You could get whatever strength
- 8 you wanted in either the 100- or 500-tab bottle?
- 9 A. You can get a particular strength
- 10 in either size. And in this one instance -- you
- 11 know, I think there was one, possibly two drugs
- 12 that we had different sizes of.
- Q. Okay. So let's say -- well,
- 14 strike that.
- 15 If a store shifted from 100-tablet
- 16 count bottle to a 500-tablet count bottle, how,
- if at all, would that be reflected in your
- 18 12-month report?
- 19 A. I think they went to a family of
- 20 drugs.
- 21 Q. Okay.
- 22 A. So they went -- you know, it was a
- 23 different -- it might be on a different page by
- 24 NDC number. So you could tell whether it was --

- 1 what size it was. In other words, it wasn't --
- 2 it didn't come out in 5,000 tablets. It came
- 3 out as 500s or 100s.
- Q. Okay. And so let's just say, for
- 5 example, a store is ordering one bottle of 500
- 6 tablets, that's their monthly average, and then
- 7 they switch and they order five bottles of 100
- 8 tablets, would that show up on your greater than
- 9 99 percent average 12-month report?
- 10 A. It would if they were only
- ordering one bottle of the 100s previously.
- 12 Q. Well, I know. My hypothetical was
- they were ordering one bottle of 500s.
- 14 A. But then you said you were going
- 15 to switch to 100s.
- 16 Q. To five bottles of 100s. So the
- 17 tablets are the same, but now instead of one
- 18 bottle, we've got five. Would that show up on
- 19 your report?
- 20 A. Yes.
- Q. Okay. And why is that?
- A. Because I think previously they
- were getting one bottle of 100. Now they're
- 24 getting five bottles of 100.

- Q. Okay. So the report would say
- their average is one bottle for the last year
- and this month they ordered five bottles, you've
- 4 got to look into it?
- 5 A. We have to -- yes, that would be a
- 6 case where I knew that we had different sizes
- 7 and before they would -- they switched sizes.
- 8 They switched size bottles.
- 9 Q. Okay. Conversely, if a pharmacy
- was ordering, let's say, two bottles of 100
- 11 tablets and that was their average for the last
- 12 12 months, okay? Is that fair example to start?
- 13 A. Yes.
- Q. All right. And then they switched
- 15 the next month and they -- instead of getting
- 16 two bottles of 100 tablets, they get two bottles
- of 500 tablets, would that show up on your
- 18 12-month average rolling report?
- 19 A. Yes, because previously they
- 20 didn't order any of the 500s. Now they're
- 21 ordering two. So their history was different.
- Q. Okay. So it would say -- it would
- 23 say your previous 12-month on a 500-tablet
- 24 bottle is zero and now you've ordered two?

- 1 A. Correct.
- Q. And that's greater than
- 3 99 percent?
- 4 A. Correct.
- 5 Q. So it wouldn't be based on the
- 6 tablet numbers, it would be based on the
- 7 bottle's size?
- 8 A. Yes.
- 9 Q. Okay. Was there any other unit
- 10 that was tracked by that report that would cause
- it to generate other than bottle size?
- 12 A. Not to my knowledge. It's been a
- while since I looked at that report.
- Q. Okay. After those two letters
- that we looked at from the DEA, do you believe
- 16 that DDM complied with every obligation
- 17 underneath the Controlled Substances Act?
- 18 A. I do. I still think that our
- 19 system, our SOMS system, looked at -- it wasn't
- just the 12-month rolling average. It was --
- 21 you know, that was part and parcel of the plan,
- the program.
- 23 Q. Okay.
- A. We did have a prospective in

- 1 regards to the six-week average if Jill was
- 2 looking at that, but that was still part of the
- 3 program. It wasn't something that I look at,
- 4 but it was still something that was looked at by
- 5 humans, by people, a set of eyeballs on it.
- 6 So -- and if she had any questions about it, she
- 7 would either contact the stores or contact me
- 8 or -- you know.
- 9 Q. Just to be clear, I don't want to
- 10 know what Jill did because obviously Jill did
- 11 that, so --
- 12 A. All right.
- 13 Q. Yeah. But just after looking at
- 14 those two letters and all the things we
- 15 discussed, it's still your position that DDM
- 16 complied with the obligations that it had under
- 17 the Controlled Substances Act?
- 18 A. I believe so.
- 19 Q. Okay. All right. And just so
- that we're clear, I want to just confirm, DDM's
- 21 suspicious order monitoring policies and
- 22 procedures were never put in writing, correct?
- 23 A. Correct.
- Q. Okay. And those policies and

- 1 procedures were not effective at deterring or
- 2 preventing completely theft of hydrocodone from
- 3 stores, correct?
- 4 MR. JOHNSON: Objection.
- 5 A. I think that -- you're talking
- 6 about distribution level versus store level
- 7 here, right?
- Q. I'm just asking you whether DDM's
- 9 suspicious order monitoring policies were
- 10 effective at preventing --
- 11 A. Yes.
- 12 Q. -- theft.
- 13 A. Yes.
- Q. Okay. But you agreed with me
- 15 earlier today that there were several instances
- 16 where controlled substances were stolen from a
- 17 DDM pharmacy, right?
- 18 A. But -- yes, but the system
- 19 caught -- the systems in place caught whatever
- was missing based on our monthly reports, based
- on the rolling reports, based on everything that
- we reported.
- Q. Right. They caught it after the
- 24 fact, but they didn't prevent it, right?

```
A. On -- in a theft situation, we
 1
    caught it after the fact.
 2
 3
            Q.
                  And DDM has never reported a
    single suspicious order to the DEA or the Ohio
    State Board, right?
 5
 6
            A. Correct.
 7
            Q. And DDM has never identified or
    reported a single possible suspicious order
 8
    either, correct?
 9
10
            A. Correct.
11
            Q. Okay. All right. Let's look at
    Exhibit -- I think we're on 5.
12
                  MR. JOHNSON: 4 maybe.
13
14
                  MR. MULLIGAN: The last letter was
15
            4.
16
                  MR. JOHNSON: You're right. I'm
17
            sorry.
18
19
             (DDM-Nameth Exhibit 5 marked.)
20
21
    BY MR. MULLIGAN:
22
            Q. Okay. So this is an e-mail with
23
    an attachment. The e-mail is DDM53874, and the
24
    attached document is DDM53912. And I'll just
```

- 1 tell you, this is an e-mail from after you
- 2 retired. But I mostly just want to know if you
- 3 know what this attachment is. It's the -- the
- 4 attachment is -- the title says "Shipments
- 5 Greater Than 99 percent of Average Movement."
- 6 And then it says "Controlled Drugs."
- 7 And the e-mail says, "Attached is
- 8 our suspicious monitoring report for the last 12
- 9 months."
- 10 Does that look like -- is this the
- 11 report that you would have reviewed -- I mean,
- obviously the date is different but ...
- 13 A. I didn't see it in this form.
- 14 Q. Okay.
- 15 A. But, you know.
- 16 Q. This contains the information that
- 17 you would have reviewed on your -- on the report
- 18 that you got?
- 19 A. Yes.
- Q. Okay. That's all I've got for
- that one.
- Let's do Exhibit 6.
- 23 Actually, no. Let's skip that
- 24 one.

```
1
 2
              (DDM-Nameth Exhibit 6 marked.)
 3
    BY MR. MULLIGAN:
 5
             Q.
                   This is DDM11545. And this is a
 6
     letter from Pete Ratycz to the U.S. Department
    of Justice dated November 13, 2001.
 7
 8
                   Do you see that?
 9
             Α.
                   Yes.
10
             Q.
                   Okay.
11
                   MR. JOHNSON: Can you give him a
             second to look at it?
12
                   I mean, if you need time to read
13
             Q.
14
     it, feel free, but I'm just going to ask you
     some questions about it. We're going to walk
15
16
     through it.
                   It says, "Dear Sirs: Please be
17
    advised on November 6, 2001 a pharmacy
18
    technician, Darlene Cottle, was apprehended
19
20
     selling controlled substances to an undercover
21
    officer outside our pharmacy located at -- in
22
    Bellbrook, Ohio."
23
                   Do you see that?
24
             Α.
                   Mm-hmm, yes.
```

- 1 Q. Do you recall that instance?
- 2 A. Vaguely.
- Q. Okay. Do you know who Darlene
- 4 Cottle is?
- 5 A. I believe she is a pharmacy tech.
- 6 Q. Okay. Could you pick her out of a
- 7 lineup?
- 8 A. No.
- 9 Q. Okay. And so if you go down
- 10 further, it's talking about the drugs she had on
- 11 her. And it says, "However, a complete audit of
- 12 the suspected drugs indicate significant
- 13 shortage."
- Do you see that?
- 15 A. Yes.
- Q. Okay. And so this would indicate
- 17 that this store -- and I'm not sure what the
- 18 store number was, but they had a significant
- 19 shortage of their drugs, which was identified
- 20 after this pharmacy tech was caught selling
- 21 controlled substances to an undercover officer
- just outside the pharmacy, right?
- 23 A. Yes.
- Q. Okay. Is that concerning to you?

- 1 A. Yes.
- Q. And why is that?
- A. Well, several reasons. One is
- 4 that you're getting controlled substances out
- 5 into the public and the use of unprescribed
- 6 medication. Two is the employee. You never
- 7 want to see one of your own employees stealing.
- 8 So, you know, for those two reasons
- 9 specifically.
- 10 Q. Do you know -- well, if you look
- 11 down at the bottom, it says that the audit --
- the drug audit was started on August 31, 2001.
- Do you see that at the bottom?
- 14 A. Yes.
- O. But then the letter to the DEA is
- 16 dated November 13, 2001.
- Do you see that?
- 18 A. Yes.
- 19 Q. Do you know why this issue
- 20 wouldn't have been reported to the DEA earlier
- 21 than -- it looks like it's about a month and a
- 22 half later -- actually, two and a half months
- 23 later?
- A. Because they probably did a drug

- 1 audit. The store did their drug audit on
- 2 August 31st. And so they use that as a starting
- 3 point. And then count the number of medications
- 4 that were delivered under that particular --
- 5 those particular drugs they're looking for or
- 6 that were confiscated. So they have to go back
- 7 to a starting point.
- 8 Q. If you were going to do an audit
- 9 to see if there was a shortage of drugs, how
- 10 long would that take?
- 11 A. From beginning to end?
- 12 Q. Yeah.
- 13 A. It depends on the quantity, but
- 14 you'd have to probably -- it may take several
- 15 days. It may take -- it may take a week.
- MR. JOHNSON: I'm going to have to
- object. I don't know if you just read
- it wrong or maybe I'm reading it wrong.
- 19 It says that the theft took place on
- November 6th, and the letter is dated
- November 13th. So it would have only
- been a week?
- MR. MULLIGAN: Is that an
- 24 objection?

```
1
                  MR. JOHNSON: Yes.
 2
                  MR. MULLIGAN: Okay. Is it a form
            objection?
 3
                  MR. JOHNSON: Yes.
                   MR. MULLIGAN: Is it a form
 5
            objection?
 6
 7
                  MR. JOHNSON: Yes.
 8
                  MR. MULLIGAN: Okay. Well, I was
 9
            asking about August 31st, which is at
10
            the bottom of the letter.
11
                  MR. JOHNSON: I know you were
12
            but -- okay. Well, they wouldn't have
13
            known about the theft until --
14
                  MR. MULLIGAN: But that's
15
            testimony, Tim.
16
                  MR. JOHNSON: Okay. So it's not a
17
            mistake. I just thought you were making
            a mistake.
18
19
                  MR. MULLIGAN: No. No. Thank
20
            you, though. All right.
21
    BY MR. MULLIGAN:
22
            Q. Okay. So if an audit took a
23
    couple days, and you started on August 31st, do
    you have any understanding why this report
24
```

- 1 wouldn't have been made to the FDA -- I'm sorry,
- 2 the DEA on November 13th, 2011?
- And your counsel may have
- 4 suggested the answer to you.
- A. Well, what this states is that the
- 6 theft was confirmed on the basis of the findings
- 7 of the drug -- the drug audit -- we do a drug
- 8 audit every -- at the end of every month. And
- 9 that was on August 31st.
- 10 Q. Okay.
- 11 A. So when there was a theft
- 12 encountered, we had to go back to the 31st to
- 13 start our drug count to see what we got in stock
- 14 after that date -- what we had on stock as of
- 15 the 31st, what we sent them after the 31st to
- 16 the date of the theft. Then go run a report on
- 17 all the scripts that were filled during that
- 18 period of time, and come up with a number to the
- 19 State Board of what we're dealing with.
- Q. Okay. And in fairness to Tim, I
- 21 think I understand what his point is, is that
- this letter is not exactly clear as to the
- 23 time -- the stages in which it's unfolded,
- 24 right?

- 1 A. Right.
- Q. Okay. Would it be likely that
- 3 there would be something suspicious that's
- 4 happening there or is there -- there's just a
- 5 monthly audit?
- A. Yes.
- 7 Q. Okay. Regardless of whether
- 8 there's suspicions?
- 9 A. Correct.
- 10 Q. Okay. And so would it likely be
- 11 that there was an audit done, and August 31 is
- when it started, and through that audit they
- 13 identified a shortage?
- 14 A. They wouldn't have identified the
- 15 shortage on August 31st.
- Q. Okay. But within a couple days?
- 17 A. They would have identified the
- 18 shortage on the next month. They would have
- 19 known that there was a shortage.
- Q. Okay. So it would have taken a
- 21 whole month to figure out whether there was a
- 22 shortage?
- A. In this case, could have, yes.
- Q. Okay. And then I'm quessing what

- 1 happened is -- and tell me if I'm wrong, and
- 2 this could be completely wrong. I just -- and I
- only want to know what you remember. So if you
- 4 don't remember, then that's fine, too.
- 5 You identify a shortage. Then I'm
- 6 assuming you've got to figure out why that's
- 7 happening, right?
- 8 A. Correct.
- 9 Q. And that may be where this
- 10 undercover officer comes in? Was there ever a
- 11 time where you guys worked with the police to
- 12 try and identify who was diverting your pills in
- 13 your store?
- 14 A. We do. But in this particular
- 15 case, I can't answer whether or not somebody was
- 16 aware of it at that time --
- 17 Q. Okay.
- 18 A. -- or not. I just couldn't tell
- 19 you.
- Q. Okay. So you're not sure whether
- 21 the undercover officer was someone who was
- working with DDM or whether they just happened
- to go to the store?
- A. Correct.

```
Ο.
                   Okay. But you would agree this is
 1
     an example of diversion occurring within DDM's
 2
     system, correct?
 3
             Α.
 4
                   Yes.
 5
             Q.
                   Okay. And, in fact, it's by a
    pharmacy technician who was within the pharmacy
 6
 7
    operation department, right?
 8
                   It takes place at store level,
             Α.
 9
    right.
10
             Q.
                   Right, but it's a pharmacy
11
    employee, right?
12
             Α.
                   It's -- yes.
13
14
              (DDM-Nameth Exhibit 7 marked.)
15
16
                   Okay. Let's go to the next
             Ο.
    exhibit, which is Exhibit 7. This is DDM358736.
17
    This is an e-mail from you to Michelle Twardzik.
18
19
             A.
                   Twardzik.
20
                   Yeah, Twardzik, dated May 14,
             0.
21
    2005.
22
                   Do you see that?
23
             A.
                   Yes.
24
                   Okay. And this says, "Here are
             Q.
```

```
the total" -- well, it says, "Theft at store
 1
    number 41" and the subject.
 2
 3
                   Do you see that?
                   Yes, I do.
 4
             Α.
 5
             Q.
                   And it says, "Here are the total
    missing tablets I came up with."
 6
 7
                   Do you see?
 8
             Α.
                   Mm-hmm, yes.
 9
             Ο.
                   And it says Vicodin ES is short
     657 tablets; Vicodin HP, short 100; Vicodin,
10
11
     short 488."
12
                   Is that next one hydrocodone?
13
             A.
                   Yes, it is.
14
                   Okay. And that's short 1,468
             Q.
15
    tablets?
16
             Α.
                   Yes.
17
                   And the next one is hydrocodone,
             Q.
    which I think is a lower strength, right?
18
19
             Α.
                   Correct.
20
             Q. And that's short 389 tablets,
21
    right?
22
             Α.
                   Right.
23
             Q.
                   And then hydrocodone 7.5, which is
24
     like a middle strength?
```

1 Α. Yes. 2 Ο. And that's short 1,051 tablets? 3 Α. Yes. Q. Okay. Those seem like very large 5 shortages. Is that accurate? 6 Α. I would say yes. 7 Okay. So this is a pretty Q. substantial instance of diversion, would you 8 9 agree? 10 Α. Yes. 11 Do you recall this instance? Q. 12 Α. I recall it to the point that it either could have been a robbery, that somebody 13 14 came in through the ceiling. You know, they --15 that's happened several times where they're 16 going to drill down through, and now we're going to have to come up with a specific what was 17 missing. So we have to, you know, run these 18 numbers and see what they got away with. 19 20 So as you sit here today, you Q. 21 can't recall whether this was an employee theft 22 or an outside burglary? 23 I don't recall. Α.

Okay. Do you recall any specific

Q.

24

- 1 instances where a store was burglared and a
- 2 controlled substance was stolen?
- A. Yes. I mean, not too clearly, but
- 4 I do remember we had burglaries.
- Q. Okay. Do you know how many there
- 6 would have been in the time that you were the
- 7 director of pharmacy operations?
- 8 MR. JOHNSON: Objection.
- 9 A. Six, seven. I don't know.
- 10 Q. Okay. Would there be
- 11 documentation of those?
- 12 A. Probably with the State Board and
- the police department, I would guess.
- Q. Did DDM keep records of things
- 15 like that?
- 16 A. Loss prevention may, but I don't
- 17 know how far back they go.
- 18 Q. Okay. Do you know how these
- 19 missing tablets would have been identified?
- 20 A. Yes. The same way as the other
- 21 report, you'd go back to a specific count. Then
- you would have to establish a beginning point.
- Then you would have to establish how many pills
- were sent to the pharmacy, how many scripts were

- 1 dispensed, and come up with a specific number.
- Q. And how long would that take?
- 3 A. It might take half your day
- 4 sometimes.
- 5 Q. Okay. So I'll just represent I
- 6 just did the math. If you add up all these
- 7 missing tablets, the total is 4,153 pills.
- 8 Does that look about right?
- 9 A. Yes.
- 10 Q. Okay. And would these types of
- 11 drugs typically come in 100-bottle -- or
- 12 100-tablet bottles or 500-tablet bottles; do you
- 13 know?
- 14 A. It's a mixture of both.
- Q. Okay. So assuming they're all
- 16 500-tablet bottles, then that means there's over
- 17 eight bottles missing; would that be fair?
- 18 A. Well, I know that there are some
- on here. The HP only came in 100s.
- Q. Okay. But you agree, I mean, all
- these missing tablet counts are larger than a
- 22 100-tab bottle, right? Or the same sizes.
- A. Some are. Not all of them.
- Q. Well, one is you're missing 100.

- 1 So I would imagine that unless someone -- was it
- 2 likely that someone would just take a whole
- 3 bottle off the shelf or was it more that they
- 4 were, take a few here, take a few there so it
- 5 wouldn't get noticed, in your experience?
- 6 A. In a case where you have a
- 7 break-in, they would normally rake the shelf.
- 8 In a pilferage they would probably, or most
- 9 likely, take a few here, a few there. It would
- 10 be more obvious if they made off with whole
- 11 bottles.
- 12 Q. Okay. So the pilferage would take
- more time to accomplish?
- 14 A. Yes.
- O. But it would be more discrete as
- 16 well?
- 17 A. Yes.
- Q. Okay. And you'd agree this is
- 19 another example of diversion occurring at a DDM
- 20 store, correct?
- A. At store level?
- Q. Yeah.
- 23 A. Yes.
- Q. But within the DDM system, right?

- 1 A. Yes.
- Q. And so at least as it relates to
- 3 2001, the last item we looked at, and this one
- 4 in 2005, you were aware that there was diversion
- 5 taking place within the DDM system, correct?
- 6 A. Yes.
- 7 Q. Okay. Let's look at Exhibit 8.
- Before we go to that one, did
- 9 you -- do you know, did you ever catch anybody
- on this one, if you recall?
- 11 A. If it was a break-in, I can't
- 12 answer that question. It would have been loss
- 13 prevention.
- Q. Okay. So you just don't recall
- whether it was an employee or a break-in?
- A. Well, we -- there isn't a case
- 17 that we never caught any of the employees,
- 18 because there would be -- there would be video
- 19 footage. All pharmacies had video recordings.
- 20 O. Okay.
- 21 A. So you could tell if there was
- 22 somebody obviously taking large quantities like
- 23 that.
- Q. Right.

- 1 A. That they would be caught on film.
- Q. Okay.
- 3 A. So --
- 4 Q. Same basic question. Why would
- 5 they do it, right?
- A. Can't answer that question.
- 7 MR. JOHNSON: That's a pretty big
- question to answer.
- 9 Q. Yeah. I quess addiction is one
- 10 answer, right?
- 11 A. That's -- yes.
- 12 Q. Okay. All right. So if you -- if
- we need to go back and figure out where these
- 14 went, we would just need to either, one, look at
- a tape, if it still exists, or, two, look at any
- 16 records that may be associated with this theft?
- 17 A. Through loss prevention possibly.
- 18 Q. Okay. Do you have any idea
- 19 whether DDM would still have possession of
- 20 either the tapes associated with this theft
- 21 specifically or any documentation of it?
- 22 A. I have no idea.
- Q. Okay. When you were there and a
- 24 theft was identified and you found the relevant

- 1 footage, would that be something that you would
- 2 extract and keep somewhere?
- A. Loss prevention would keep the
- 4 footage.
- Q. Okay.
- A. If it was someone that they were
- 7 prosecuting, they would keep the footage until
- 8 afterwards, I would assume, and then after that,
- 9 I'm not quite sure where it would go.
- 10 Q. That's your smoking gun evidence,
- 11 right?
- 12 A. Yes.
- Q. Who was in charge of loss
- 14 prevention at DDM when you were there?
- A. Bob Graf.
- 16 Q. Okay. Is that Buddy Graf?
- 17 A. That's his father.
- 18 Q. Okay. I've seen Buddy on a lot of
- 19 e-mails. What was his role?
- 20 A. Buddy took over -- took over for
- 21 Bob, and they were within the same role.
- 22 Q. Okay.
- A. Buddy had a little bit more
- 24 expanded responsibilities than Bob.

```
Ο.
                   Do you know when Buddy took over
 1
    for Bob?
 2
 3
             Α.
                   I don't recall.
                   Okay. Do you recall doing
 4
             0.
 5
     anything or putting any policies and procedures
 6
     in place to avoid this kind of issue as it was
 7
    cropping up?
 8
                   MR. JOHNSON: Objection.
 9
                   Other than putting cameras --
10
    making sure cameras were in our stores, no.
11
                   Okay. But like that 12-month
             Q.
12
     report, the camera is only going to help you
     identify the person after the fact, right?
13
14
             Α.
                   Correct.
15
16
              (DDM-Nameth Exhibit 8 marked.)
17
                   Okay. All right. Let's go to 8.
18
             Q.
    DDM355119. So if you look at the bottom, this
19
     is an e-mail dated April 3, 2007 from Holly
20
21
     Turner.
22
                   Do you know who she is?
23
             A.
                   She is one of the pharmacists.
24
                   Okay. Would she have been a chief
             Q.
```

```
1 pharmacist?
```

- 2 A. It depends on the time frame. At
- 3 this particular time, I'm not sure.
- Q. Okay. It says, "Pete, here are
- 5 the pill counts you wanted."
- And then it lists some pill counts
- 7 for Vicodin, correct?
- 8 A. Correct.
- 9 Q. All right. And if you go above --
- 10 well, strike that.
- Do you know why Pete would have
- been asking for pill counts from Holly?
- 13 A. Yes. They could have had another
- 14 loss. Whether it was pilferage by a pharmacy
- tech or a break-in, at this particular point, I
- 16 couldn't tell you.
- Q. Okay. If you go to the top, Pete,
- 18 it looks like, forwards the counts to Lisa
- 19 Biancardi, Laura Taylor, and Jill Strang and
- 20 copies you.
- 21 Do you see that?
- A. Mm-hmm, yes.
- Q. And he says, "When it rains it
- 24 pours. Now DDM 32."

```
Do you know what he's talking

about there?

MR. JOHNSON: Objection.

A. It would only be an assumption on

my part, so I -- you know, I can't answer that
```

- 6 specifically.
- 7 Q. Okay. What do you think he's
- 8 referring to?
- 9 A. There could have been two
- 10 incidences, you know, within a certain time
- 11 period.
- Q. Or more than two?
- 13 A. Not necessarily.
- Q. But you don't know, right?
- 15 A. I have no idea.
- Q. Okay. I mean, "pouring" sounds
- 17 like a problem that would include more than two
- 18 instances.
- 19 A. Nobody likes to see any.
- Q. Exactly. Okay. And then it says,
- 21 "At least it's not a two-year span," exclamation
- point, exclamation point, exclamation point.
- Do you know what -- what's he
- 24 referring to there? Do you recall any issue

- 1 over a two-year span?
- A. No. Again, I would have to guess,
- and I don't want to do that. It's not really
- 4 from me. It's from Pete. Is he talking about a
- 5 two-year span that he has to look back and count
- 6 for two years? I'm not sure.
- 7 Q. Okay. But you'd agree this is
- 8 referring to another instance of diversion
- 9 occurring within the DDM system, right?
- 10 A. Well, it could be. And, again,
- 11 I'm speculating, but it could be a situation
- 12 where if the counts were off -- there's a
- 13 reference in the very first sentence. It says,
- 14 "#32 did not return any Vicodin or Vicodin ES to
- 15 Return Solutions."
- So they're trying to determine
- whether or not the count is off because they
- 18 want to make sure there was nothing -- no Return
- 19 Solutions involved, but it doesn't look like
- there was any. So in that regard, I don't know
- if it's -- it's probably in regards to a loss,
- 22 some type of loss.
- Q. Okay. And that's the same as
- 24 diversion, right?

```
Α.
                  Yes, yes.
 1
 2
                  Let's go to Exhibit 9.
            Q.
 3
             (DDM-Nameth Exhibit 9 marked.)
 5
 6
            Q.
                  This is DDM11543. We're going to
    start about halfway down the first page. This
 7
8
    is an e-mail from Chuck Bontempo.
 9
                  Do you know who he is?
            A. Yes, I do.
10
            Q. Who is he?
11
12
            Α.
                  He is the pharmacist in the
    Lakewood store.
13
14
            Q.
                  Do you know what number that is?
15
            A. Store number 5.
16
            Q. Okay. Was he the chief
17
    pharmacist?
18
            A. At that time probably.
19
                  Okay. And this is dated
            Q.
    October 1, 2008, and the subject is "Missing
20
21
    OxyContin 80-milligram," right?
22
            A. Correct.
                  And OxyContin is an opioid, right?
23
            Q.
24
            A. Correct.
```

- Q. Okay. It says, "Dear Pete, Lisa
- 2 Biancardi told me to contact you if I had no
- 3 luck. Well, I had no luck. I did a report on
- 4 brand and generic. We dispensed two
- 5 prescriptions." And it lists two prescriptions.
- It says, "We started off the month
- 7 with 210 tablets. We dispensed 60 leaving 150
- 8 on 9/10 of 2008. We dispensed 90 leaving 60 on
- 9 September 19th, 2008. We received 100 on
- 10 September 22, 2008 leaving 160. And today we
- only have 60."
- Do you see that?
- 13 A. Yes, I do.
- Q. And, again, it feels like we're in
- a math class today, but if you do that math, it
- looks like there's 100 missing OxyContin pills,
- 17 correct?
- 18 A. Yes. And initially looking at it,
- 19 there's another layer of probability here that I
- 20 don't see in this e-mail. Go ahead.
- Q. I was just -- I haven't asked you
- 22 the next question yet.
- 23 A. Okay.
- Q. But you would agree that this

```
1 shows that there's 100 pills missing based on
```

- the facts we just read, correct?
- 3 A. Yes.
- Q. Okay. And then it says, "I ran a
- 5 Drug Usage Report."
- 6 What is that? Is that just an
- 7 inventory report?
- A. It's a script -- script report
- 9 based on that NDC, how many scripts went out.
- 10 Q. Okay. And that would show how
- 11 many pills went out as part of a prescription?
- 12 A. Right.
- Q. Okay. And it says, "As of now, I
- 14 am filling out the DEA 106 form."
- Do you know what that is?
- 16 A. Yes, standard form for theft or
- 17 loss reported to the DEA.
- 18 Q. Okay. And I imagine that DDM
- 19 filled those out for all these other
- 20 diversionary --
- 21 A. Yes.
- Q. -- instances we looked at?
- 23 A. Right.
- Q. And then the next page says, "I am

```
not sure if I should report it as a loss or a
theft."

Do you see that?
```

5 Q. Was that always kind of an issue?

Yes.

A. Pardon me?

Α.

- 7 Q. Was it always hard to determine
- 8 whether it was a loss or a theft or a one-two?
- 9 A. Normally not, but there are cases
- where you have to really peel down the layers
- 11 and determine whether it was or was not.
- 12 Q. Okay. If you looked at the video
- and it was someone who shouldn't be there, you
- 14 could figure it out pretty easily, right?
- 15 A. Yes.
- Q. But the more difficult case might
- be, there's a pharmacist back there and they
- 18 pushed two pills into their pocket as they're
- 19 separating them, right?
- 20 A. Yeah.
- Q. Okay. So the fact that this one
- isn't obvious would suggest that it was probably
- 23 an inside job, right?
- A. Not necessarily. And what I don't

- 1 see in this e-mail -- and there's actually a
- 2 reference in the previous Exhibit 8 where
- 3 they're stating -- and this is one thing I would
- 4 have asked for, which maybe it was later, but it
- 5 says, did you -- about Return Solutions. Did
- 6 they have anything -- it's a full bottle. If
- 7 something went outdated, it would go out of your
- 8 inventory to Return Solutions.
- 9 If he didn't look at that, then
- 10 that's part and parcel of where the things are.
- 11 So that's part of what he should be looking at
- 12 other than looking at script counts.
- Q. So what you're saying is we don't
- 14 have enough information in this e-mail to
- determine whether this was just a counting error
- or whether someone inside took these pills?
- 17 A. Yes.
- 18 Q. Okay. Would there be a file
- 19 somewhere which would document the outcome of
- the investigation associated with this?
- 21 A. Not to my knowledge, unless there
- was -- there was possibly -- no, I don't think
- 23 so.
- Q. Did you keep files associated with

```
missing drugs at DDM?
 1
 2
                  I did not.
            Α.
            Q. Who did?
 3
                  I'm not sure.
            Α.
 5
            Q.
                  Okay. So you can't identify
 6
    anybody, as you sit here today, who would
7
    monitor or investigate these situations and keep
 8
    files?
 9
            A.
                  Loss prevention.
10
            Q.
                  So that would be Buddy Graf?
11
            Α.
                  Yes.
12
            Q.
                  Okay. Or Bob?
13
            A. Depends on the time of year.
14
                  Gotcha. He's a Florida guy, too?
            Q.
15
                  MR. JOHNSON: He's dead.
16
            Α.
                  Yeah. He was a Florida guy.
17
            (DDM-Nameth Exhibit 10 marked.)
18
19
20
                  All right. We're going to look at
            Q.
21
    Exhibit 10 now. This is DDM3408. This is an
22
    e-mail from Greg Steinkerchner to Pete Ratycz
23
    and Buddy Graf, and you're copied on that. And
24
    it's dated November 11, 2010.
```

```
1
                   Do you see that?
 2
             Α.
                   Yes.
 3
             Q.
                   And the subject says "Update on
     33."
 5
                   Right?
 6
             Α.
                   Yes.
 7
                   Who's Gregory Steinkerchner?
             Q.
 8
             Α.
                   He is -- he was a store
 9
     supervisor -- or a regional supervisor. He was
     also a chief pharmacist, but I think in this
10
    context -- I'd have to probably read the e-mail
11
12
    a little bit deeper, but --
13
             Q.
                   Okay.
14
                   -- he most likely, at this point,
             Α.
15
    was a supervisor.
16
                   Okay. We'll get there. All
    right. So this says, "Pete, Buddy. Andy and I
17
    worked last night at 33" -- which is Store 33
18
    probably, right?
19
20
             Α.
                   Yes.
21
                   -- "to get a handle on any
22
    problems at 33. We did a complete C-II count
23
    and found no missing meds but three possible
24
     filing errors from Eric's shift on the 9th."
```

```
1
                   Do you see that?
 2
             Α.
                   Yes.
 3
             Q.
                   Do you know who Eric is?
             Α.
                   I do not. Probably a tech.
 5
             Q.
                   Okay. "Andy is contacting the
 6
    patients involved and being PC about the
 7
    problems."
 8
                   Do you see that?
 9
             Α.
                   Yes.
10
             Q.
                   Then it says, "We also did a count
11
     on all the likely Benzos (Xanax, Valium, Ativan,
     et cetera) because one of Eric's text message to
12
    one of the techs Tuesday night, he said he was
13
14
    back taking meds and talked about benzos."
15
                   Do you see that?
16
             Α.
                   Yes.
17
             Q.
                   And benzos are part of that
     trilogy that's plagued -- or led to the opioid
18
     epidemic, correct? It's part of the trilogy?
19
20
                   Part of the problem.
             Α.
21
                   Okay. Does this refresh your
22
     recollection as to who Eric is yet?
23
             Α.
                   I believe Eric was a tech.
24
                   Okay. "He" -- which is still
             Q.
```

```
talking about Eric -- "does not have an Rx for
 1
     any drugs in that class on his file."
 2
 3
                   Do you see?
 4
             Α.
                   Yes.
                    "The bad news of the situation is
 5
             Q.
     that the numbers of most -- for most of the
 6
 7
     drugs in the benzo class are short."
 8
                   Right?
 9
             Α.
                   Correct.
                    "The ones on the fast movers shelf
10
             Q.
11
     all were short."
                   Right?
12
13
             Α.
                   Correct.
14
                   What is the "fast movers shelf"?
             Q.
15
                   Most of the drugs are in
             Α.
16
     alphabetical order with the exception of drugs
     that are dispensed frequently, and that's
17
    usually in front of the pharmacist.
18
19
                   More highly prescribed drugs are
             Q.
20
    put in a place that's more convenient to access?
21
             Α.
                   Correct.
22
             Q. And would that include
23
    hydrocodone?
24
                   That depended on the pharmacy.
             Α.
```

- 1 Some pharmacists liked to intermingle it with
- the rest of their drugs. Some pharmacists had
- 3 it in front of them. So it could be depending
- 4 upon the store.
- Q. Was hydrocodone a fast mover?
- A. Specific strength.
- 7 Q. Which one would be?
- 8 A. Possibly 5/500.
- 9 Q. All right. If you skip the next
- 10 sentence, it says, "In the next few days, we are
- 11 going to have to put the State Board on notice
- 12 and sort this out."
- Do you see that?
- 14 A. Yes.
- Q. Do you know why they wouldn't have
- put the State Board on notice immediately?
- 17 A. I assume they wanted to come up
- 18 with -- to be sure that this was a theft before
- 19 they called the board.
- Q. Okay. So they wanted to
- 21 investigate it first?
- 22 A. Yeah, before they involved someone
- 23 else.
- 24 Q. Okay.

- 1 A. They wanted to look at -- I mean,
- 2 obviously they don't want to wait too long
- 3 but ...
- Q. Do you know, do the reporting
- 5 obligations permit you to wait until after an
- 6 internal investigation is done for reporting?
- 7 A. An internal memo? No.
- 8 O. Correct.
- 9 A. No. We have no --
- 10 Q. Well, my question is, do you know
- 11 whether the reporting obligations, either under
- 12 Ohio State law or federal law, permit DDM to do
- 13 an internal investigation into a potential theft
- 14 before it reports that?
- 15 A. I'm not aware of that.
- 16 Q. Okay. So you don't know whether
- 17 they needed to report it immediately upon being
- 18 suspicious or whether they could report it after
- 19 doing a full investigation?
- MR. JOHNSON: Objection.
- 21 A. Once there is a loss determined,
- you would have to determine whether or not it
- was a theft or not, and then you could report
- 24 it.

- 1 Q. Okay. But to ask my question
- 2 again, you don't know whether DDM was required
- 3 to report a possible loss upon learning of it or
- 4 whether it could wait until after it did a full
- 5 investigation?
- A. I don't think that the word
- 7 "possible" was -- is the focal point here. So
- 8 if you have a possible loss -- if you have a
- 9 known loss, then you have to report it.
- 10 Q. Immediately or after an
- 11 investigation?
- 12 A. You should report it as soon as
- 13 you know it's a loss.
- Q. Okay. And this e-mail would
- 15 suggest that there's -- that you know there's a
- loss, right, because it says, "The numbers for
- most of the drugs in the benzo class are short,"
- 18 right, third paragraph?
- 19 A. Yes. Were they also looking
- 20 towards other avenues of why they were short or
- were there other instances of why? I didn't
- read the whole thing, though.
- Q. Well, that would be an
- 24 investigation, right?

- 1 A. Yes.
- Q. Okay. And so my question to you
- 3 is, now -- as of the date of this e-mail, we
- 4 know there's a loss. We know there's stuff
- 5 missing. Does the reporting need to happen
- 6 right then or can DDM take some time to look
- 7 into it and then report? Do you know?
- 8 A. It should be reported as soon as
- 9 you determine there's a loss.
- 10 Q. Okay. So when it says, "In the
- 11 next few days, we are going to have to put the
- 12 State Board on notice, "that's probably not fast
- 13 enough, right?
- MR. JOHNSON: Objection.
- 15 A. It says "we should," right? Where
- 16 is that sentence?
- 17 Q. It's the third paragraph, fourth
- 18 sentence on the right. If you look at the
- 19 screen, that might help you.
- 20 A. Oh, okay.
- MR. JOHNSON: Yeah. It's easier
- on the screen. It's the last --
- 23 A. In the next few days -- okay.
- Q. So this is saying, we know there's

- 1 a loss and we're going to have report it in the
- 2 next couple of days, right?
- 3 A. Correct.
- 4 Q. Okay. Is that sufficient, based
- on your understanding of DDM's reporting
- 6 obligations, to wait a couple days?
- 7 A. Generally once we investigate and
- 8 know there's a loss, we should notify the board
- 9 as soon as possible.
- 10 Q. Okay. All right. The next
- 11 sentence says, "I've been talking with Eric's
- 12 sponsor in the PRO program and they have been
- 13 screen" -- I'm assuming that's a type --
- 14 "screening Eric for a larger drug panel."
- Do you see that?
- 16 A. Yes.
- Q. What's the PRO program?
- 18 A. I believe it was a program that
- 19 someone that had a drug problem is enrolled in.
- Q. Would it be the Pharmacists
- 21 Rehabilitation Organization? Is that familiar?
- 22 A. Yes.
- Q. Okay. And are you surprised to
- learn that a DDM employee was in a program that

- 1 was trying to rehabilitate him for a drug
- 2 addiction?
- A. It's not the norm. I'm a little
- 4 bit surprised. The specifics -- and now that I
- 5 read this a little bit deeper -- because Eric --
- 6 because of the mention of the PRO program, Eric
- 7 is the other pharmacist, I believe.
- 8 Q. Okay. So Eric was a pharmacist at
- 9 Store 33?
- 10 A. I believe so.
- 11 Q. Is Eric still at Store 33?
- 12 A. No.
- Q. Do you know, was Eric terminated
- 14 from Store 33 around this time?
- 15 A. I can't answer that, but I
- 16 assume -- I have to assume he was. We -- just
- 17 because someone is in a PRO program doesn't
- 18 necessarily mean we're going to fire them.
- 19 We're going to give them a chance to get clean.
- So -- and that's the reason why
- you said, "Am I surprised?" I'm surprised, but
- it's not unheard of. It's not the norm. It's
- 23 rare to speak of, but yes.
- Q. If I told you that the PRO program

- 1 website says that at some point in their career,
- 2 10 to 15 percent of pharmacists struggle with
- 3 drug or alcohol addiction, would that be
- 4 surprising to you?
- 5 MR. JOHNSON: Objection.
- A. It would be a little bit
- 7 surprising that number is that high.
- 8 Q. Okay. Do you know whether DDM
- 9 ever had any other pharmacists that were dealing
- 10 with drug addictions when you were there?
- 11 A. I know of one.
- Q. Okay. Who was that?
- 13 A. I don't recall his name, to tell
- 14 you the truth.
- Q. Do you know which store he was at?
- A. I don't even remember that, to
- 17 tell you the truth. I -- you know, if you give
- 18 me three names in front of me, I would pick them
- 19 out --
- 20 O. Okay.
- A. -- but coming off the top of my
- head, no.
- Q. If you had a -- if a pharmacist
- 24 was part of the PRO program, was that something

- 1 that they would have to inform DDM about?
- 2 A. Yes.
- Q. Okay. And would DDM communicate
- 4 with the PRO program to ensure that its
- 5 pharmacists were meeting all the requirements of
- 6 that program?
- 7 A. And it was -- yes, because it was
- 8 my understanding that you have to go through a
- 9 routine urinalysis when you're on PRO.
- 10 Q. Is that --
- 11 A. I think so, yes. So ...
- Q. Who was the person at DDM who
- interacted with PRO to ensure that the
- 14 pharmacists at DDM who were in that program were
- 15 complying with their obligations?
- A. I did not do that, so I'm not
- 17 aware of that. If that was Pete's
- 18 responsibility or not or Buddy Graf's, I'm not
- 19 sure.
- Q. As somebody who was charged with
- 21 reviewing store ordering habits for suspicious
- orders, do you think it would have been helpful
- to know whether the pharmacists placing those
- orders had a drug addiction problem?

- 1 A. I think it would come out in
- 2 the -- you know, our SOMS program, but it could
- 3 have been helpful.
- 4 Q. It would have been helpful to have
- 5 that information when you were looking at a
- 6 particular store?
- 7 A. It's always -- the more
- 8 information you have, the better off you are.
- 9 Q. Okay. All right. If you look at
- 10 the next sentence, it says, "If he, Eric, has
- 11 fallen off the wagon, it has to be just in the
- 12 last week or so."
- Do you see that?
- 14 A. Yes.
- Q. And then the next sentence says,
- 16 "Andy did talk to his mother last evening while
- 17 I was there, and she said he was admitted to the
- 18 hospital."
- 19 Do you see that?
- 20 A. Yes.
- Q. Okay. So it sounds like he's
- having a pretty rough time, right?
- 23 A. Yes.
- Q. "Andy told her that his shifts are

- 1 covered until Monday and not to worry. Just get
- in touch when he can and we will go from there."
- 3 Do you see that?
- 4 A. Yes.
- 5 Q. Do you have any idea what the
- 6 outcome of that situation was?
- 7 A. I believe he never returned to our
- 8 store, so -- he was under medical care at that
- 9 point.
- 10 Q. Okay. Do you know whether this
- instance was reported to the DEA?
- 12 A. I don't know.
- Q. You would have expected --
- A. On 106, probably.
- 15 Q. You would expect it to be
- 16 reported, right?
- 17 A. Yes.
- 18 MR. MULLIGAN: Before you go to
- that one, we'll just wait a second.
- 20 BY MR. MULLIGAN:
- Q. So obviously we looked at a number
- of documents here that reflect DDM pharmacy
- employees were stealing drugs, fair?
- A. We've seen a couple of them.

- 1 Q. Okay. And I'll represent to you
- 2 that I didn't bring them all, but I brought
- 3 some. And we've also seen a document now that
- 4 shows that at least one individual was -- had a
- 5 drug addiction, correct?
- A. Yes.
- 7 Q. Okay. Did -- was there ever any
- 8 discussions within DDM to try and stem these
- 9 sort of diversionary issues, that you recall?
- 10 A. Other than what was in place
- 11 currently, no.
- 12 Q. Okay. Did you ever consider drug
- testing employees in the pharmacies?
- 14 A. It had been talked about and not
- implemented. But at a later date, it has been
- 16 implemented.
- 17 Q. Do you know when that was
- 18 implemented?
- 19 A. I'm going to guess around 2013,
- 20 2014, something like that.
- Q. Was it right around the time you
- left or before?
- 23 A. It was before I left.
- 24 Q. Okay.

```
1
             Α.
                   So ...
                   All right. Let's look at
 2
             O.
    Exhibit 11, which is DDM 13519.
 3
 4
 5
             (DDM-Nameth Exhibit 11 marked.)
 6
 7
    BY MR. MULLIGAN:
 8
             Q. This is an e-mail chain from
 9
    September of 2013. I'm just going to direct you
10
    to the back page. We're going to kind of work
11
    our way backwards. If you want, you can look at
12
    the screen.
13
                   Okay. So if you look at that
14
    bottom e-mail, it says from Doug Boodjeh to Pete
15
    Ratycz, Don Boodjeh, John Gans, and Buddy Graf.
16
                   Do you see that?
17
             Α.
                   Yes.
             Q. And the subject is "Stolen Drugs,"
18
19
    right?
20
             Α.
                   Yes.
21
                   It says, "Two techs in one week,
22
    both new hires, and two different stores, 19 and
    35."
23
24
                   Do you see?
```

- 1 A. Yes.
- Q. It says, "Were caught stealing
- drugs. It scares me to think how many others
- 4 are doing it and were not catching."
- 5 Do you see that?
- A. Yes.
- 7 Q. Okay. Do you know -- are you
- 8 confident at this time that you guys were
- 9 catching anyone who was stealing drugs?
- 10 A. Was I confident that we were
- 11 catching everyone?
- 12 Q. Yeah.
- 13 A. No, I don't think we were catching
- 14 every possible one, but we would, after the
- 15 fact, due to our counts.
- O. Okay. Would it be common for
- 17 Mr. Boodjeh and his brother and Mr. Gans to be
- involved in a discussion about diversion at the
- 19 store level?
- 20 A. Only in the fact that they
- 21 probably sat on the board together.
- Q. Okay. Did you ever attend a board
- 23 meeting?
- A. I did not.

- 1 Q. So then Mr. Boodjeh says, "Should
- 2 we consider drug screening all techs and
- 3 pharmacists."
- 4 Do you see that?
- 5 A. Yes.
- 6 Q. Okay. And was that the first time
- 7 something like that had been discussed that you
- 8 know of, around that time frame?
- 9 A. I don't know because I was not on
- 10 the board. And in this case, he was talking to
- 11 the board.
- 12 Q. Okay. Do you ever recall just a
- 13 conversation at DDM generally about the need to
- 14 have drug testing for pharmacy employees prior
- to September of 2013?
- 16 A. Not that I recall.
- Q. Okay. And you'd agree that based
- on that first document we looked at, which
- 19 identified a tech selling drugs outside the
- 20 store, that this e-mail was actually about
- 21 12 years later, right?
- 22 A. It was.
- Q. Is there any reason why DDM
- 24 couldn't have instituted a drug testing program

- 1 for its pharmacy employees prior to September of
- 2 2013?
- 3 A. No.
- 4 Q. If you go up to the very top of
- 5 that last page, it's a response from Mr. Ratycz.
- 6 And he said, "One can make that point based on
- 7 recent events. I agree. There's probably more
- 8 we are not catching."
- 9 Do you see that?
- 10 A. Yes.
- 11 Q. Do you recall having other issues
- 12 regarding diversion in 2013?
- 13 A. Not offhand.
- 14 Q. Okay. If you go back a page,
- 15 Mr. Boodjeh responds and says, "So can we do all
- pharmacy personnel?"
- Do you see that?
- 18 A. Yes.
- 19 Q. Okay. And then Pete responds and
- 20 says, "I am fine with it."
- Then he's talking about how to do
- 22 it. And then it says, "Tom Nameth said two
- 23 potential new hires walked away once they
- learned of the urine screening."

1 Do you see that? 2 Α. Yes. 3 0. Do you recall that happening? Not specifically. Α. Okay. But it sounds like if these 5 Q. two people walked away upon learning that they 6 7 were going to have urine screening, you might 8 have just avoided hiring two addicts, right? 9 MR. JOHNSON: Objection. 10 Α. Correct. 11 Do you recall any other instance 12 where individuals who were informed of drug screening decided not to go through with 13 14 applying for the job? 15 No, I do not. Α. 16 Okay. If you go down, second to last line, it says, "Ironically the guy at DDM 17 35 was a relatively new hire." 18 19 Do you see that? 20 A. Yes. 21 Do you know why that would to be 0. 22 ironic? 23 Α. They're talking in relationship to 24 the drug screening.

- Q. Why would it be ironic that he was
- 2 new?
- A. From that statement, I would have
- 4 to assume that he was caught either stealing
- 5 drugs or was using drugs.
- 6 Q. Okay. But you're not sure, right?
- 7 A. No. At that point, I'm not sure
- 8 whether they were referring to what drugs,
- 9 whether it was -- it didn't matter which drugs.
- 10 It was marijuana or controlled drugs, what have
- 11 you.
- 12 Q. Did it concern you that two
- potential hires walked away when they learned
- 14 about urine screening?
- 15 A. It was a concern at that time, I'm
- 16 sure, as it would be to me today, so ...
- 17 Q. Okay. So if you go up another
- 18 e-mail. This is from Buddy Graf to Pete. The
- 19 second paragraph, it says, "As it turns out,
- 20 both of the two techs involved in the most
- 21 recent incidents would have been identified and
- avoided by the drug screening. The one at 35
- 23 has a nasty heroin addiction. He was trading
- 24 what he stole from us for heroin as well as for

- 1 the money to buy the heroin. And the one at 19
- 2 told John Glinski that she ingests every bit of
- 3 Vicodin that she can get her hands on. Both of
- 4 these people's habits would show up in their
- 5 drug screening."
- Do you see that?
- 7 A. Yes.
- 8 Q. Is it really concerning to find
- 9 out that -- about these drug habits from DDM
- 10 pharmacy employees?
- 11 A. It's concerning.
- 12 Q. Did it cause you to question the
- amount of trust that you put in your DDM people
- 14 to prevent and avoid diversion?
- A. Well, the trust that I have was
- 16 with pharmacists.
- Q. Okay. So not with the techs?
- 18 A. And the techs, I really did not
- 19 get down to that granular level to know them.
- 20 O. Okay.
- 21 A. So to answer your question, I
- 22 guess, it's concerning.
- Q. Okay. You relied on the
- 24 pharmacists to know the techs; is that fair?

- 1 A. Correct.
- Q. Okay. But we also did look at a
- 3 document earlier where you actually had a
- 4 pharmacist who was an addict, right?
- 5 A. Yes.
- 6 Q. Okay. And that wasn't something
- 7 that you knew about?
- 8 A. I did not.
- 9 Q. Okay. Did that cause -- would
- 10 that cause you to be concerned about the
- 11 effectiveness of your suspicious order
- 12 monitoring policy, and particularly the part
- where you put your trust in your pharmacists to
- 14 ensure that diversion is not occurring?
- 15 A. I think that we would have caught
- 16 anybody that was diverting drugs in that habit,
- 17 so the system in place could have -- obviously
- 18 these people are all getting caught one way or
- 19 another. So the system is -- something in the
- 20 system is working, but it's still concerning
- 21 that you can be proactive.
- Q. Well, we only know about the ones
- that got caught, right?
- 24 A. Right.

```
So we don't know if you caught
 1
             Ο.
    everybody --
 2
 3
             A. Correct.
                   -- or if you only caught
 5
     10 percent, right?
 6
             Α.
                   Correct.
 7
                   Okay. And, of course, the system
             0.
    even with the people who it did catch, it caught
 8
    them after the diversion, right?
 9
10
                         They were still employed, so
             Α.
                   Yes.
11
    we were able to ...
12
             Q.
                   My point is, it didn't prevent the
    diversion?
13
14
             Α.
                   Yes.
15
                   Okay. All right. If you go up
16
     another page, the sentence -- 522 at the bottom.
    This is Pete responding. He says, "I would
17
    propose doing a full sweep and then just testing
18
    a percentage thereafter. Who knows what we have
19
     in our pharmacies."
20
21
                   Do you see that?
22
             Α.
                   Yes.
23
             Q.
                   Okay. We spent a lot of time
     today talking about Know Your Customer, didn't
24
```

1 we? 2 Α. In reference to pharmacists, yes. 3 Q. Right. But this is the vice president of pharmacy saying, "Who knows what we have in our pharmacies" in response to the 5 identification of two pharmacy techs who had 6 significant addiction problems, right? 7 8 Α. Yes. 9 Ο. Okay. So it doesn't sound like 10 you guys know what's in your pharmacies, do you? 11 Α. Below the level of pharmacists. 12 Q. Are you qualifying that? 13 Α. Yeah, I -- yes. 14 Okay. But, again, we just looked Q. at a document that showed that there was a 15 16 pharmacist who had an addiction problem and you didn't know about that, right? 17 18 Α. Correct. Okay. So if you trusted him to 19 Q. 20 prevent diversion, and he was engaged in 21 diversion, then your system failed, right? 22 MR. JOHNSON: Objection.

The system caught it after the

fact.

Α.

23

24

- 1 Q. Okay. But it failed to prevent
- 2 diversion, right?
- 3 A. In the cases where you mentioned
- 4 small theft, no. In the cases where -- it
- 5 didn't prevent it when you're talking about
- 6 theft in small quantities.
- 7 Q. Okay.
- A. It would prevent it if you're
- 9 talking about diverting large quantities of
- 10 drugs. When you're talking about ordering a
- 11 larger quantity than normal, that would come out
- in various -- for various reasons, whether it
- was proactive on Jill's report or post active on
- 14 our report. And then doing the monthly studies,
- 15 you would come up with a number of missing
- 16 tablets.
- 17 And so what you're talking about
- is two things going on here. One is at store
- 19 level and one is on the warehouse level, right?
- Q. I don't have a question. I think
- 21 you've answered my question.
- 22 A. Okay.
- Q. Okay. You'd agree, though, that,
- 24 as this e-mail confirms, and as the other

- 1 documents show, that you guys didn't really
- fully know what was in your pharmacies, right,
- 3 from an employee standpoint?
- 4 A. From a technician standpoint.
- 5 Q. And from a pharmacist standpoint?
- A. Well, we knew 99.9 percent of
- 7 them.
- 8 Q. Well, you had 74 stores, right?
- 9 A. Yeah.
- 10 Q. And we just identified one
- 11 pharmacist that had a drug addiction, right?
- 12 A. Correct.
- Q. Okay. And I have more documents.
- I haven't gotten to all of them yet, but I --
- it's clear that you guys do not know what's in
- 16 your pharmacies, right?
- MR. JOHNSON: Objection.
- 18 A. I wouldn't say "clear."
- 19 Q. You can't know everybody, right?
- 20 A. Correct.
- Q. And presumably somebody who has a
- drug addiction who's a pharmacist is going to do
- their best to cover that up, right?
- A. Obviously he didn't do a very good

- 1 job.
- Q. Okay. Had you tested the
- 3 individual, done a drug screen on that Eric
- 4 pharmacist we talked about, you probably would
- 5 have caught that, right?
- A. Well, you're assuming that he's --
- 7 he was addicted before we hired him. He could
- 8 have been -- after he was hired, he could have
- 9 started using then.
- 10 Q. That's fair. But --
- 11 A. So you wouldn't have caught him at
- 12 the hiring process.
- Q. -- assuming that you did drug
- 14 tests while he was using drugs, you would have
- 15 caught that, right?
- A. But the drug tests were after --
- 17 after the initial sweep, the drug tests were
- 18 random. So ...
- 19 Q. I didn't ask if they were random.
- I asked if while he was using drugs, you tested
- 21 pharmacy employees you would have caught him,
- 22 right?
- A. If he was using at the time we
- 24 tested.

```
1 Q. Okay. So that sentence
```

- ends, it says, "Well, who knows what we have in
- our pharmacies. Once we get the bad ones out,
- 4 then we would only need to know about the ones
- 5 that became addicted after successfully passing
- 6 a urine test."
- 7 Right?
- 8 A. Okay. There we go.
- 9 Q. So the idea behind a screening
- 10 process would be to find out about your
- 11 employees and figure out who the bad ones were,
- 12 right?
- 13 A. Correct.
- 14 Q. Because you didn't have enough
- information about whether they were good or bad
- 16 without a screening?
- 17 A. Yes.
- 18 Q. Okay. And then Buddy responds and
- 19 he says, "We will likely be surprised by how
- 20 many users are either identified or quit before
- 21 taking their test. Sad but very likely true."
- Do you agree with that?
- A. Yeah.
- Q. Okay. Do you recall how many

- 1 people were identified or quit before taking
- 2 their test?
- 3 A. No.
- Q. Was there -- I assume that when
- 5 the screening went into place, some people did
- 6 quit?
- 7 A. Possibly some techs.
- Q. Okay. Did anybody test positive?
- 9 A. There might have been a couple of
- 10 incidences, but they -- it's a little bit fuzzy.
- 11 And I don't know whether they -- after they
- 12 tested positive, never came back or quit after
- 13 that point.
- 14 Q. Okay.
- 15 A. So the specifics are a little bit
- 16 hazy.
- 17 Q. Do you know how many people left
- 18 DDM's employment once this drug screening
- 19 process or testing was put in place?
- 20 A. I don't think we had any
- 21 pharmacists, and I don't know how many
- 22 technicians left.
- Q. Do you know whether any pharmacist
- ever tested positive, while you were there, to

the drug screening? 1 2 Α. None that I'm aware of. 3 Q. Okay. Do you know where I would go to look and confirm that? 5 Α. Probably loss prevention. Okay. Buddy? 6 Q. 7 Α. Yes. 8 Did DDM have an HR department? Q. 9 Α. Yes. 10 Q. And who ran that? 11 Α. Janet Zaccaro. She is there now currently. 12 13 Q. Does she maintain employment files 14 for all DDM employees? 15 Α. Yes. 16 Q. Including pharmacy employees? 17 Yeah -- I'm not sure if she Α. maintained -- yes, I would guess so. 18 Did you, in pharmacy operations, 19 Q. 20 maintain files for pharmacy employees? 21 Α. No. 22 Q. So if I wanted to go and see what 23 issues any particular pharmacy employee had,

would Janet be the person to ask?

24

- 1 A. Yes.
- Q. Okay. Would Janet be able to tell
- you if any employees or pharmacists tested
- 4 positive under the drug screening program?
- 5 A. I believe she would be able to.
- 6 O. Who's John Glinski?
- 7 A. He is loss prevention.
- 8 Q. So he works under Buddy?
- 9 A. Yes.
- 10 Q. Okay. If you go to the next page
- 11 up, it says -- this is from Buddy to Pete.
- 12 Copies the same three gentlemen. "At this point
- the following is off the record and not to be
- 14 shared with others please."
- And it says, "In talking with the
- 16 State Rx Board inspector, it turns out that this
- 17 kid at 35 has a real bad heroin problem. He was
- 18 actually already in a treatment program for it.
- 19 The people who he buys his heroin from
- 20 encouraged/pushed him to get the job at DDM so
- 21 he could have access to the Oxy, et cetera."
- Do you see that?
- 23 A. Yes.
- Q. Is that concerning to you as the

- 1 director of pharmacy operations?
- 2 A. Yes, it is.
- Q. And this would even suggest that
- 4 criminals were encouraging people to get jobs at
- 5 DDM so that they could gain access to the
- 6 opioids that DDM was selling, correct?
- 7 A. It points that direction, yes.
- Q. Okay. Is this the first time
- 9 you're learning about this, these facts?
- 10 A. Yes.
- 11 Q. So nobody at DDM ever told you
- 12 about this?
- A. It's the first I remember seeing
- 14 this.
- 15 Q. Did you know that DDM was a target
- 16 for criminals who were trying to gain access to
- 17 controlled substances?
- 18 A. No, I did not.
- 19 Q. Does that concern you?
- 20 A. Yes, it does.
- Q. Okay. Especially because it would
- 22 suggest that you guys were a target because your
- 23 systems weren't adequate, correct?
- A. Not necessarily. I think they

- 1 could have been in any pharmacy.
- Q. Well, it looks like they pushed
- 3 him to get the job specifically at DDM. You
- 4 wouldn't know why, though, huh?
- 5 A. No.
- 6 Q. Okay. And it says, "They loaded
- 7 him up with plenty of heroin so he would be
- 8 enslaved to them and the heroin, so he in turn
- 9 would supply them with all they needed out of
- 10 the Rx," which is the pharmacy, right?
- 11 A. Correct.
- 12 Q. Okay. "Once he would have
- 13 undoubtedly been caught and become a liability,
- 14 they would have simply given him an overdose of
- heroin and he would have been gone."
- Do you see that?
- 17 A. Yes.
- 18 Q. That's pretty terrible to have
- 19 someone like that working in your pharmacy,
- 20 isn't it?
- A. Not encouraging.
- Q. No. It suggests that you guys
- 23 probably didn't know your people very well,
- 24 doesn't it?

```
1
                   MR. JOHNSON: Objection.
 2
             Α.
                   We knew our pharmacists well.
                   Well, I don't -- it looks like
 3
             Q.
     this guy was a tech, right?
 5
             Α.
                   Yes.
                   I mean, the tech has access to
 6
             Ο.
 7
     this stuff in the stores as well, doesn't he?
 8
             Α.
                   That was under lock and key. The
 9
     only person that had it would be a pharmacist.
10
             Q.
                   So how would you explain this tech
     getting access to all these drugs?
11
12
             Α.
                   It says so he could have access to
13
    Oxy, et cetera.
14
                   Okay. Let's go to the next
             Ο.
    paragraph. It says, "The street value of the
15
16
     Oxy is at about $10 per milligram."
17
                   Right?
             Α.
18
                   Yes.
19
                   So that means a 5-milligram tablet
             0.
     would be worth $50?
20
21
             Α.
                   Yes.
22
             Q.
                   Okay. It says, "He had on his
    person about 8,000 worth of street value."
23
24
                   Right?
```

```
1
             Α.
                   Yes.
 2
             Ο.
                   Okay.
                          That's a lot -- that's a
 3
     lot of Oxy, isn't it?
 4
             Α.
                   Yes.
 5
             Q.
                   Okay. "He dumped a bunch of other
 6
     stuff when the registered pharmacist confronted
    him and she was not looking for a brief second
 7
 8
     (seen on video). So he had even more. His
 9
    hoodie in the back room was loaded with pills as
10
    well. His house was loaded with pills, too."
11
                   Right?
12
             Α.
                   Yes.
13
                   Is it concerning to you that this
             Q.
14
     individual was able to get so much Oxy out of
     your store without you guys knowing about it?
15
                   MR. JOHNSON: Objection.
16
17
             Α.
                   Yes, it's concerning.
18
                   Okay. All right. If you go to --
             Q.
19
     if you go up, it says, "Even more reason to do
20
     all pharmacy staff soon and then periodically."
21
                   Do you see that?
22
                   So they're not proposing to leave
23
     out pharmacists, are they?
24
             Α.
                   No.
```

- Q. Okay. And at the top -- I don't
- 2 know. It looks like that's from Pete.
- 3 Mr. Ratycz says, "I agree. Waiting only hurts
- 4 us at this point."
- 5 Do you know why it would hurt DDM?
- A. Well, for obvious reasons. We
- 7 didn't want people diverting drugs in our
- 8 stores.
- 9 Q. If you go to the front page, Pete
- 10 responds again. The last sentence says, "At
- least we are not being passive with time as we
- 12 would otherwise."
- Do you know what he means by that?
- 14 A. Just a general statement. I have
- 15 no idea.
- Q. As a smaller family-run business,
- 17 would you agree that DDM was maybe more
- 18 reactionary to these kinds of things than sort
- 19 of proactive?
- A. I don't know if I would go that
- 21 far, but with regard to drug testing, I would
- like to have seen us do something a little more
- 23 substantial early on, but the counts there bore
- 24 out -- the people were eventually -- were

- 1 caught. But to your statement, if we had a drug
- 2 screening in place, that possibly could have led
- 3 to them not being hired.
- 4 Q. Well, it sounds like when you guys
- 5 told people they were going to be tested, some
- 6 people just left, right? So in that instance,
- 7 that actually did prevent people who may have
- 8 been addicts from coming in and working at your
- 9 store, right?
- 10 A. Yeah. And the date of that -- I
- 11 think it was around the same time period this
- 12 all is going on, if I'm not mistaken, so they
- 13 might have asked at that particular point, "Do
- 14 you do drug testing?" And if it was going to be
- instituted in a short period of time, we -- I
- 16 probably would have -- or they would have been
- 17 told that. So ...
- 18 Q. But it sounds like that drug
- 19 testing program actually had somewhat of a
- 20 preventative effect --
- A. Some merit to it?
- 22 Q. -- correct?
- 23 A. Yes.
- Q. Okay. Do you guys wish you'd put

```
that in place earlier?
 1
                   MR. JOHNSON: Objection.
 2
 3
             Q.
                   Do you wish that DDM had put that
    in place earlier?
 5
             Α.
                  Yes.
 6
             Q. Okay. Let's do Exhibit 12,
 7
    DDM75841.
 8
 9
             (DDM-Nameth Exhibit 12 marked.)
10
             Q. Okay. We're going to -- this is
11
12
    an e-mail chain that starts on December 3 of
    2013, which I assume it was somewhat -- right
13
14
    before you were probably retiring?
15
            Α.
                   Yes.
                  Okay. If you go to the back page,
16
    there's an e-mail from you to Steve Rehner. Who
17
    is that?
18
19
                  He was the chief pharmacist at
             Α.
20
    store number 3.
21
             Q. Okay. And the subject is "Tech
22
    hours." And it says, "I am sure you are aware
    that your store has had a 10 percent decline in
23
24
    the number of Rxs filled year to date."
```

- 1 Do you see that?
- 2 A. Yes.
- Q. And then the crux of the e-mail
- 4 looks like you guys were cutting the amount of
- 5 hours that they could have access to a tech in
- 6 the pharmacy; is that fair?
- 7 A. Yes.
- 8 Q. Okay. And so would the amount of
- 9 people that you would staff in a pharmacy depend
- on how many prescriptions were being filled
- 11 there?
- 12 A. That was part and parcel of what
- 13 we looked at.
- Q. Basically just has to do with
- profit margins and making sure that you're not
- spending too much to make what you'd otherwise
- 17 make; is that fair?
- 18 A. Well, that's a small percentage of
- 19 it.
- Q. Okay. When you cut a tech's
- 21 hours, did that put more strain on your
- 22 pharmacists naturally?
- A. We only cut the tech hours when
- they have a decline in the number of scripts.

- 1 So they go hand-in-hand. So if there's less
- work to be done, the manhours don't require it.
- Now, if left upon the pharmacist at the store,
- 4 wouldn't you like to have, you know, less hours
- or less work or easier work? It's not up them
- 6 to determine that. It's up to us to look at
- 7 those numbers.
- 8 Q. When you cut tech hours, did you
- 9 do anything to see whether that impacted a
- 10 pharmacist's ability to look for and monitor for
- 11 diversion or illegitimate prescriptions?
- 12 A. No.
- Q. You don't know whether it impacted
- 14 their ability to do that or not?
- 15 A. I don't think it impacted their
- 16 ability, because they had to do the same
- 17 reporting whether they had 200 tech hours or
- 18 190.
- Q. Well, let's just say someone comes
- in with a prescription -- let's say five people
- 21 come in all at the same time with a prescription
- from one doctor, would you expect your
- 23 pharmacy -- pharmacist to do any sort of
- investigation into as to why those individuals

- 1 are all there at the same time?
- 2 A. Five individual people from the
- 3 same doctor?
- 4 Q. At the same time.
- 5 A. I'm sure the pharmacist would be
- 6 aware of it.
- 7 Q. What do you mean by "be aware of
- 8 it"?
- 9 A. He would be aware that they're all
- 10 coming from the same doctor. So most likely, it
- 11 would raise his suspicions and determine him --
- whether he's going to fill or not fill those
- 13 scripts.
- Q. Okay. Did DDM have any policies
- 15 and procedures about what a pharmacist was
- 16 supposed to do in a situation like that?
- 17 A. Other than we talking to them in
- 18 our yearly meeting and sending e-mails, and they
- 19 knew that the State Board was looking for doctor
- 20 shopping and out-of-state scripts. That was --
- 21 they were very well aware of that during this --
- 22 especially during this time period.
- Q. Right. I'm asking you very
- 24 specifically if DDM had any policies and

- 1 procedures about what a pharmacist was supposed
- 2 to do to run their due diligence, other than
- 3 filling those scripts.
- 4 A. Other than relying on the State
- 5 Board of Pharmacy, no.
- 6 Q. Okay. All right. If you go up an
- 7 e-mail, this is the response from Steve to you
- 8 telling him you're cutting his tech hours. If
- 9 you go about halfway down, he says, "It has been
- 10 quite chaotic in here lately with all the work
- on the table now. On another note, possibly
- 12 related to the chaos, Jennifer did the month end
- 13 C-II count, and she finds that we are off by
- 14 number 21 on 5/325-milligram Percocet."
- Do you see that?
- 16 A. Yes.
- 17 Q. This pharmacist is telling you
- 18 that he's overloaded, right?
- 19 A. Yes.
- Q. Okay. And then he's telling
- 21 you -- this is right after you told him you're
- 22 cutting his support staff, right?
- 23 A. Correct.
- Q. Okay. And then he's telling you

- 1 that he's overloaded and that the C-II count
- 2 shows there's a shortage, right?
- 3 A. Correct.
- Q. Okay. And he says, "We are
- 5 looking to see if we can figure it out, and let
- 6 me know what you want me to do in the meantime.
- 7 I have to say, Tom, I am getting tired of being
- 8 a policeman looking for problems."
- 9 Do you see that?
- 10 A. Yes.
- 11 Q. Do you know what he's talking
- 12 about?
- A. Well, most of the complaints
- 14 coming from our pharmacists were trying to
- determine which prescriptions they were going to
- 16 fill and which they were not, and that put them
- in the policeman type of atmosphere. They felt
- 18 that the AMA and the DEA should have had more
- 19 input into which physicians are actually under
- 20 scrutiny, and they did disseminate some of that
- 21 down to us through the State Board. But in my
- opinion, it needed to be looked at much broader.
- Q. Would you agree that cutting his
- 24 support staff hours in this type of a context

- 1 would be a questionable decision?
- A. Well, if you look at store 85,
- 3 he's referring to that, they have had a
- 4 decline -- store 85 was literally, I'm going to
- 5 say, three miles, four miles away, and it ate
- 6 into their -- their total script count.
- 7 However, this is December. It's a
- 8 busy time of year because people are wanting the
- 9 year-end statement reports and so on and so
- 10 forth.
- So does it state when the cuts
- 12 would take place? I did not look at that. What
- date they were going to take place.
- Q. I'm just asking you very
- 15 specifically, this pharmacist is telling you
- 16 that he's -- it's chaotic and he's overwhelmed,
- 17 right?
- 18 A. Yes.
- 19 Q. Okay. And he's telling you the
- 20 reason it's chaotic and he's overwhelmed is
- because he's having to police probably not only
- 22 his staff but also the prescriptions that are
- coming in, right, and that there's a shortage?
- A. I don't see anything about staff.

- Q. Okay. Well, I -- that's fair.
- 2 A. Policing his staff.
- Q. Well, he said he's tired of being
- 4 a policeman.
- 5 A. Okay.
- Q. I don't know if that applies to
- 7 staff or customers. Do you know?
- 8 A. I think it applies -- replies to
- 9 determining who to fill the scripts for and who
- 10 not. They're playing policeman at the point of
- 11 sale. You know, how do you determine whether
- 12 it's a legitimate pain -- patient in front of
- 13 you and who is not.
- Q. Okay. So he's got a problem and
- instead of helping him, you guys are just
- 16 cutting his support staff hours, right?
- MR. JOHNSON: Objection.
- 18 A. There is no indication on when
- 19 that would take place.
- Q. Well, if you go to the back
- 21 page --
- 22 A. That I'm aware of.
- Q. -- he says, "I am only going to
- 24 cut you back to 200 for now. This is due to the

- 1 holiday crunch and also the Pioneer learning
- 2 curve. After January/February, you most likely
- 3 be cut again to about 190."
- 4 Right?
- 5 A. Right.
- 6 Q. Okay. If you go up further, you
- 7 respond -- and he actually says one of the
- 8 reasons why he doesn't want you to cut it down
- 9 here is because he's already made the schedule.
- 10 And then your response on the 4th,
- 11 you said, the schedule was only posted from --
- up to 12/10/13 in the call to the store, right?
- 13 So you're kind of calling him out on that,
- 14 aren't you?
- 15 A. Yes.
- Q. Okay. And you say, "With the
- 17 numbers dropping, I know you understand that the
- 18 tech hours have to change. Can you still adjust
- 19 the schedule to reflect the changes?"
- 20 Right?
- 21 A. Yes.
- Q. So despite all the problems he's
- raised here about having to be a policeman and
- 24 prevent diversion, you're still telling him he's

- 1 got to reduce his support staff hours, right?
- 2 A. In this case, yes.
- Q. Okay. And then you do address to
- 4 the C-II shortage and you say, "As for the C-II
- 5 shortage, if you have exhausted all possible
- 6 scenarios and still can't find them, you will
- 7 have to turn in a DEA 106 to the DEA and OSBP."
- 8 Right?
- 9 A. Correct.
- 10 Q. So basically you're telling him,
- 11 keep looking, see if you can figure it out. If
- 12 you can't figure it out, but only then, then
- 13 report it. Is that fair?
- 14 A. Yes. And by -- what I meant by
- that was that, did he look at the Return
- 16 Solutions and whatever it had to take place.
- Q. Right. So you -- this is you
- instructing him that he doesn't need to report
- 19 this to the DEA or the OSBP until after he's
- 20 exhausted all possible scenarios to figure out
- 21 where these missing pills went, right?
- A. Generally, yes.
- Q. Okay. What you didn't respond to
- in your e-mail was him telling you that it was

- 1 chaotic and that he was having difficulty being
- 2 a policeman, right?
- 3 A. Yes.
- 4 Q. Okay. Were you concerned about
- 5 that? Did that make you worried about what was
- 6 happening at that store?
- 7 A. No.
- 8 Q. Why is that?
- 9 A. Because every pharmacist in the
- 10 country at that time was being asked to do the
- 11 same thing and it was becoming a burden of the
- job to police controlled drug prescriptions.
- Q. So basically he was just
- 14 complaining about something that everybody was
- 15 having to deal with?
- 16 A. Yes.
- 17 Q. Okay. All right. If you go up
- above, Steve writes back and he said, "I'll look
- 19 at the new schedule and change it around. As
- 20 far as the 5/325" -- that's Percocet, right?
- 21 A. Yes.
- Q. -- "I wanted to see your take if
- you think we need to be concerned further or
- these things happen and just be more cautious in

```
counting despite the chaos."
 1
 2
                   Right?
 3
             Α.
                   Yes.
             Q.
                   All right. And your response to
 5
     that is, "I assume you are double counting the
    C-IIs."
 6
 7
                   Did you actually verify that?
 8
             Α.
                   Yes.
 9
                   How do you know that? The word
10
     "assume" makes me think that you didn't.
11
             Α.
                   It's the way I stated it.
12
             Q.
                   Okay. It's a "make sure you're
     counting the C-IIs, " fair?
13
14
             Α.
                   Yes.
15
             Q.
                   Is that what you meant? Okay.
16
                   And then you said, "Therefore, it
     is unusual that they would be off even during
17
     the chaos?"
18
19
                   Right?
20
             Α.
                   Correct.
21
                   So if he's counting them, they
22
     shouldn't be off, right?
23
             A.
                   Correct.
24
                   Okay. So if they're off, that
             Q.
```

- 1 means he's probably not counting them, right?
- A. At this point we don't know if
- 3 they're off.
- Q. Okay. Well, I think he said that,
- 5 "We're off by 21," down below?
- A. At this point we don't know what
- 7 the resolution was.
- 8 O. Whether there were other
- 9 explanations for why that was missing?
- 10 A. Correct.
- 11 Q. All right. Then you said, "I
- 12 think I would just keep this in mind if there
- are more shortages." Right? And that's in
- 14 response to his question down below about being
- 15 concerned further or just being cautious?
- 16 A. Yes.
- 17 Q. Do you know whether this was ever
- 18 reported to the DEA?
- 19 A. I don't know if it was resolved or
- 20 not. If it was unresolved, it would have been
- 21 reported.
- Q. If it was unresolved?
- 23 A. If there was a shortage.
- Q. Okay. Do you know for sure?

- 1 A. I don't know for sure.
- Q. Would you have reported it or
- 3 would the pharmacist have reported it?
- 4 A. The pharmacist would have at store
- 5 level.
- 6 Q. Would they provide a copy of that
- 7 to corporate level?
- 8 A. Yes.
- 9 Q. Okay. Would that be provided to
- 10 you?
- 11 A. Yes. But sitting here today, I
- 12 can't tell you honestly one way or another
- 13 whether it was or not.
- 14 Q. Yeah. I don't blame you.
- Did you have like an open file for
- any type of investigation like this so that it
- 17 would prompt you to kind of follow up with them,
- or did you just rely on them following up with
- 19 you when they determined where the shortage --
- 20 A. Usually I would have a file left
- out on my desk until it was resolved.
- Q. And once it resolved -- would
- resolve, where would you put that file?
- A. I'm trying to recall where it

would have gone. I'm trying to decide whether 1 or not there was a store file particular to 2 that -- to each particular store --Q. Okay. 5 A. -- or whether there was a State Board file that when in. 6 7 I gotcha. So you just don't know? Q. So I'm not quite sure which file 8 A. 9 it was going to go into. 10 Q. If I retire, I'm not ever going to 11 have a file again. So I can understand. 12 All right. Let's go to Exhibit 13. This is DDM46047. 13 14 15 (DDM-Nameth Exhibit 13 marked.) 16 17 This is an e-mail from you to Q. P.J. Ferut, right? 18 19 Α. Yes. 20 And the date is September 9, 2013. O. 21 Do you see that? 22 Α. Yes. 23 Q. All right. It says, "Hi, P.J. 24 have a" -- well, sorry. The subject line is

```
"Theft Store 35," right?
 1
             Α.
 2
                 Correct.
 3
             Q.
                   So you've got another theft,
    right?
 5
                   Do you see it?
 6
             Α.
                   Correct.
                   Okay. And it says, "We have a
 7
             Q.
    theft of controlled substances at store number
 8
     35."
 9
10
                   Do you see that?
11
             Α.
                   Yes.
12
                   And it looks like you're asking
             Q.
     for sort of the movement of drugs to and from
13
14
     that store to try and figure out what's missing,
15
    right?
16
             Α.
                   Correct.
17
                   It also says, "I will contact
             Q.
    Cardinal to get their purchases. They have
18
    nothing from Prescription Supply or Anda."
19
20
                   What are Prescription Supply and
21
    Anda?
22
             Α.
                   Well, they're wholesalers.
23
             Q.
                   Were stores able to order opioids
24
     or hydrocodone from multiple suppliers at that
```

- 1 time?
- 2 A. They could get it from -- yes,
- yes, they could.
- 4 Q. Was there ever a time where they
- 5 were only permitted to get them from one
- 6 location?
- 7 A. Oh, yeah, there could have been.
- 8 I mean, prior to Prescription Supply and Anda
- 9 using them, they could have -- prior to them
- 10 coming on board, there would have been one.
- 11 Q. Do you ever recall a time when you
- were the director of pharmacy operations where
- there was only one supplier of hydrocodone?
- 14 A. No. There's always two or more.
- Q. When there was a shift at
- 16 Cardinal, were there -- was there more than one,
- 17 Cardinal and somebody else?
- 18 A. Cardinal and our warehouse.
- 19 Q. But at that point, I believe the
- 20 shift to Cardinal was because hydrocodone became
- 21 a Schedule II; isn't that correct?
- 22 A. Oh, back in '14?
- 23 Q. Yeah.
- A. Okay. So ask the question again.

```
Ο.
               Yeah, sure.
 1
                  Now I've got to get my dates back
 2
    in line here.
            Q. When hydrocodone became a
    Schedule II --
 5
 6
            A. Yes.
 7
            Q. -- and DDM was required to get
    hydrocodone from another -- from a distributor
 8
9
    other than DDM, they used Cardinal, right?
10
            Α.
                  Correct.
11
            Q. Was there another sort of backup?
12
            A. Not that I'm aware of.
            Q. Okay. So it would have just been
13
14
   Cardinal?
15
                  In '14, it would have been just
            Α.
   Cardinal.
16
17
18
            (DDM-Nameth Exhibit 14 marked.)
19
20
                  Okay. Exhibit 14, DDM 261505.
            Q.
21
    This is an e-mail from Pete Ratycz to all
22
    pharmacists.
23
                  MR. JOHNSON: Can we go off just
            for a second.
24
```

```
1
                  MR. MULLIGAN: Oh. What's the --
 2
                  MR. JOHNSON: No. I just
 3
            wanted --
                  THE VIDEOGRAPHER: We're going off
 5
            the record at 2:38.
 6
                   (Recess taken.)
 7
                  THE VIDEOGRAPHER: We're back on
 8
            the record at 2:48.
 9
    BY MR. MULLIGAN:
10
            Q.
                  Okay. Before we went off the
11
    record, Mr. Nameth, we were looking at
    Exhibit 14.
12
13
                  Do you have that in front of you?
14
            A.
                  Not yet.
15
                  All right. This is an e-mail from
    Pete Ratycz to all pharmacists. You're copied
16
    on this e-mail, right?
17
18
            Α.
                  Mm-hmm.
19
                  The date is -- actually, it's five
            0.
20
    days after the last one we looked at,
21
    September 14, 2013?
22
            A. Yeah.
23
                  And the subject is "Recent
            0.
24
    Technician Theft, "right?
```

1 Α. Yes. 2 Ο. And it says, "In the past month we've unfortunately encountered multiple episodes of technicians stealing controlled 5 substances from the pharmacy." 6 Right? 7 Α. Yes. "In one circumstance, the 8 9 technician was addicted, and then the other tech was not a user but a seller." 10 11 Right? 12 Α. Mm-hmm. "The theft is extreme and 13 Q. 14 excessive in both instances, so please be cognizant of what your technicians are doing and 15 16 don't hesitate to report suspicious behavior to your pharmacy supervisor." 17 18 Right? 19 Α. Yes. 20 Okay. Do you know what this means Q. 21 by "extreme and excessive"? 22 Α. Any theft, I mean, would be extreme and excessive, but there must have been 23

multiple, so that's what he's referring to,

24

- 1 extreme and excessive.
- Q. Well, it says that both -- there's
- 3 multiple episodes, and it says the theft was
- 4 extreme and excessive in both instances, right?
- 5 A. Oh, okay. So they're looking at
- 6 higher counts, higher missing tablets.
- 7 Q. Okay. So potentially the
- 8 diversion from within is becoming a bigger
- 9 problem than maybe it was before; fair to say?
- 10 A. It's subjective, but ...
- 11 Q. This is the most strongly worded
- documentation of an inside job that we've seen,
- 13 right?
- 14 A. Yes. Yes.
- O. And this is an e-mail from Pete
- 16 Ratycz to all pharmacists, right?
- 17 A. Correct.
- 18 Q. So it sounds like this is sort of
- 19 an "all hands on deck. We've got a big
- 20 problem." Right?
- 21 A. It's be vigilant.
- Q. Okay. But he's telling all
- 23 pharmacists in this instance as opposed to just
- 24 the corporate group, right?

- 1 A. Yes.
- Q. Okay. So the next sentence says,
- 3 "More importantly, don't enable technicians by
- 4 allowing them to store purses, book bags, or
- 5 coats in the pharmacy."
- 6 Right?
- 7 A. Yes.
- Q. "Also, it's imperative that you
- 9 keep your C-II cabinet locked when not in use."
- 10 Right?
- 11 A. Correct.
- Q. Was that ever an issue, that you
- 13 know of?
- 14 A. Locking the C-II cabinet?
- 15 Q. Correct.
- 16 A. There might have been instances
- where a pharmacist had it open and went to the
- 18 bathroom and came back. But we're telling
- 19 them --
- Q. Don't do that?
- A. -- don't do that.
- Q. Okay. "Please use sound wisdom.
- The OSBP has recently begun levying fines and
- 24 issuing citations in cases where the amount is

- 1 beyond reasonable and they feel the pharmacists
- were negligent with the safeguarding of
- 3 controlled substances."
- 4 Do you see that?
- 5 A. Yes.
- 6 O. So this at least indicates that
- 7 there are maybe not DDM but some stores that
- 8 have pharmacists who are negligent with the
- 9 safeguarding of controlled substances, correct?
- 10 A. Correct.
- 11 Q. And would that explain to you at
- 12 least or provide some explanation for why the
- DEA imposes a corresponding responsibility on
- 14 distributors as well as pharmacists to prevent
- 15 against diversion?
- 16 A. That's a part of it, yes.
- 17 Q. Okay. Do you know whether this
- 18 e-mail to all pharmacists was in response to or
- in fear of being fined by the State Board?
- MR. JOHNSON: Objection.
- 21 A. I don't think so. I think the
- concern was that we just don't want to have
- theft in our stores, and it's becoming evident
- 24 that the occurrence is more than what we would

```
like to see.
 1
 2
                 Okay. And, in fact, it's been
     on -- going on for 12 years, right?
                   I think there's always -- there's
 4
             Α.
 5
     always going to be some theft in anything at any
    time.
 6
 7
                   Right. Well, we've looked at
             Q.
    documents that show it went on for over a
 8
 9
     12-year period of time, right?
10
                   MR. JOHNSON: Objection.
                  At least the first document we
11
             Q.
12
     looked at was 2001, right?
13
            A.
                   Correct.
14
15
             (DDM-Nameth Exhibit 15 marked.)
16
17
                   Okay. All right. We're going to
             Q.
    go to Exhibit 15, which is DDM71409. This is an
18
    e-mail from Jeff Kistler to John Glinski, and
19
20
    you are copied on it with Jason and Buddy and
21
    Greq. This is dated November 17, 2013.
22
                   Do you see that?
23
            A.
                   Yes.
24
             Q. Okay. And it says, "Hi, John.
```

- 1 closed Friday 11/15/2013 and got hard counts at
- 2 store close. Heather Gaal worked Saturday as
- only pharmacist. I opened Sunday morning,
- 4 11/17/13, and took hard counts and found the
- 5 following shortages since I closed Friday
- 6 evening."
- 7 And then he lists that there's 20
- 8 Oxy, 5-milligram, and 15 Oxy, 10 milligrams
- 9 missing, correct?
- 10 A. Yes.
- 11 Q. Okay. And Jeff Kistler, is he the
- 12 chief pharmacist at store 30?
- 13 A. He is. He was.
- Q. Do you know who Heather Gaal was?
- 15 A. She was a staff pharmacist.
- 16 Q. Okay. And this would suggest that
- there was a loss of pills on Heather's watch,
- 18 right?
- 19 A. Correct.
- Q. Okay. And that would suggest that
- 21 either Heather diverted those pills or somebody
- 22 did it on her watch, right?
- A. That's what it's suggesting.
- Q. Okay. Do you know what the

- 1 outcome was to this?
- 2 A. You know, it's a little gray. I
- don't want to speak specifically about it. I
- 4 can't recall whether she was terminated at that
- 5 point or whether or not -- yeah, I would have to
- 6 go back, and I really don't recall.
- 7 Q. You'd need more documentation?
- 8 A. I quess.
- 9 Q. Okay. Would this have been
- 10 reported to the DEA and the Ohio State Board
- immediately, or would an investigation have been
- 12 done?
- 13 A. Yes. This was -- because they had
- 14 the counts prior and they had the numbers post,
- 15 that -- this should have been turned into the
- 16 State Board, and if they did a 106, to the DEA.
- 17 Q. If they did one? They should have
- 18 done one, right?
- 19 A. I assume they did one.
- Q. Okay. Who was responsible for
- 21 assuring that the pharmacist submitted those
- forms and reported the diversion?
- 23 A. The supervisor of that particular
- 24 store, because the chain of command at this

- 1 particular time, in 2013, was the chief
- 2 pharmacist, then going backwards or upwards to
- 3 the supervisor, then director and vice
- 4 president.
- 5 Q. Okay. So the supervisor was the
- one responsible -- responsible for making sure
- 7 that the pharmacist reported any loss?
- 8 A. Making sure that they reported the
- 9 loss to -- you know, to the State Board and to
- 10 the DEA, yeah.
- 11 Q. Okay. Did you or anyone at DDM
- 12 train those supervisors or chief pharmacists
- 13 regarding their reporting obligations under the
- 14 CSA?
- 15 A. They were trained -- I'm sure that
- 16 that was part of their training.
- 17 Q. You're just talking about generic
- 18 pharmacist training?
- 19 A. Yeah.
- Q. Okay. So nothing specific at DDM?
- A. Well, they knew that -- sorry.
- They knew that they had to report a 106, and
- then due to the State Board of Pharmacy coming
- 24 to our annual meetings and e-mails that we sent

- 1 out to the stores, that they should be reporting
- 2 any thefts to the State Board and 106s whenever
- 3 it occurred.
- 4 Q. So obviously I think you'd agree
- 5 with me that you don't know what pharmacists
- 6 knew, right, necessarily? Because they would be
- 7 the only ones who could tell us about that,
- 8 right?
- 9 Do you --
- 10 A. We got a copy of the 106, so ...
- 11 Q. Right.
- 12 A. You know.
- Q. You can't emphatically state here
- 14 right now that every pharmacist in your stores
- 15 ever has always known exactly what the reporting
- 16 requirements were, right?
- 17 A. That was part of their -- part of
- 18 the State Board regulations, right?
- 19 Q. Okay. So --
- 20 A. So ...
- Q. -- what I'm specifically asking
- you is, did DDM's pharmacy department provide
- training to pharmacy employees to school them or
- 24 educate them on their reporting obligations

```
under the CSA. And if you didn't, it's -- I
 1
 2
    mean --
 3
             Α.
                   I would have to go back and
     review. I mean --
 5
             Q.
                   Okay. So you don't recall ever
 6
    putting on a training like that?
 7
                   I don't recall, no.
             Α.
                   What can you tell me about Heather
 8
             Ο.
 9
     Gall that you haven't already told me?
10
             Α.
                   I believe that Heather Gall was
11
     caught in taking the pills and terminated at
12
     that point or shortly thereafter, sometime in
     the near future.
13
14
                   When you say "taking," you mean --
             Ο.
```

pharmacist prior to this point. I think that 16 after this all occurred, and in her statement, 17 there was something about she had back pain and 18 was put on prescribed medication, and so her 19 20 reasoning then -- I don't recall whether or not

this was the specific case, but one of these

cases they said, "I didn't have my pills with

me, so I, you know, kind of swapped for this or

She was never really an abusive

that."

Α.

15

21

22

23

24

```
Ο.
                   That's illegal, right?
 1
 2
             Α.
                   Yeah.
                         Yes.
 3
             Q.
                   Okay. That's diversion?
             Α.
                   Yes.
 5
             Q.
                   Okay. And that was diversion
     committed by one of DDM's pharmacists, right?
 6
 7
             Α.
                   Yes.
                   Okay. So we've got Eric,
 8
 9
    pharmacist, he was an addict. And we've got
10
    Heather, we don't know what was happening there,
    but she was actually taking drugs out of a DDM
11
12
     store and taking them herself, correct? Which
13
    would suggest that she was also an addict,
14
    correct?
15
                   The reason I'm hesitating, you
             Α.
16
    know, defining an addict at this particular
    case -- she was on the medication.
17
18
             Q.
                   Okay. Fair enough. I gotcha.
19
                   You don't know that she had an
    addiction?
20
21
                   Right.
             Α.
22
             Q.
                   But you know that she stole pills
23
     and took them?
24
             Α.
                   Yes.
```

```
Ο.
                Okay. Remember we were talking
 1
    about that drug screening thing earlier?
 2
 3
            Α.
                  Yes.
                  Do you know whether it was in
 4
            0.
    place as of November of 2013?
 5
 6
                  I don't recall exactly when it was
 7
    implemented, but it was around that time period.
 8
 9
             (DDM-Nameth Exhibit 16 marked.)
10
11
            Q. Okay. Well, let's look at
    Exhibit 16, which is DDM421435. This is an
12
    e-mail from John Glinski to Pete, yourself,
13
14
    Jason Briscoe, and the Gregory Steinkerchner
15
    again. Who is John again?
16
            A. John Glinski is a loss prevention
    representative.
17
            Q. Okay. So this is dated October 2,
18
    2014. It's a little less than a year later.
19
    Subject is "Suspended employee pharmacist
20
21
    Datkuliak DDM 48."
22
                  Do you know who that is?
23
            A.
                  Yes.
24
            Q. Who's that?
```

```
Susan Datkuliak was a pharmacist
 1
             Α.
     at our store 44 in south Ohio somewhere.
 2
 3
             Q.
                   Okay. So this says, "I had to
     split this report in two e-mails as I did not
 5
     realize it did not send earlier today."
 6
                   Do you recall getting two e-mails
 7
     about this?
 8
             A.
                   No.
 9
             Ο.
                   Okay. I only ask because I only
10
     got one.
                   All right. It says, "Janet, I
11
12
     suspended this employee on 8/31/14. She is the
    pharmacy chief at 44."
13
14
                   Right?
15
             Α.
                   Yes.
16
                   Okay. And it says, "Pharmacy
     operations, I wanted everybody to be on the same
17
18
    page as we discuss this so I am sending
     everybody the same report that I made and sent
19
20
    to Janet."
21
                   Right?
22
             Α.
                   Yes.
23
             Q.
                   And then it says, "Let's please
     talk about what the next move is going to be."
24
```

- 1 Do you see that?
- 2 A. Yes.
- Q. Were there policies and procedures
- 4 in place at that time that would dictate what
- 5 the next move would be in a circumstance like
- 6 this?
- 7 A. I believe this particular case was
- 8 not a drug diversion. I thought it was a theft
- 9 of something else in the store.
- 10 Q. Okay. What do you believe that
- 11 this chief pharmacist stole?
- 12 A. I don't recall what it was.
- 13 Q. It could have been a controlled
- 14 substance, though, you're just not sure?
- 15 A. It's possible, but something tells
- 16 me that that's not what the issue here was.
- Q. Where are you getting that from?
- 18 A. From my poor memory.
- 19 Q. Okay. So you're not sure whether
- it's -- whether it's diversion or just a theft
- of a candy bar?
- 22 A. Correct.
- Q. Okay. And we would need to go and
- look at your files regarding store diversions to

- 1 see whether this is one of them?
- 2 A. Yes.
- Q. Okay. All right. And then it
- 4 says, "I need to go back to 44 to talk to a
- 5 pharmacy tech who wanted to talk to me about
- 6 issues and suspicions of Datkuliak from the
- 7 past. She approached me on 8/31/14, but I did
- 8 not have time to talk to her."
- 9 Do you see that?
- 10 A. Yes.
- 11 Q. Okay. So it looks like there's a
- 12 pharmacy tech at 44 that has suspicions about
- what Datkuliak is up to, right?
- 14 A. Yes.
- Q. And this pharmacy tech tried to
- 16 talk to John Glinski on August 31 of '14, but he
- 17 didn't have time for her, right?
- 18 A. At that point, yes.
- 19 Q. Okay. And this e-mail is dated
- 20 October 2, 2014, so over a month later, and he's
- 21 saying that he still hasn't gone back to talk to
- 22 this pharmacy tech, right?
- A. Yeah. And that's --
- Q. Is that concerning to you, that

- 1 this pharmacy tech has suspicions about a chief
- 2 pharmacist and nobody at corporate has spent any
- 3 time trying to figure out what that might be?
- 4 A. Well, the reason that it sticks
- out in my mind is, you know, I knew of her
- 6 because I think I interviewed -- I was in the
- 7 process of interviewing her. And when this came
- 8 up, it was -- I don't believe it was drug
- 9 related. I think it was something else in the
- 10 store. That's what's reminding me of that fact.
- Now, I could be wrong, but I'm
- 12 fairly certain that this is with reference to a
- 13 non-controlled drug issue.
- 14 Q. Okay.
- 15 A. I'm not saying there's not an
- 16 issue, but ...
- 17 Q. Right. But you don't know for
- 18 sure, right? We'll need to do --
- 19 A. I'm not going to bet my retirement
- 20 savings on it, no.
- Q. Smart man.
- Let's go to Exhibit 17.
- 23 - -
- 24 (DDM-Nameth Exhibit 17 marked.)

```
1
2
    BY MR. MULLIGAN:
3
```

- 0. This is DDM171919. We're going to
- start on the second page. This is an e-mail
- 5 from Leslie Arend to Jason, yourself, and Pete.
- 6 Do you know what this is
- 7 generally?
- 8 Yes. Leslie was a representative Α.
- 9 from Cardinal, our representative from Cardinal,
- 10 and this approaches -- it's notifying that
- they're approaching that threshold limit on 11
- 12 oxycodone.
- 13 Q. Okay.
- 14 Those particular stores. Α.
- And so -- and I know this from 15 Ο.
- 16 other testimony, but just correct me if I'm
- wrong. When the switch to Cardinal was made, 17
- Cardinal imposed thresholds on DDM's stores, 18
- 19 correct?
- 20 Α. Correct.
- 21 And then when a store would be
- 22 nearing its threshold, they would send an e-mail
- to you guys saying, "Hey, this store is getting 23
- 24 close to their threshold or they went over it

```
and we cut the order and reported it."
 1
                   Right?
 2
             Α.
 3
                   Correct.
             Q.
                   All right. So would it be common
 5
    when you get an e-mail like that that you would
     forward that e-mail to the store pharmacist to
 6
     let them know they were getting close to their
 7
 8
     threshold?
 9
                   It was a common occurrence, yes.
10
             Q.
                   Okay. And so if you look above
11
    here, this is actually you forwarding this
12
    e-mail to Tom Pfefferle, Deb Fritz -- it looks
     like those are probably pharmacists at a
13
14
    particular store?
15
             Α.
                   Yeah. Those two were at store 14.
16
             Q.
                   Okay.
17
             Α.
                   The other two were at store 76.
18
                   Okay. And you said that, "The
             Q.
     store is approaching the limit. Please read
19
20
    below."
21
                   Right?
22
             Α.
                   Yes.
23
             Q.
                   All right. And were you supposed
24
     to share the threshold limits with the
```

- 1 individual stores?
- 2 A. I don't think it was anything that
- 3 Cardinal made us do at the time that I'm aware
- 4 of.
- 5 Q. Okay. You can't think of any
- 6 reason why it might be a bad idea to share those
- 7 thresholds with the stores?
- 8 A. I think it's informing them of
- 9 where they stand. You know, being an informed
- 10 person is better than not being -- is better
- 11 than being uninformed.
- 12 Q. Wouldn't you agree that if you
- 13 told them what the threshold was, it would allow
- 14 them to order the maximum amount without
- 15 generating a suspicious order that would get cut
- and be reported to the DEA?
- 17 A. That doesn't specifically tell
- 18 them what their threshold was. It just says
- 19 that they met -- they were within 85 to
- 20 95 percent of the threshold. But I don't
- 21 think -- or I don't know. Does it say in there
- that they're a specific number?
- Q. Well, I'll admit that this e-mail
- is formatted sort of in an odd way. I think

- 1 that if you look at the last page, if you go
- 2 about halfway down, it looks like oxycodone
- 3 has -- they were at 20,100 and their limit was
- 4 probably 26,000, if the percentage works?
- 5 MR. JOHNSON: Second to last page
- 6 you mean?
- 7 MR. MULLIGAN: The last page at
- 8 the bottom. Oh, yeah. I'm sorry.
- 9 Second to last page.
- 10 A. Okay. All right.
- 11 Q. Do you see that?
- 12 A. Yes.
- Q. So that would suggest that you've
- 14 actually forwarded and shared with them what
- 15 their threshold is, right?
- 16 A. Okay.
- Q. But you don't see anything wrong
- 18 with that? Or let me ask the question
- 19 differently.
- That was not an issue, right?
- 21 That was something that was common?
- 22 A. Yes.
- Q. Okay. All right. Let's go back
- 24 to the second page. So Karla Bartish -- who's

- 1 that?
- 2 A. She's a pharmacist at one of the
- 3 Columbus stores.
- 4 Q. Would it have been 14 or 76?
- 5 Because it was -- she wasn't on this original --
- A. 76 probably.
- 7 Q. Okay. So maybe one of these
- 8 people forwarded it to her, you think?
- 9 A. Okay.
- 10 Q. So she says to you -- she changed
- 11 the subject, and it says -- instead of saying
- "Store 14, 76," it now says, "Living on the edge
- 13 baby."
- 14 Do you see that?
- 15 A. Yes.
- Q. Was she kind of a jokester?
- 17 A. Yes.
- 18 Q. Okay. I know that type. Because
- 19 I am one.
- Okay. So she says, "Hi Tom. Is
- 21 there a way to increase the threshold? We seem
- 22 to just barely stay under the limit lately.
- 23 Thoughts? Thank you."
- 24 Right?

- 1 A. Yes.
- Q. And would you agree, based on her
- 3 subject that -- the subject she chose, that she
- 4 doesn't necessarily grasp the gravity of either
- 5 the opioid crisis or diversion?
- 6 A. I think she's really looking at
- 7 maintaining good patient rapport and having
- 8 medication on hand for patients that need pain
- 9 management. I think that there are reasons --
- 10 see, these particular stores took a while to
- 11 grow, but they were growing in the Columbus
- 12 market because we were new to that market.
- 13 Q. Okay.
- 14 A. So as their overall volume of
- 15 scripts increased, you know, they had to have --
- she's asking, "Isn't there any way to increase
- 17 the threshold, because I'm consistently running
- 18 out of product?"
- 19 Q. Right.
- A. So I'm sure if someone was going
- to come up to them that's in pain, they don't
- have the product, it's an issue.
- Q. Similarly, she's representing that
- 24 their in pain, right?

```
1 MR. JOHNSON: Objection.
```

- Q. Would you agree?
- A. Well, they've got a prescription,
- 4 so they've also -- the doctor agrees that
- 5 they're in pain.
- Q. Well, at least the doctor is
- 7 willing to write them a prescription? That's
- 8 all we really know, right?
- 9 MR. JOHNSON: Objection.
- 10 Q. You've heard of pill mills,
- 11 haven't you?
- 12 A. Yes.
- Q. Okay. So we don't -- we don't --
- 14 I'm just saying, you're assuming those facts and
- 15 I'm just pointing out that we don't know whether
- 16 these people are in pain or not. Some of them
- were illegitimate prescriptions, weren't they?
- 18 A. I have to assume that there could
- 19 be. There could have been.
- Q. In fact, it's highly likely that
- 21 there were illegitimate --
- 22 A. Therefore the reference to the
- 23 policeman earlier, there having to be a
- 24 policeman for all these prescriptions.

- 1 Q. Okay. So my original question
- 2 was, do you think that she was sort of not
- 3 appreciating the gravity of diversion with her
- 4 subject "Living on the edge baby"?
- A. No, I don't think that that's the
- 6 case. I don't think that points to the gravity
- 7 of situation. I think that she's more looking
- 8 at how she's going to be able to handle her
- 9 customers.
- 10 Q. Okay. And I read "living on the
- 11 edge" means she's right up against the threshold
- 12 every month living on the edge of that
- 13 threshold.
- 14 A. That's just -- she --
- 15 Q. You don't know?
- 16 A. It has nothing to do with the
- 17 context of the e-mail. That was her.
- 18 Q. Okay.
- 19 A. You know.
- Q. Well, let's go to the next e-mail
- where you respond, you say, "On a serious note,
- what is the reason why you guys are hitting the
- ceiling? In order to increase your limit, we
- 24 have to send Cardinal several reasons for the

```
sales volume."
 1
 2
                  Right?
            Α.
 3
                  Yes.
                  And if you go to the next e-mail,
 5
    she writes back and she says, "Well, um, Rx
    volume has increased and half of that increase
 6
    are narcs. Lol."
 7
 8
                  What are narcs? Are those
 9
    controlled substances?
10
                  She's referring to narcotics.
            Α.
11
            0.
                  So controlled substances --
12
            A.
                  Yes.
13
                -- like opioids?
            Q.
14
            A.
                  Could be, yes.
15
            0.
                  Do you know what "lol" means?
16
            Α.
                  Yes.
17
            Q.
                  What does it mean?
            A. Laugh out loud.
18
19
            Q.
                  Laughing out loud?
20
                  Okay. So she says, and -- "Rx
21
    volume has increased and half of that increase
    is narcotics. Ha ha, " right? That's basically
22
23
    what that is?
                  Yeah. And I don't know -- when
24
            Α.
```

- 1 you're looking at it printed like this, is she
- 2 laughing because she's laughingly saying it's
- 3 half increased or is she -- or they really are
- 4 half increased.
- 5 Q. Or is it like, "Oh, my God,
- 6 they've increased"?
- 7 A. Well, who knows? I can't answer
- 8 that.
- 9 Q. Well, I'm just asking you how you
- interpret it because you're the one who got it,
- 11 right?
- 12 A. Knowing Karla, it was just -- you
- 13 know, that was -- she's trying to be funny.
- 14 Q. Okay. Do you think Rx volume
- increasing and half of that being an increase in
- 16 narcotics is funny?
- 17 A. No.
- 18 Q. Okay. And then she says,
- 19 "Seriously, patients have been switching from
- 20 Norco now to plain oxycodone. So those Rxs for
- 21 240 Norco are now 240 oxycodone. It's nuts,
- Tom. These people aren't getting 120 or 90.
- They're getting 360, 420, 500, and we need to
- 24 keep enough in stock so we don't get to the 0

```
stage."
 1
 2
                   Do you see that?
 3
             Α.
                   Yes.
                   That's pretty concerning, isn't
             Q.
 5
     it?
 6
             Α.
                   Yes.
 7
                   This shows that the incidence in
             Q.
 8
    which people are getting opioids is going
 9
     through the roof, right?
10
             Α.
                   Correct.
11
             Q. And Karla thinks it's funny,
12
    right?
13
             Α.
                   Well, you have to understand
14
    Karla.
             So --
15
             O. Well --
16
             Α.
                   -- there are some people that
    are -- you know.
17
                   I mean, you can be a comedian, but
18
             Ο.
     I don't think there's anything about the opioid
19
    crisis that's funny, do you?
20
21
                  No, I don't, but -- you know, she
22
    obviously -- in the last sentence that you
23
    didn't highlight, she's referring to the ones
24
     that they said hit the road, that they're not
```

- 1 filling.
- Q. I didn't ask you about that
- 3 sentence yet. I'm going to. I'd rather that
- 4 you answer the question I asked.
- 5 It's not funny, is it?
- A. It's not funny.
- 7 Q. Okay. And in fact, she said "it's
- 8 nuts," right?
- 9 A. Yes.
- 10 Q. And she's a pharmacist. Despite
- 11 the fact that she thinks it's funny, she does
- 12 also think it's nuts, right?
- 13 A. Correct.
- Q. Do you think it's nuts?
- 15 A. I think it's very concerning.
- Q. Okay. So these people are
- 17 switching over to opioids. And when it says,
- 18 "They're not getting 120 or 90, they're getting
- 19 360, 420, 500," are those quantities?
- A. I would assume so.
- Q. I mean, what else could it be?
- 22 A. Right. Yeah.
- Q. Do you think it's appropriate for
- 24 a pharmacist to fill a prescription for 500

- 1 oxycodone pills?
- A. No. What I'd like to see is, is
- 3 that true fact or is she being, you know, overly
- 4 zealous in her writing. I don't know.
- 5 Q. I mean, wouldn't you expect a
- 6 communication like this about the way that
- 7 opioids are flying out the door to be serious
- 8 and factually based from one of our pharmacists?
- 9 A. Yes. Again --
- 10 Q. I get being funny, but this is not
- 11 a situation where you're going to, you know,
- 12 throw a bunch of -- she's not going to blow
- 13 smoke at you, is she? This is --
- 14 A. No.
- 15 Q. This is happening, right?
- A. I would assume, though, I can't
- 17 talk to the quantities of 500. To me, that
- 18 seems -- I can never think of a situation where
- 19 somebody is going to get 500, but ...
- Q. All right. That's a good point.
- 21 Let me ask about that.
- So what is the largest quantity
- that would be appropriate to fill for an
- 24 oxycodone prescription at one given time?

- 1 A. Let's assume that they're taking
- eight a day, so 360, around the 400 mark would
- 3 be, you know --
- 4 Q. So 360 is the absolute max and
- 5 that's if you're taking eight a day?
- A. Now, are they getting -- are these
- 7 three-month supplies?
- Q. Answer the questions that I -- I
- 9 think there's a question pending.
- 10 A. Okay.
- 11 Q. Do you want me to repeat it?
- 12 A. Yeah, please.
- Q. So -- okay. So I want to just
- 14 make sure I'm clear. You're telling me as a
- 15 pharmacist that the largest permissible
- 16 prescription that anyone could have for
- 17 oxycodone or that you would want your pharmacist
- 18 filling would be 360 tablets?
- A. For a month's supply.
- Q. Okay. So anything above 360 would
- 21 be too much, right?
- A. If the PBM allows a 90-day supply,
- 23 then --
- 24 Q. Did it?

- 1 A. Did it? I don't know.
- 2 Q. Do you know whether your
- 3 pharmacists were permitted to give more than a
- 4 30-day supply?
- 5 A. Probably not, no.
- 6 Q. Okay. Did DDM have any policies
- 7 and procedures in-house that told pharmacists
- 8 what the maximum amount of opioids was that they
- 9 could fill in a particular prescription?
- 10 A. We did not have anything in the
- 11 policy, no.
- 12 Q. Okay. But 360 would be the
- 13 absolute end all, right?
- 14 A. I would say that's getting to the
- point where anything more than that, you would
- 16 have to really justify it. If they were taking
- 17 multiple doses at bedtime as opposed to so many
- 18 during the day and then another two doses at
- 19 bedtime, it could kick it up a little bit higher
- but, you know, that's a large quantity.
- Q. So is it fair to say that you
- 22 don't know the exact maximum amount of
- 23 hydrocodone that a person can take safely?
- A. It depends on the prescription.

- 1 Q. That a person can take safely?
- 2 A. It depends on the prescription and
- 3 the person. Typically, the problem that we're
- 4 seeing in this country is in order to gain the
- 5 same pain management that you got when you're
- 6 starting off, the physicians were usually on an
- 7 upward curve to if they didn't control their
- 8 pain with one pill a day, they would up it to
- 9 two pills a day.
- 10 Q. Because people were --
- 11 A. Two pills four times a day.
- 12 Q. -- they were developing a
- 13 tolerance?
- A. A tolerance would develop. And
- 15 somebody that took four a day versus ten a day
- 16 would strictly depend upon the tolerance of that
- 17 drug. So it's a fluid situation.
- 18 Q. Okay. Let's go to your response.
- 19 You said, "Who are the prescribers? Are they
- 20 reliable? If questionable, have we notified the
- 21 Board?"
- Do you see that?
- 23 A. Yes.
- Q. And then she responds. She said,

```
Case: 1:17-md-02804-DAP Doc#: 1982-11 Filed: 07/24/19 327 of 421 PageID#: 242011 ew Further Confidential#: 742011
          "Here are the main ones." There's four of them,
      1
          right? Right?
      2
      3
                   A.
                         Okay.
                         And one of them is Gordon Korby.
                   Q.
      5
                         Do you see that?
      6
                   Α.
                         Yes.
      7
                   0.
                         And it says, "Has been
          investigated but no action by Board."
      8
      9
                         Right?
     10
                   Α.
                         Yes.
                         Do you know whether any of these
     11
                   0.
          other pharmacists or doctors lost their DEA
     12
          licenses?
     13
     14
                   Α.
                         I don't know that.
     15
                         Okay. Did you ever do anything to
     16
          investigate these doctors?
     17
                   Α.
                         No.
                         Do you know whether Karla did?
     18
                   0.
     19
                         Other than contacting the State
                   A.
```

- 20 Board?
- 21 Well, you asked her who the 0.
- 22 prescribers were that were giving the
- 23 prescriptions in these large quantities down
- 24 here.

- 1 A. Yes.
- Q. And these are the names she gave
- 3 you, right?
- 4 A. Okay.
- 5 Q. But you didn't research those
- 6 doctors, and I'm asking if you know whether she
- 7 did?
- 8 A. Typically something like this
- 9 would -- I assume she contacted the State Board
- on them because she's got an answer on the one
- 11 that they're being investigated, but the board
- 12 has not actually come in and taken their license
- 13 away. So for her to answer that question --
- Q. But I mean, you don't know,
- 15 though, right? You're speculating?
- 16 A. Yeah.
- 17 Q. Okay. I just want to know what
- 18 you know, that's all.
- 19 All right. So in the response
- 20 that you give, you say, "As we discussed at the
- 21 meeting, I would start to pare down those coming
- 22 to your store from outside your immediate area."
- And we talked about that earlier,
- 24 right?

- 1 A. Yes.
- Q. That's something that you
- 9 encouraged pharmacists to do?
- 4 A. Correct.
- 5 Q. And it says, "I would run a report
- 6 to see who those people are and notify them of
- 7 the new store policy in advance so there will be
- 8 surprise" -- I assume you meant "no surprises at
- 9 the Rx counter."
- 10 Right?
- 11 A. Correct.
- 12 Q. Okay. But you didn't instruct her
- here that she shouldn't be filling prescriptions
- 14 of that size, right?
- 15 A. Correct.
- Q. And you didn't tell her that she
- 17 should investigate these doctors, right?
- 18 A. No.
- Q. And you didn't tell her that she
- 20 should report these -- either these
- 21 prescriptions or these doctors to the board or
- 22 the DEA, right?
- A. I did not instruct her to do that.
- Q. Okay. Exhibit 18.

```
1
 2
             (DDM-Nameth Exhibit 18 marked.)
 3
    BY MR. MULLIGAN:
 5
            Q.
                  And this is DDM174146. We're
 6
    going to start on the second page, which is the
 7
    beginning of the e-mail string, at the bottom.
 8
    This is from Michele Golob to Pete and yourself.
 9
                  Do you see that? It's down at the
    bottom.
10
11
                  MR. JOHNSON: Right down here at
12
            the bottom.
13
            A.
                  Oh, okay.
14
                  It's the second page.
            Q.
            A. Okay.
15
16
            Q. Got it?
17
            A. Yes.
            Q. And it says, "Subject: 34." I
18
    assume that's store 34, right?
19
20
            Α.
                  Yes.
21
                  "34 called me yesterday late
22
    afternoon stating they were short 60 generic
23
    Percocet. This now brings a total to 100
24
    missing in the past month."
```

```
1
                   Do you see that?
 2
             Α.
                   Yes.
 3
             Q.
                   Okay. And if you go to the last
    page, it says, "Both have offered to do a drug
 5
     test if we want them to, specifically Vern. He
 6
     wants to make sure his name is cleared, and he
 7
     says he did not take any of them."
 8
                   Do you see that?
 9
             Α.
                   Yes.
10
             Q.
                   And this would have been prior to
     the drug screening going into place, right?
11
12
             Α.
                   Correct.
13
                   If you go up to the second e-mail,
14
     Pete wrote, "At which point do we want to notify
15
     OSBP and DEA."
16
                   Right?
17
             Α.
                   Yes.
                   And so it sounds like what he's
18
             Q.
     sort of showing us is that DDM didn't have a set
19
20
     firm policy about what time frame OSBP or DEA
21
    needed to be notified regarding certain issues,
22
     right?
23
             Α.
                   Yes.
24
             Q.
                   Okay. And then it says, "Scott
```

- 1 has told repeatedly to notify them when we
- 2 uncover a loss or suspect one. I don't want to
- 3 jeopardize our relationship with the DEA since
- 4 they have been imposing heavy fines for a
- 5 variety of infractions."
- Do you see that?
- 7 A. Mm-hmm.
- 8 Q. So Scott, is that Scott Brinks
- 9 from the DEA?
- 10 A. I assume.
- 11 Q. Okay. So it sounds like Scott's
- 12 repeatedly telling you guys that you have to
- 13 notify them when you uncover a loss or even a
- 14 suspected loss, right?
- 15 A. That's what it states.
- Q. Okay. But Pete's saying he
- 17 doesn't want to bug him because you guys have a
- 18 good relationship; is that fair? And because
- 19 they're imposing heavy fines?
- 20 A. Yeah.
- Q. Okay. If you go further up, we're
- 22 going to skip the Glinski e-mail. There's one
- from Pete to John, Michele, you, and Buddy. And
- 24 who's Michele Golob?

```
Α.
                   Supervisor.
 1
 2
             Q.
                   Okay. So Pete says, "I'm more
 3
    worried about the DEA. They have issued over
     8 million in fines against primarily the big
     chains."
 5
 6
                   Do you see that?
 7
             Α.
                   Yes.
                   So it sounds like you guys weren't
 8
             Q.
 9
     really underneath the microscope at that point,
10
     right?
11
             Α.
                   I assume so, yeah.
12
                   Okay. They have been targeting
             Q.
     either poor policies and procedures
13
14
     surrounding" -- I assume that's controlled
15
     substances, CS?
16
             Α.
                   Mm-hmm.
17
                   "Tom is participating in a CDC
             Q.
     task force regarding this and failing to comply
18
    with reporting requirements."
19
20
                   Do you see that?
21
             Α.
                   Yes.
22
             Q.
                   So it looks like you guys are
23
     aware the DEA is targeting poor policies and
```

procedures and failure to comply with the

24

```
1 reporting requirements, right?
```

- 2 A. Correct.
- Q. And it also sounds like Pete
- 4 Ratycz is concerned about the DEA in light of
- 5 that, right?
- A. Yes.
- 7 Q. Okay. Were you concerned at that
- 8 time?
- 9 A. We were concerned and -- as
- 10 anybody would be that -- you know, that we work
- 11 with the DEA very well. We wanted to make sure
- we were in compliance with what they wanted us
- 13 to do.
- Q. Okay. So then it says, "Six CVSs
- in Oklahoma lost their DEA license in January
- 16 for not reporting in a timely manner for a
- 17 period of six months."
- Do you see that?
- 19 A. Yes.
- Q. Okay. So essentially this e-mail
- is saying, you know, we've got to figure out
- when we've got to notify them, because if we
- don't, something bad might happen and that might
- 24 be the DEA leveraging a fine, right?

```
1 A. But I don't know -- I don't know
```

- if that's right. Are they referring to maybe an
- 3 ARCOS not reporting? It doesn't say --
- Q. Well, the e-mail chain is talking
- 5 about --
- A. Correct.
- 7 Q. -- loss.
- 8 A. Yes. I know that's what it is,
- 9 but was the incidents in Oklahoma, loss of DEA
- 10 license in January for not reporting in a timely
- 11 manner -- could he be referring to ARCOS? I
- 12 just don't know that.
- Q. You would agree with me that DDM
- 14 didn't have a policy regarding how quickly you
- 15 needed to report loss or suspected loss,
- 16 correct?
- 17 A. Correct.
- 18 Q. Okay. Even though Scott Brinks
- 19 has repeatedly told you that you had to report
- 20 it when you uncovered either a loss or a
- 21 suspected loss, correct?
- 22 A. Once that became clear to us, I
- 23 think that's when -- at that particular time, we
- 24 wanted to make sure -- prior to this -- we

- 1 wanted to make sure that there was indeed a
- 2 loss. Once we found out from Scott that he
- 3 wanted to know right away, then we were --
- 4 started that procedure.
- 5 Q. Do you remember those DEA letters
- 6 that we looked at from 207 --
- 7 A. Yes.
- 8 Q. -- 2007?
- 9 A. Yes.
- 10 Q. They made it clear that you had to
- 11 report them as soon as you discovered them,
- 12 right?
- 13 A. They -- we were trying to
- 14 determine whether they were a loss before we
- 15 reported them.
- Q. Okay. You guys read language into
- 17 that requirement that gave you leeway to
- 18 investigate before you reported, right?
- MR. JOHNSON: Objection.
- Q. That's fair, right?
- 21 A. I don't want to answer that
- because I don't know if it's a fair question.
- Q. You have to answer it.
- A. Well, then I'm going to answer

```
that I don't -- I don't think it's fair.
 1
                  Well, I didn't ask you whether you
 2
    thought the question was fair. You still have
    to answer the question.
                  Didn't you just ask me if it was
 5
            Α.
    fair or not?
 6
 7
                  MR. JOHNSON: You did ask --
 8
                  MR. MULLIGAN: That's a good
 9
            point. I did say that, didn't I?
10
                  MR. JOHNSON:
                                Yeah.
11
                  MR. MULLIGAN: Well, foot in
            mouth.
12
13
    BY MR. MULLIGAN:
14
            Q. Okay. So you don't think it's
15
    fair?
16
            Α.
                  No.
17
            Q. Okay. And what don't you think is
    fair?
18
19
                  Because at that point we were
            Α.
20
    notifying the DEA after we knew that there was a
21
    loss.
22
            Q.
                  Okay.
23
            Α.
                   It wasn't a suspected loss.
24
                   So it's still your position right
            Q.
```

```
now that --
 1
 2
            Α.
                  No.
 3
            Q.
                  Okay. Go ahead.
                   MR. JOHNSON: Wait. Let him
            finish the question.
 5
 6
                   It's still your position --
            Ο.
 7
                   MR. MULLIGAN: It's getting late,
 8
            right?
 9
                   MR. JOHNSON: Yes.
    BY MR. MULLIGAN:
10
                   It's still your position that you
11
12
    did not have to report a loss until it was a
13
    confirmed loss?
14
            A. As I read this now and then, at
    the time, yes, we did change our reporting to as
15
16
    soon as we found out.
17
            Q.
                  So even --
18
                   So that's what they wanted.
            Α.
19
                   Even a suspected loss should be
            0.
    reported when discovered?
20
21
                   That's what we were doing.
            Α.
22
            Q. Okay. And you guys changed that
23
    at some point?
24
            Α.
                  Right.
```

- 1 Q. And would that have been in the
- 2 2013 time frame?
- A. Late.
- 4 Q. Okay. All right. So the next
- 5 page on the front, the bottom, Michele writes
- 6 back to you and Pete and says, "What is the time
- 7 frame to report the 106? Oftentimes we are
- 8 looking into things, doing counts. A few days
- 9 after first discovery? Weeks?"
- 10 Do you see that?
- 11 A. Yes.
- 12 Q. So she's a regional pharmacy
- 13 supervisor, and I believe you told me that they
- were trained and responsible for overseeing
- 15 reporting, but it looks like she doesn't even
- 16 know when she was supposed to report; is that
- 17 fair?
- 18 A. Once the 106 was done, they would
- 19 send it in, but what your question is, is when
- 20 do you do it? Is that what the question is?
- Q. Yeah. Well, and part of reporting
- is when, right, when and what?
- 23 A. Yes.
- Q. So Michele doesn't have any idea

```
1 whether she needs to report within a few days
```

- 2 after the discovery or a few weeks --
- A. Correct.
- 4 Q. -- right?
- 5 A. Correct.
- 6 Q. Okay. And in realty, it's within
- 7 a day of discovery, right?
- 8 A. Yes.
- 9 Q. Okay. So both of her suggested
- 10 answers are incorrect, right?
- 11 A. Yes.
- 12 Q. Okay. So Pete writes back and
- 13 goes, "Technically, it's the time you identify
- 14 an error."
- So Pete knows the right answer,
- 16 doesn't he?
- 17 A. Yes. As Scott Brinks had referred
- 18 to him to do, yes.
- 19 Q. Okay. Do you know why he used the
- 20 word "technically"?
- 21 A. I don't know why he would use
- 22 that.
- Q. Usually in common parlance that's
- followed with a, but in practice we do the

- 1 following, right?
- 2 A. It's conveyed that.
- Q. So he then says, "The DEA would
- 4 argue that it should not take the store weeks to
- 5 determine if a Rx was not logged on a perpetual
- 6 inventory sheet."
- 7 Right?
- 8 A. Yes.
- 9 Q. And in fact, we know the DEA wants
- 10 to know about it immediately, right?
- 11 A. Well, it's a little confusing
- 12 because perpetual inventory sheet and something
- logged in is not commensurate to what we have to
- 14 turn in to DEA. So let me read this a little
- 15 bit closer.
- 16 Q. I'm just referring back to
- 17 Scott's -- the statement about what Scott said.
- 18 A. Yes. Okay. Yes.
- 19 Q. All right. And then if you go
- 20 above, it looks like Michele -- neither Michele
- 21 nor Jen had actually done it. And she said that
- she was going to go back and do it.
- Do you see that at the top?
- 24 A. Yes.

```
Ο.
                   Okay. So that one fell through
 1
     the cracks, right?
 2
 3
             Α.
                   Yes.
 4
             Q.
                   We're on Exhibit 19, which is DDM
 5
     48217.
 6
 7
             (DDM-Nameth Exhibit 19 marked.)
 8
 9
    BY MR. MULLIGAN:
                   And I'll just represent this is a
10
             Ο.
11
    piece of that last e-mail chain, but it's just
12
     got one extra response at the top. So we're
13
     just going to look at the top part.
14
                   So Michele writes back and she
15
     says, "Jen did not do a 106 for the initial 40
     due to taking counts and still investigating.
16
     She will submit that one today. I will give --
17
    have her submit the 60 by the end of the week
18
     since it looks like nothing is turning up
19
     again."
20
21
                   Do you see that?
22
             Α.
                   Yes.
23
             Q.
                   So despite this chain about
     reporting things when found, they're still
24
```

```
taking their time to report stuff, aren't they?
 1
 2
                   MR. JOHNSON: Objection.
 3
             Α.
                   Yes.
                   Okay. All right. We're going to
             Q.
 5
     look at 21 -- I'm sorry. 20. Which is
    DDM427343.
 6
 7
             (DDM-Nameth Exhibit 20 marked.)
 8
 9
    BY MR. MULLIGAN:
                   This is an e-mail about a month
10
             Q.
     later from Michele to Pete and yourself.
11
12
                   Do you see that at the bottom?
13
             Α.
                   Yes.
14
                   And she says, "Do we want to
             Q.
     implement chain wide asking for a valid ID at
15
     the time of drop off/pickup for all controlled
16
17
     substances."
18
                   Do you see that?
19
             Α.
                   Yes.
20
                   What would be the benefit of
             Q.
21
     asking for a valid ID when picking up drugs?
22
             Α.
                   Well, so that the patient -- it's
23
     the right patient that you're handing the
    medication to.
24
```

- Q. So you can identify it's the right
- person, right?
- 3 A. Right.
- 4 Q. You can identify whether they are
- 5 shopping outside their geographical area, right?
- A. Well, the prescription itself
- 7 would have the address of the patient, right?
- Q. You tell me.
- 9 A. Yes.
- 10 Q. Okay.
- 11 A. So that --
- 12 Q. But the ID would help you verify
- 13 that information, too, right?
- 14 A. It would be an actual bonus, yes.
- Q. Okay. Is there any other reason
- 16 why asking for an ID would be important, or is
- it really just to confirm who they say they are?
- 18 A. Well, it may be a deterrent to
- 19 someone picking it up that they have to show
- their driver's license or some other ID with a
- 21 picture on it that they may not want to do that.
- Q. So it would be something that
- could potentially be put in place, could help
- 24 deter diversion?

- 1 A. Possibly.
- Q. Okay. And this -- she says that
- 3 number 21 already has this in place, it looks
- 4 like. And I want to know, at that time was
- 5 asking for a valid ID part of DDM's suspicious
- 6 order monitoring policies?
- 7 A. No.
- 8 Q. Okay. Could it have been easily?
- 9 A. Yes.
- 10 Q. Okay. So Pete responds at the
- 11 top, and he says, "I don't want it to
- 12 inconvenience customers. We don't have that
- 13 luxury."
- 14 Right?
- 15 A. Correct.
- 16 Q. So Michele is saying, we should
- 17 have a valid -- we should have a chain wide
- 18 policy where you have to get a valid ID, and
- 19 you've told me that that would help prevent
- 20 diversion, correct?
- A. It would be a helpful tool.
- Q. Okay. And Pete's saying no,
- 23 because he doesn't want to inconvenience
- 24 customers, right?

- 1 A. Well, the problem is, if you
- 2 institute a policy like that and the patient --
- 3 whoever is picking it up does not have to be the
- 4 patient in the State of Ohio.
- Q. Okay.
- A. If they're sick and in bed,
- 7 someone is going to come in and pick it up for
- 8 them. And if -- they're not going to have an ID
- 9 that matches the prescription. So it creates a
- 10 problem. And, you know, it's all well and good
- in theory and, you know, but it's really
- 12 problematic in carrying that out.
- 13 Q. Okay.
- 14 A. Because I know plenty of
- 15 circumstances where people that are not the
- 16 patient is picking it up.
- 17 Q. So at least in this instance, you
- 18 quys opted for customer convenience over a
- 19 stronger diversion plan, right?
- 20 A. No. We had -- we asked them to
- 21 give another form of identification, so to
- 22 speak, and that was a birth date.
- Q. So you had to give a birth date
- 24 for the person who the prescription was for?

- 1 A. Yes.
- Q. Okay. How would that prevent the
- 3 person who was there from improperly taking that
- 4 prescription and diverting it?
- 5 A. It wouldn't. And it wouldn't --
- 6 even if it was the person that was prescribed,
- 7 you're not going to prevent them from diverting
- 8 it.
- 9 Q. Did you ever have an instance
- 10 where a customer showed up at a store to pick up
- 11 a prescription that had already been filled and
- 12 given to somebody else?
- 13 A. Yes.
- Q. Okay. And because presumably that
- 15 person just knew that their family member's
- 16 birth date was a certain day and they showed up
- 17 and gave that?
- 18 A. Well, we had that instance prior
- 19 to actually instituting the birth date. So
- 20 that's why we instituted the birth date, because
- 21 people were doing exactly that. So -- you know,
- this was years ago. And so we implemented the
- birth date. Now, is it possible that someone
- 24 could know that? Yes.

```
Okay. Did DDM ever require that a
 1
            Ο.
    valid ID be presented?
 2
 3
            A.
                  Not corporately, no.
            Q. Okay. Exhibit 23.
 5
 6
            (DDM-Nameth Exhibit 21 marked.)
 7
 8
                  MR. KNOLL: Exhibit 21.
 9
                  MR. MULLIGAN: Oh, I'm sorry.
10
            Yeah, 21.
11
    BY MR. MULLIGAN:
12
            0.
                  This is P-DDM-0501. And there's
13
    actually two pages here. And this says
14
    hydrocodone shipments to BD2308155 from Discount
15
    Drug Mart.
16
                  Do you know what that's referring
17
    to?
18
            A. It's their DEA license probably.
19
                  So is that a store?
            O.
20
            A. Yes.
21
                  Okay. And I think we talked about
            0.
22
    it earlier, you never looked at this type of
23
    information to monitor usage over time, right?
24
            A. Correct.
```

- 1 Q. Okay. Do you know which store
- 2 that is, Parma Heights?
- A. Yeah, store 35.
- 4 Q. 35. Okay. We've actually seen
- 5 references to 35 in these documents, haven't we?
- 6 A. Yes.
- 7 Q. Okay. Was store 35 a problem
- 8 store?
- 9 A. I wouldn't specify it as a problem
- 10 store.
- 11 Q. Did you have problems with 35 and
- 12 opioids?
- A. Well, through the documents that
- 14 we looked at, yes.
- Q. Okay. And at no time did you look
- 16 at this report showing the amount of hydrocodone
- 17 that they were putting out into the public,
- 18 right?
- 19 A. No.
- Q. Okay. You'd agree with me that
- 21 from -- prior to January 2002, there was almost
- 22 nothing that came out of that store, no
- 23 hydrocodone, correct?
- A. Correct.

- Q. And then starting in 2002, there
- 2 was a pretty significant spike in that first
- 3 year, right?
- 4 A. Well, what I don't see on this is
- 5 when the store was opened. And those types of
- 6 situations that would skew these numbers. When
- 7 did the store open up? I would have to look at
- 8 that information.
- 9 Q. Okay.
- 10 A. So how old the store is. I'm
- 11 thinking that the store -- relatively new store
- would have opened around that time frame, so ...
- Q. Okay. But you'd agree that
- between, say, 2003 and 2015, the amount of
- 15 hydrocodone alone that they were putting into
- 16 the public quintupled, right? It was five times
- 17 larger, 5,000 to 25,000?
- MR. JOHNSON: Objection.
- 19 A. Well, the problem you're -- in
- seeing this, is that one of the spikes went up,
- 21 but in -- you know, if you look at all -- if you
- 22 fill in all the blanks here across the board
- where it's going up and going down, if it goes
- 24 up and then comes down to the next level,

```
1 wouldn't you say an average is like halfway
```

- between? So it's not really reaching that high,
- 3 but it's reaching high -- it's trending upward.
- 4 Q. I'm just looking at the order -- I
- 5 mean the orders themselves. I assume these
- 6 lines represent orders, correct? I mean -- or
- 7 do you not know? Or perhaps its --
- 8 A. Did this come from --
- 9 Q. It may have been monthly --
- 10 A. I don't know where this generated.
- 11 Q. It may have been monthly
- 12 quantities.
- 13 A. Okay.
- Q. Obviously hard to count those
- 15 lines, but -- I mean --
- 16 A. Yeah. There -- it would have to
- 17 be monthly or every two months, because
- 18 there's -- are there 12 lines between -- I don't
- think there's 12 lines between '02 and '03.
- Q. Without counting those --
- 21 A. There might be six.
- Q. Without counting those lines,
- though, you'd agree that this could be
- indicative of a problem, right?

- 1 MR. JOHNSON: Objection.
- 2 A. It's indicative of an increased
- 3 quantities.
- 4 Q. From a store that had documented
- 5 problems with diversion?
- MR. JOHNSON: Objection.
- 7 A. It had documented problems.
- 8 Q. Okay. Let's turn to the second
- 9 page. This is the Euclid store. Do you know
- 10 what number that is?
- 11 A. I believe 35 -- no. 31.
- Q. Was 31 a problem store?
- 13 A. I wouldn't classify it as a
- 14 problem store.
- Q. Okay. What would you classify it
- 16 as? Was it an upper tier?
- 17 A. It was a busy store. It was --
- 18 upper tier of what? Oxycodone dispensing?
- 19 O. Yeah.
- A. It was a busy store, so any busy
- 21 store would have high dispensings of oxycodone.
- Q. Okay. At some point, although
- it's trending up for quite some time, it looks
- like in about 2012, 2013, the trend started to

- 1 go down. Do you have any idea why that might
- 2 have happened?
- A. I would think that it's due to the
- 4 reduced amount of oxycodone -- or
- 5 hydrocodones -- well, first of all, hydrocodone
- 6 went to Schedule II in 2014, so that's going to
- 7 reduce it automatically right there.
- Q. Okay.
- 9 A. And then the volume that you -- I
- 10 mean the State Board had changes in the -- how
- 11 much you could dispense, was it a week supply or
- 12 so, those types of regulations have changed. So
- 13 there -- you're going to get a reduction
- 14 hopefully after 2014.
- Q. Okay. So it took Ohio State Board
- 16 regulations to help stem this growth of
- 17 hydrocodone?
- 18 A. No, it took DEA regulations to
- 19 change it to a Schedule II.
- O. Okay. Did the thresholds that
- 21 Cardinal imposed on the DDM stores have anything
- to do with the amount of hydrocodone that they
- 23 were putting out; do you know?
- 24 A. I can't answer that because I

```
wasn't around during that -- I was not --
 1
 2
             Ο.
                   So you were -- once that Cardinal
    came in and thresholds were published, you were
    gone?
 5
             Α.
                   Oh, Cardinal. I'm thinking when
    we went to someone else.
 6
 7
                   MR. JOHNSON: You're talking over
 8
             each other again, so ...
 9
             Ο.
                   Go ahead.
10
                   MR. JOHNSON: Got to help Carol
11
             out.
12
                   MR. MULLIGAN: Sure.
13
    BY MR. MULLIGAN:
14
                   So were you at DDM when Cardinal
             0.
     started providing hydrocodone to DDM stores?
15
16
             Α.
                   Yes.
17
                   Okay. And do you recall that once
             Q.
     those thresholds were put in place, it was very
18
    common for DDM store orders to get cut and
19
20
     reported to the DEA as suspicious because they
21
    exceeded the thresholds set by Cardinal?
22
             A.
                   No.
23
             0.
                   It was not common?
24
             Α.
                   No.
```

- 1 Q. Okay. Did it happen every month?
- 2 A. No.
- Q. How often would it happen? Every
- 4 month how many stores would have their orders
- 5 cut and reported, on average?
- 6 A. One or two, possibly.
- 7 Q. Okay. All right. Was there ever
- 8 a time where you guys designed or developed or
- 9 implemented a more aggressive controlled
- 10 substance monitoring policy?
- 11 A. When we instituted the six-week
- 12 average.
- 13 Q. Okay.
- 14 A. That was an add-on to the 12-month
- 15 policy that was originally in place.
- Q. And you're talking about the
- 17 report that Jill Strang was responsible for?
- 18 A. Yes.
- 19 Q. Do you know when that was?
- 20 A. I don't.
- Q. Was there anything else that was
- done to strengthen DDM's suspicious order
- 23 monitoring policies and procedures?
- 24 A. Not that I recall.

```
Ο.
               Okay. We'll look at Exhibit 22,
 1
    which is DDM169025.
 2
 3
             (DDM-Nameth Exhibit 22 marked.)
 5
 6
    BY MR. MULLIGAN:
 7
                  This is an e-mail from Pete to
            Q.
    Scott Brinks. He was at the DEA, right?
 8
 9
            A.
                  Yes.
10
            Q.
                  Okay. And you were copied on
11
    this, weren't you?
12
            Α.
                  Mm-hmm.
13
            Q. And this is October --
14
            A. Yes.
15
            Q. -- 23, 2013?
16
            A. Correct.
17
                  And the subject is "Controlled
            Q.
    substance monitoring."
18
19
                  Do you see that?
20
            A.
                  Yes.
21
                  All right. It says, "Scott, Tom
22
    Nameth, director of pharmacy, attended the DEA
23
    distributor conference in Maryland yesterday.
24
    We are in the final process of implementing a
```

- 1 more aggressive controlled substance monitoring
- 2 system handling, dispensing and reporting at
- 3 store level and corporate."
- 4 Do you see that?
- 5 A. Yes.
- 6 Q. Do you know what he's talking
- 7 about?
- 8 A. Yes.
- 9 Q. What is it?
- 10 A. Well, what he's referring to is
- 11 when I went to the DEA distribution in Maryland,
- but as far as his more aggressive controlled
- 13 substance, he was trying -- the reason we went
- 14 to the DEA conference was we were trying to ask
- 15 the DEA, "What exactly do you want us to do that
- 16 we're not doing?"
- 17 And so Pete was aware of that, and
- 18 he is waiting for a return visit. I attended
- 19 with P.J. Ferut, and the two of us went there
- 20 because obviously she would have to institute
- 21 the new -- a new program if we were going to do
- 22 so.
- Q. Was a new program ever instituted?
- 24 A. No.

- 1 Q. Okay. So a more aggressive
- 2 controlled substance monitoring system was never
- 3 implemented?
- 4 A. Correct.
- 5 Q. Okay. Even though this e-mail
- 6 indicates that it was in the final process,
- 7 right?
- 8 A. I'm trying to find where that
- 9 states.
- 10 Q. Second sentence.
- 11 A. Oh, we're in the final process?
- 12 Unless he is in reference to the Chain Drug
- 13 Consortium that was mentioned earlier in here
- 14 that we were looking to aggressively change our
- 15 controlled drug policy.
- Q. But this more aggressive
- 17 monitoring system was never put in place, as far
- 18 as you know, right?
- 19 A. Correct.
- Q. Okay. Is there a reason why you
- 21 guys were asking the DEA for guidance on your
- 22 monitoring system in 2013 and didn't do it
- 23 before that?
- A. No. But even after attending this

- 1 conference, they never really spelled out what
- 2 methodology they really wanted us to do. It was
- mentioned during this conference, "What are you
- 4 doing about all the prescriptions that we're
- 5 seeing? You know, it's somebody's job to
- 6 monitor the doctors and all the scripts that
- 7 we're seeing."
- 8 That's -- that's the source of
- 9 what -- we're filling their orders. Is anybody
- 10 monitoring the doctors? Is the AMA? Is the
- 11 DEA? And their answer was no.
- 12 Q. All right. We're on 23 now, which
- 13 is DDM31931.
- 14 - -
- 15 (DDM-Nameth Exhibit 23 marked.)
- 16 - -
- 17 BY MR. MULLIGAN:
- 18 Q. And just to confirm, you guys
- 19 never put your substance -- Controlled Substance
- 20 Monitoring Policy in writing, correct?
- A. Correct.
- Q. All right. So this is an e-mail
- from Ed McGinley and you're on the to line on
- 24 December 2, 2013.

```
1
                   Do you see that?
 2
             Α.
                   Yes.
                   And there's a CDC Controlled
 3
             Q.
     Substances Model Policy attached, and this is
     from Ed McGinley, right?
 5
 6
             Α.
                   Right.
                   And he says, "Attached is a
 7
             Q.
     substance model policy."
 8
                   And then down below, he says, "It
 9
     is a comprehensive document intended to be used
10
     as a template to construct controlled substance
11
12
    policies or to evaluate and enhance existing
    policies."
13
14
                   Right?
15
             A.
                   Correct.
                   And if you turn to the next page,
16
     there's the document he's referring to.
17
18
                   Do you see that?
19
             Α.
                   Yes.
20
                   What, if anything, did you do with
             Q.
21
    this document?
22
             Α.
                   We reviewed it to see if it would
     fit our model.
23
             Q. Did it fit?
24
```

- 1 A. For the most part, yes, with small
- 2 tweaks in there.
- Q. Okay. Did you change your
- 4 unwritten controlled substance monitoring policy
- 5 at all after seeing this document?
- A. Not on a corporate level.
- 7 Q. Okay. Did you do it on a store
- 8 level?
- 9 A. No.
- 10 Q. Okay. So this didn't cause you to
- 11 change anything that you were doing, correct?
- 12 A. Correct.
- Q. Okay. Did you ever provide a
- 14 document like this to a distributor if they
- 15 required evidence that you had a suspicious
- order monitoring policy?
- 17 A. Yes. If they -- what we did, if I
- 18 remember correctly, in reviewing this -- this
- 19 was in late '13 -- we looked at this and
- 20 basically what a lot of this is, or most of it,
- is what we currently were doing so that if
- 22 someone did ask us for a written policy -- if we
- 23 had a policy, this was already written in and it
- 24 matched what we were currently doing, so we

- 1 might have sent it out to them that would
- 2 specify what we did.
- 3 Q. So let me make sure I understand.
- 4 There's almost 30 pages of policy in this
- 5 document, right?
- A. Right.
- 7 Q. And you're telling me that DDM did
- 8 everything that's listed in this?
- 9 A. In this particular one? No.
- 10 We -- according to Ed Ginley [sic], we could
- 11 modify it to fit our needs.
- 12 Q. Okay. I'm just -- I'm only asking
- 13 because you said you sent it out because it was
- 14 what you were doing. I just want to make sure
- 15 that --
- 16 A. Not they're -- not the CDC
- document, because at this time that's what this
- 18 was, the Chain Drug Consortium's controlled
- 19 substances model.
- Q. Okay. I'm going to hand you 24
- 21 now, which is DDM92440, and the attachment to
- 22 that is DDM91606.
- 23 - -
- 24 (DDM-Nameth Exhibit 24 marked.)

- 1 - -
- 2 BY MR. MULLIGAN:
- Q. This is an e-mail dated a couple
- 4 months later, April 2, 2014, from Jill Strang to
- 5 Tony Devens, and the original e-mail is from
- 6 you. And I'll just represent to you that this
- 7 document on the back is the one that was
- 8 attached.
- 9 A. Right.
- 10 Q. And it looks strikingly similar to
- 11 the one we just looked at.
- 12 A. Yes, with some changes.
- Q. And you would have provided this
- 14 to a distributor as evidence that you had a
- 15 suspicious order monitoring policy; is that
- 16 fair?
- 17 A. This would document what we did
- 18 for our policy.
- 19 O. If there are differences between
- this attachment and the one we just looked at,
- 21 who would have made these changes?
- A. I probably would have.
- Q. You would have? Okay. Would it
- 24 surprise you to learn that Jill Strang testified

- 1 that this was not Discount Drug Mart's
- 2 suspicious order monitoring policy?
- 3 A. It was never -- it was never
- 4 actually taken as a corporate policy. What it
- 5 did was show what we did during our policy. In
- 6 other words, rather than rewrite a telephone
- 7 book, everything in here after review was
- 8 something that we did. So we -- rather than
- 9 retype this, we used it as our template, changed
- 10 what we may not have done in the original to
- 11 what we did do in this --
- 12 Q. Okay.
- 13 A. -- and sent it to someone that
- 14 wanted that information.
- 15 Q. So if Ms. Strang testified that
- there were certain things in there that never
- happened, would she be wrong, or would that ...
- 18 A. I would be surprised. You know,
- 19 I -- you know, I -- there shouldn't be anything
- in here that we didn't do.
- MR. MULLIGAN: Okay. Let's do
- 22 20 -- I'm going to do this document.
- 23 - -
- 24 (DDM-Nameth Exhibit 25 marked.)

```
1
 2
    BY MR. MULLIGAN:
                   This is 25. This is DDM382315.
 3
             Q.
    And this says, "DLSS Controlled Substance Client
 5
    Customers:
                 Due Diligence Questionnaire."
 6
                   Do you know what that is?
 7
                   It's my writing, so I better know.
             Α.
                   I mean, if you don't remember,
 8
             Q.
 9
     it's okay. I was just trying to know what you
     recall.
10
11
             A.
                   I don't recall it, but it's my
12
    writing, so ...
13
                   Okay. If you go to page 2 -- and
             Q.
14
     I suspect this is probably a distributor of some
15
     sort asking you what your policies were as part
16
    of the suspicious order monitoring obligation.
17
             Α.
                   Okay.
                   Would that be fair?
18
             Ο.
19
             Α.
                   Yes.
20
                   Okay. If you go down to number 9,
             Q.
21
     it says, "Is your company aware of DEA's Know
22
    Your Customer policy?"
23
                   You said "Yes."
24
                   Do you see that?
```

```
1
             Α.
                   Yes.
 2
             Ο.
                   And underneath that it says, "Does
     your company have procedures in place for
     adhering to the DEA's Know Your Customer
 5
    policy?"
 6
                   And it says "Yes."
 7
                   Do you see that?
             Α.
 8
                   Yes.
 9
                   And then it says, "We only sell to
10
     our own retail locations. All pharmacies are
     monitoring their patients for abuse potential."
11
                   Right?
12
13
             Α.
                   Yes.
14
                   And there's nothing in here that
             Q.
     says what DDM corporate is doing to monitor its
15
16
     own people and to know its own pharmacists in
     stores, correct?
17
18
             Α.
                   Correct.
19
             0.
                   And as we talked about earlier,
20
     all you guys were doing in that respect was,
21
     one, you knew who they were, or at least you
```

thought you did, and you knew that they had a

A. Mm-hmm, yes.

license, correct?

22

- Q. Okay. And you also remember we
- 2 looked at that DEA letter which says that you
- 3 actually can't rely upon your pharmacists,
- 4 right? You have a corresponding obligation as a
- 5 distributor, correct?
- 6 MR. JOHNSON: Objection.
- 7 A. I think that, in my opinion,
- 8 referred to the stores themselves, of the
- 9 customers at the end --
- 10 Q. And we're splitting hairs on that,
- 11 but you'd agree that you can't rely on the store
- 12 to determine or prevent diversion, you have to
- 13 do it too, right?
- A. Well, we're going to continue to
- 15 split hairs on that, because we knew our
- 16 customers.
- 17 Q. But you didn't, and you've
- 18 testified you didn't, because we went through a
- 19 whole pile of documents that show that DDM
- 20 employees, which included pharmacists, were not
- only stealing drugs but they were addicted to
- 22 them, right?
- MR. JOHNSON: Objection.
- A. We were sending them to legitimate

- 1 locations, okay? So we can never be 100 percent
- on any employee in any business. It doesn't
- 3 matter what you're doing; you have the potential
- 4 for theft.
- 5 Q. Okay. And we've identified one
- 6 way that you can weed out those bad people,
- 7 though, and that's through drug screening,
- 8 right?
- 9 A. That necessarily won't be
- 10 100 percent effective.
- 11 Q. But it's better than nothing,
- 12 isn't it?
- 13 A. Yes.
- Q. Okay. All right. On page 4, you
- 15 actually attested that DDM is aware of and
- 16 complies with all laws and regulations enforced
- by the DEA and applicable state authorities.
- Do you see that?
- 19 A. Yes.
- Q. And then you signed your name?
- 21 A. Yes.
- Q. Do you know after you left whether
- 23 DDM's suspicious order monitoring policies were
- 24 ever put into writing?

```
Α.
                  I don't know that.
 1
                  Okay. Did DDM ever have reporting
 2
            0.
    to help it effectively identify outlier stores
    or suspicious store ordering?
                   It never identified outlier
 5
            Α.
 6
    stores.
 7
            Q. Did it have effective reporting to
    help you identify suspicious store ordering?
 8
 9
                   Part of our process was looking at
10
    possible suspicious store ordering.
11
                  MR. MULLIGAN: Okay. This is
12
            going to be 27, right? It's this one.
13
                  MR. JOHNSON: 26, I think.
14
                  MR. KNOLL: 26.
15
                  MR. MULLIGAN: 26?
16
                  MR. JOHNSON: Yeah, 26.
17
             (DDM-Nameth Exhibit 26 marked.)
18
19
    BY MR. MULLIGAN:
20
21
            O. This is DDM74952. This is an
22
    e-mail from Pete Ratycz. This is actually dated
23
    after you were probably well into retirement.
    It's dated January 20, 2017. And I just wanted
24
```

- 1 to show you the second e-mail down here at the
- 2 bottom. It says, "Chris" -- do you know who
- 3 Chris Peshek is?
- 4 A. Yes, I do.
- Q. Who's that?
- A. Supervisor, store supervisor.
- 7 Q. Okay. "Chris, I think we need to
- 8 reemphasize our controlled substance program at
- 9 the upcoming pharmacist meeting. Also, we need
- 10 to look at developing reporting to help us
- 11 effectively identify outliers and/or suspicious
- 12 store ordering."
- Do you see that?
- 14 A. Yes.
- Q. So it looks as of January of 2017,
- 16 at least it's Pete Ratycz' opinion that DDM does
- 17 not have reporting to help it effectively
- identify outlier stores and/or suspicious order
- 19 monitoring, correct? Suspicious ordering,
- 20 rather. Right?
- A. At that time, we did not identify
- outliers. It's questionable whether it was
- 23 suspicious store ordering. That's questionable.
- Q. Well, Pete here is saying --

- 1 A. Yes, that's what he's saying, yes.
- Q. -- in 2017 DDM still has to
- 3 develop reporting to help it effectively
- 4 identify outliers and suspicious store ordering,
- 5 right?
- 6 A. Correct.
- 7 Q. Which would mean that prior to
- 8 this it didn't have effective reporting to help
- 9 identify outliers and/or suspicious store
- 10 ordering, correct?
- Would you disagree with Pete? Do
- 12 you think that DDM did have effective
- 13 reporting --
- 14 A. I think what he's referring to in
- my opinion is increasing and improving the
- 16 system. The suspicious store ordering was
- 17 there, looking for an improvement on that
- 18 particular point, but also adding the outliers,
- 19 because we did not look at outliers.
- Q. And we saw an e-mail earlier which
- 21 actually talked about making the suspicious
- order monitoring policies more aggressive,
- 23 didn't we?
- 24 A. Yes.

- 1 Q. And nothing was done at that time,
- 2 right?
- 3 A. Correct.
- 4 Q. Okay. And so now, again, this is
- 5 about three to four years later, he's saying,
- 6 you know, we actually got to make this stronger
- 7 now, isn't he?
- 8 A. Yes.
- 9 Q. Okay. Is there any reason why it
- 10 couldn't have been made more effective in that
- 11 interim, that you know of?
- 12 A. Not that I know of.
- Q. Did Cardinal ever require DDM to
- 14 change or do anything to its suspicious order
- monitoring policies and procedures, that you
- 16 know of?
- 17 A. Require Drug Mart to change?
- 18 O. Yeah.
- 19 A. They gave us the ability to change
- 20 levels.
- Q. You mean to order Schedule II?
- 22 A. Yes.
- Q. Okay. Would it be fair to say
- that Cardinal handled Discount Drug Mart's

```
suspicious order monitoring regarding
 1
    hydrocodone at that time, from a distribution
 2
    level?
 3
            A. After 2014?
 5
            Q. Yes.
            A. Yes.
 6
 7
                  MR. MULLIGAN: Now might be a
 8
            decent time to take a break, if you want
 9
             to take a quick break, and then I'll try
            to finish up after that.
10
11
                  MR. JOHNSON: Okay. So like
             another 15 minutes?
12
13
                   THE VIDEOGRAPHER: We're going off
14
            the record at 4:01.
15
                   (Recess taken.)
16
                   THE VIDEOGRAPHER: We're back on
17
            the record at 4:10.
18
19
             (DDM-Nameth Exhibit 27 marked.)
20
21
    BY MR. MULLIGAN:
22
             Q.
                   This is happening because I've
    eliminated documents, which is a good thing.
23
24
                  That's fine.
             Α.
```

```
BY MR. MULLIGAN:
 1
 2
             Ο.
                   All right. This is Exhibit 27.
 3
                   MR. JOHNSON: You're on camera,
             you know.
 5
                   THE WITNESS: Sorry. I'll control
 6
             myself.
 7
    BY MR. MULLIGAN:
 8
                   Exhibit 27, DDM55694. And while
             Ο.
 9
    he's handing it out, we were just discussing at
10
     some point Cardinal sort of providing
11
    hydrocodone, correct?
12
             Α.
                   Yes.
                   And when they did that, the
13
             Q.
14
     condition of providing hydrocodone was that they
15
     required that -- or they insisted that DDM
16
     stores have certain thresholds?
17
             Α.
                   Correct.
                   And that would be a maximum amount
18
     that a store could order in a given month for a
19
    variety of drugs or by drug family, right?
20
21
                   Unless they wanted -- a store
22
    wanted to increase the threshold, they'd given
23
     them some reason to do so.
```

Okay. And they had to provide

Q.

```
some justification --
 1
 2
            A. Yes.
                  -- that would be indicative of
 3
            O.
    demand that was not necessarily tied to
    diversion, right?
 5
 6
            A. Correct.
            Q. So a legitimate demand?
 7
 8
            A. Yes.
 9
            Ο.
                  Okay.
10
                  MR. MULLIGAN: Do you have my
11
            copy?
12
                  MR. KNOLL: I just gave it to you.
13
                  MR. MULLIGAN: Okay. You guys
14
            didn't get a highlighted copy, did you?
15
            Okay. Cool.
16
    BY MR. MULLIGAN:
17
               All right. So if you look at the
            Q.
    bottom, this is an e-mail from you to Brandon
18
19
    Wilkins.
20
                  Do you see that?
21
            Α.
                  Yes.
22
            Q. Who is Brandon Wilkins?
23
            A.
                  He's a -- our company
24
    representative from Cardinal.
```

- 1 Q. Okay. And so he would be the
- 2 individual that you would interact with
- 3 regarding the products that Cardinal supplied to
- 4 DDM stores?
- 5 A. Yes, typically.
- 6 Q. Okay. And it says, "Hi Brandon,
- 7 since several stores have been notified about
- 8 their C-II orders being over the limit, is there
- 9 any way of knowing in advance what those monthly
- 10 limits are for select items such as morphine and
- 11 oxycodone."
- Do you see that?
- 13 A. Yes.
- Q. And it says, "The store
- 15 pharmacists are asking for it an effort to be
- 16 proactive."
- 17 Right?
- 18 A. Correct.
- 19 Q. And then in response, he says,
- 20 "Tom, we typically don't give out the thresholds
- 21 to stores because in DEA's eyes, it could look
- like encouraging the stores to order the max."
- Do you see that?
- A. Yes.

- 1 Q. Do you remember we talked about
- 2 that earlier?
- 3 A. Yes.
- 4 O. And we identified an e-mail where
- 5 you had just -- and you were in the practice of
- 6 just forwarding those e-mails to the stores that
- 7 contained the information that had those
- 8 thresholds, right?
- 9 A. Correct.
- 10 Q. Okay. And I assume you wouldn't
- 11 have done that if you didn't know that they
- 12 didn't want it to be shared, correct?
- A. Well, it says typically they
- 14 don't, so, you know, it's -- it doesn't say they
- 15 don't and they can't.
- Q. Okay. So -- but you made a
- 17 decision that it would be okay to share those
- 18 thresholds with the stores?
- 19 A. No one said we couldn't.
- Q. Okay. And then you decided that
- 21 you would, right?
- 22 A. Yes.
- Q. Okay. Did you continue sharing
- that information with stores after that e-mail?

```
Α.
                   I don't recall.
 1
 2
                   Did DDM ever consider whether it
             Ο.
    should impose thresholds on its own stores prior
    to Cardinal doing so?
                   I don't think we did.
 5
             Α.
 6
 7
             (DDM-Nameth Exhibit 28 marked.)
 8
                   Okay. I'm going to hand you
 9
             Ο.
    Exhibit 28, which is DDM110147. This is an
10
11
    e-mail from you to All Pharmacists, dated
12
    September 24, 2013. The subject is "DEA
    quantity purchase limits."
13
14
                   Do you see that?
15
            Α.
                   Yes.
16
             0.
                  And there's an attachment which
    says "DDM DEA Limits."
17
18
                   Do you see that?
19
            Α.
                   Yes.
20
                   And that's actually attached here,
             Q.
21
    and it's a native document so there's no Bates
22
    number. So it says -- you write, "All
23
    Pharmacists, attached is specific store
24
    information from Cardinal regarding purchase
```

limits on certain C-II drugs." 1 2 Do you see that? 3 Α. Yes. Did you review this in preparation Ο. 5 for your deposition today? 6 I've seen it. I've seen this 7 before, yes. 8 Q. But did you see it in the last 9 week? 10 Α. Yes. Okay. So this is referring to the 11 Ο. 12 thresholds that Cardinal put on Schedule II drugs for DDM stores, right? 13 14 Α. Yes. 15 Ο. Okay. "The column that states 16 oxycodone SBC is the threshold specifically for oxycodone 15-milligram, 30-milligram. This is a 17 threshold within the total oxycodone family. 18 19 Both oxycodone and morphine limits are listed in yellow." 20 21 Do you see that? 22 Α. Yes. 23 Q. And so if we go to this attached 24 document, this would indicate what all the

```
thresholds were on each particular store,
 1
 2
     correct?
 3
             Α.
                   Yes.
                   Did you play any role in deciding
 4
    what these limits should be?
 5
 6
                   I did not.
             Α.
 7
             Q.
                   It says, "These figures are
     determined from guidelines offered by the DEA."
 8
 9
                   Do you see that?
10
             Α.
                   Yes.
11
             Q.
                   Are you familiar with those DEA
     quidelines?
12
13
                   Specifically to these particular
             Α.
14
     drugs, no.
15
                   Were you aware that the DEA had
             Q.
16
     quidelines regarding thresholds that should be
    put on opioids prior to this time frame?
17
18
             Α.
                   No.
19
                   Okay. Then it says, "Many store
             Q.
    orders from Cardinal have recently been cut back
20
21
     due to the purchase limits being placed on
22
     them."
23
                   Do you see that?
24
             Α.
                   Yes.
```

- 1 Q. So that would suggest that prior
- 2 to the imposition of Cardinal's thresholds, DDM
- 3 stores were ordering in excess of those
- 4 thresholds thereby causing them to be cut, fair?
- 5 A. Yes.
- 6 Q. Okay. "If you hit your Cardinal
- 7 limit, do not order from another supplier (Anda)
- 8 since the DEA may monitor your purchases and
- 9 investigate your purchase history."
- 10 Do you see that?
- 11 A. Mm-hmm. Yes.
- 12 Q. Did you ever have an instance
- where a DDM store would hit their threshold with
- 14 Cardinal and then order from another supplier?
- 15 A. Not that I'm aware of.
- Q. Would that be concerning to you if
- 17 they tried to circumvent those thresholds?
- 18 A. Yes.
- 19 Q. Okay. And, in fact, as you sit
- 20 here, that's not permitted, right?
- 21 A. Correct.
- Q. Okay. It says, "These limits set
- 23 at Cardinal will roll over on the 22nd."
- So that basically means they just

```
restarted on the 22nd of every month, right?
 1
 2
             Α.
                   Yes.
 3
             (DDM-Nameth Exhibit 29 marked.)
 5
                   Okay. This is 29, which is
 6
             Ο.
    DDM0 -- I'm sorry. DDM168903. We're going to
 7
    start at the bottom. This is from Shirlene
 8
 9
    Justus to Brandon Wilkins who was your Cardinal
10
    rep, right?
11
             Α.
                 Correct.
12
             Q. Okay. And this says, "Discount
    Drug Mart 18. This customer's order for 3,200
13
14
    dosage units of oxycodone caused the customer to
15
    exceed its max annual accrual limit for
16
    oxycodone this accrual period."
                   So is this the kind of e-mail that
17
    a store would get when they order -- they place
18
    an order that would cause them to go over their
19
    threshold?
20
21
             A. This came from Cardinal to us.
                   Right. But Cardinal would -- if
22
             Q.
    the store submitted an order that if filled
23
    would put it over Cardinal's threshold --
24
```

Α. Yes. 1 2 Ο. -- the order would get cut? 3 Α. Correct. Q. Reported to the DEA suspicious? 5 Α. Okay. 6 And then you guys would get sent Q. this e-mail, right? 7 8 Α. Yes. 9 Okay. And, in fact, it says here, 10 "The order for 3,200 dosage units has been cut, 11 reported as suspicious to the DEA and will not 12 be shipped." 13 Do you see that? 14 Α. Correct. 15 So would Cardinal have been the Q. 16 one who first reported an order placed by a DDM store as suspicious to the DEA? 17 18 Α. In this circumstance, yes. So that would have been the first 19 Q. 20 time that -- assuming this is the first one --21 and I don't know that it is, but this context 22 where Cardinal's cutting orders that exceeded 23 thresholds, they would have been the first ones 24 to ever report an order placed by a DDM store as

```
suspicious to the DEA, correct?
 1
 2
             Α.
                   Correct.
 3
             Q.
                   Then it says, "Prior to that
     order, the customer received 4,600 dosage units
 5
     of oxycodone for this accrual period. After
     review of available information, I've determined
 6
     that a threshold adjustment is not warranted and
 7
 8
     the customer's threshold will remain at 7,500."
 9
                   Right?
10
                   And then the next section asks for
     information that would warrant an increase,
11
12
     right?
13
             Α.
                   Yes.
14
                   Okay. So if you go to the top,
             Q.
     Pete -- Brandon writes to you and to Pete -- I
15
16
     assume this is him communicating this to you
     quys. "Gentlemen, it's about that time of
17
    month. Please see the below regarding 18's cut
18
     oxycodone order."
19
20
                   Do you see that?
21
             Α.
                   Yes.
22
             Q.
                   Was it pretty common around that
23
     time of month to have store orders getting cut?
```

Well, I wouldn't say typically,

Α.

- 1 but -- and, again, we're looking at one or two
- 2 stores, because this e-mail only equates to one
- 3 store. It doesn't -- he would typically list
- 4 several stores if there was several stores
- 5 involved.
- To my knowledge, there wasn't a
- 7 lengthy list of stores each month that orders
- 8 were being cut.
- 9 Q. Where would I go to look to see
- 10 how many stores had orders cut in any particular
- 11 month?
- 12 A. Cardinal.
- 0. Cardinal would have that? Would
- 14 DDM have a record of these e-mails anywhere?
- 15 A. I doubt it.
- Q. Did you ever print and file away
- these e-mails when you got them?
- 18 A. No.
- 19 Q. Do you know if anybody else did?
- 20 A. I can't answer that.
- Q. Did DDM have a policy or procedure
- regarding retaining records regarding cut and
- 23 reported orders?
- A. Not that I'm aware of.

```
Ο.
                   Okay. I mean, this e-mail
 1
     indicates that this order, which was placed by
 2
     store 18, is reported as suspicious to the DEA,
    right?
 5
             Α.
                   Correct.
                   And -- but you guys didn't keep
 6
    any documents at DDM reflecting the fact that
 7
 8
     this order was deemed suspicious by somebody
 9
    else?
10
             Α.
                   That's correct.
11
12
             (DDM-Nameth Exhibit 30 marked.)
13
14
                   Okay. Let's look at Exhibit 30,
             Q.
    which is DDM169973. We're going to start at the
15
16
    bottom of this one. It's an e-mail from
    Shirlene Justus again to Brandon Wilkins who
17
    we've just been talking about, and it just so
18
    happens that this is the same month as the last
19
20
    e-mail, but it relates to Discount Drug Mart
21
    number 2.
22
                   Do you see that at the bottom?
23
             Α.
                   Yes.
24
                   Okay. And if you go to the next
             Q.
```

- 1 page, it says, "The customer's order for 1,200
- 2 units has caused the customer to exceed its
- 3 maximum limit. The order for 1,200 units was
- 4 cut, reported as suspicious to the DEA, and will
- 5 not be shipped."
- Do you see that?
- 7 A. Yes.
- Q. And then there's a determination
- 9 made that the threshold should remain as is,
- 10 right?
- 11 A. Correct.
- 12 Q. Okay. And if you go to the next
- e-mail up, Brandon forwards this to you and to
- 14 Pete again, right?
- 15 A. Yes.
- Q. And it says, "Pete and Tom, please
- 17 see below regarding number 2's cut oxycodone
- 18 order. The store may order up to 500 dosage
- 19 units prior to Wednesday."
- Do you see that?
- 21 A. Yes.
- Q. In fact, the store is being
- informed how much more they can order without
- 24 having another order reported to the DEA as

```
suspicious, correct?
 1
 2
             Α.
                   Correct.
 3
             0.
                   Okay. And then you respond or
    actually you forwarded it, it looks like, to the
 5
     store, right?
 6
             Α.
                   Yes.
 7
                   And you said, "Hi Gang, Do not
             Q.
    order any extra Oxy/APAP. It is placing you
 8
 9
    over the limit."
10
                   Right?
11
             Α.
                   Yes.
12
             Q.
                   Okay. And you forwarded them all
    the information they needed to see what their
13
14
    maximum is, right, or what their threshold is?
15
                   I'm looking to see if that's on
             Α.
16
    here, what the threshold was.
                   Yeah, it's on the back page.
17
             Q.
18
             Α.
                   Okay.
19
                   27,000?
             0.
20
             A.
                   Yes.
21
                   All right. So they were real
             0.
22
    close to their limit, they were only 500 off,
23
    right?
24
```

Α.

Correct.

```
And at the top, Chris writes back
 1
             Ο.
     and he says, "Hi Tom" -- who's Chris, by the
 2
 3
    way?
             Α.
                   Chief pharmacist at that store.
 5
             Q.
                   Okay. So chief pharmacist at
    number 2 writes back and says, "I am not
 6
 7
     familiar with this process. Does this apply to
     all oxycodone/APAP products/strengths? Reported
 8
 9
     as suspicious to DEA?"
10
                   So it looks like your chief
    pharmacist at number 2 doesn't have any idea
11
     that there are limits on what he can order from
12
     Cardinal; is that fair?
13
14
             Α.
                   That's fair.
15
                   Okay. And it also looks like he's
             Q.
16
     surprised that this order was reported as
     suspicious to the DEA, correct?
17
18
             Α.
                   Yes.
19
                   Did you guys inform your stores
             Q.
     that there were thresholds on them?
20
21
                   I don't think that we actually
             Α.
22
     did.
23
             Q.
                   Okay.
```

```
(DDM-Nameth Exhibit 31 marked.)
 1
 2
    BY MR. MULLIGAN:
                  This is Exhibit 31, and it's
 5
    DDM87058. This is June 13 of 2014, Leslie Arend
    e-mails Jason, you, and Pete. So I imagine
 6
    Jason is being phased in at this point; is that
 7
 8
    fair?
 9
            A.
                  Correct.
                  Or he's already phased in?
10
            Q.
11
            A.
                  He's already been there for quite
12
    a while.
13
                  And you're maybe being phased out?
            Q.
14
            Α.
                  Yes.
                  Okay. It says, "Store 76 is
15
            O.
16
    approaching their limit on oxycodone
    hydrochloride. The thresholds were set on the
17
18
    22nd."
19
                  Do you see that?
20
            A.
                  Yes.
21
                  And actually they're reaching
            0.
22
    their threshold almost ten days beforehand,
    aren't they? Do you see the e-mail date of
23
24
    June 13?
```

- 1 A. Yes.
- Q. Okay. And if you look above, it
- looks like, again, you forwarded this e-mail on,
- 4 right?
- 5 A. Mm-hmm.
- Q. And, actually, the "to" line, it
- 7 says Karla Bartish. She's the one we were
- 8 talking about earlier, isn't she?
- 9 A. Yes.
- 10 Q. The one who said that what was
- 11 happening in her store was nuts?
- 12 A. Yes.
- Q. Okay. And so you told her that
- 14 they're near the end of their limit of oxycodone
- even though they're only a third of the way
- 16 through the month, right, or two-thirds of the
- 17 way through the month?
- 18 A. Two-thirds.
- 19 Q. And then you said, "Do you have a
- 20 plan to review or lower your oxy purchases? I
- 21 have to assume you are limiting sales to local
- 22 customers."
- 23 Right?
- 24 A. Correct.

- Q. And that's just the way you speak,
- 2 right? You actually are saying, make sure
- 3 you --
- 4 A. Yes.
- 5 Q. Okay. Do you know whether they
- 6 were doing that?
- 7 A. It could be followed up by the
- 8 supervisor in that region. That was what he
- 9 should be doing.
- 10 Q. Did you do anything to personally
- 11 verify that all of your pharmacies were limiting
- 12 sales to local customers?
- 13 A. Other than notifying that's what
- 14 they should be doing.
- Q. And after you told them that that
- 16 was DDM's policy, did you or anybody else ever
- 17 run any reports to determine whether individuals
- 18 were still filling prescriptions outside of
- 19 their geographic areas?
- 20 A. I don't recall.
- Q. Okay. Maybe you did, maybe you
- 22 didn't?
- A. Yeah.
- Q. Okay. The last one, it says, "Are

```
you also filling Rxs at your pharmacy when other
 1
 2
    pharmacies in the area are not?"
 3
                   Do you see that?
            Α.
                   Yes.
 5
             Q.
                   Was that ever something that
 6
    occurred within the DDM system that you were
 7
    aware of?
 8
                   No. We were just making sure that
             Α.
 9
    people weren't coming to our stores because they
10
    were being turned down at other stores.
11
12
             (DDM-Nameth Exhibit 32 marked.)
13
14
                   MR. MULLIGAN: All right. This is
15
             Exhibit 32. I apologize. This is
16
             actually a collection of documents that
17
             are all similar. So I'll read the Bates
18
            on the top one, but that may not be all
19
             that helpful to people. It's DDM
20
             440516. But we'll have it on the screen
21
            then.
22
    BY MR. MULLIGAN:
23
             0.
                  All right. So I'll represent to
    you that I -- we looked and we found all these
24
```

- 1 that we could find, and I put them in
- 2 chronological order, which may prove to be more
- onerous than putting them in order by store.
- 4 A. Okay.
- 5 Q. But have you seen this document
- 6 before?
- 7 A. Yes.
- 8 MR. JOHNSON: Just the one on the
- 9 front or --
- 10 Q. This type of document.
- 11 A. Yes.
- 12 Q. Okay. Did you create this
- 13 document?
- 14 A. No.
- 15 Q. Do you know who created this
- 16 document?
- 17 A. It was probably created at the
- 18 time that the rolling 12-month report was
- 19 created.
- Q. Do you know who created that
- 21 report?
- A. I can't say.
- Q. Okay. So when you -- fair to say
- 24 when you became director of pharmacy operations,

- 1 you had to fill out -- you had to review and
- 2 fill out these reports?
- A. Correct.
- 4 Q. When you were a chief pharmacist,
- 5 did you have to review and fill out these
- 6 reports?
- 7 A. I had to answer the reports.
- 8 Q. Okay. But when you were the chief
- 9 pharmacist on the other side of it, you got
- 10 these and you had to answer them?
- 11 A. Yes.
- 12 Q. Okay. So would it be fair to say
- 13 you're familiar with these?
- 14 A. Yes.
- Q. Okay. All right. Let's look at
- 16 this first one. So this is Store 33, right?
- 17 A. Correct.
- 18 Q. And the date is 1/2/08. And
- 19 then -- and I won't read this for all of them
- 20 but it says, "The Drug Enforcement Agency" --
- 21 which is the U.S. Department of Justice -- "has
- requested that Discount Drug Mart pharmacy
- 23 operations maintain records of controlled
- 24 substances purchased that exceed an average of

- 1 purchases calculated from the previous 12 months
- 2 or that deviate substantially from normal
- 3 average per month."
- 4 Right?
- 5 A. Yes.
- Q. Okay. And so then it says, "The
- 7 December 2007 report indicates an increase in
- 8 purchases of" -- it looks like that's
- 9 hydrocodone?
- 10 A. Yes.
- 11 Q. Okay. "Your average monthly
- 12 purchase of this item are two bottles. This
- month ten bottles were ordered."
- Do you see that?
- 15 A. Yes.
- 16 Q. That's a pretty substantial
- 17 increase, right?
- 18 A. Yes.
- 19 Q. Okay. Would this say that -- when
- it says the "average monthly purchases," is that
- over the last 12 months?
- 22 A. Say again.
- Q. So see where it says "your average
- 24 monthly purchases of this item are two bottles"?

- 1 A. Yes.
- Q. Is that information that you would
- 3 have taken off of the 12-month rolling average
- 4 and put on here?
- 5 A. Yes.
- 6 Q. Okay. So this store was averaging
- 7 two bottles a month and then this month -- well,
- 8 the month before this, so maybe December, they
- 9 ordered ten?
- 10 A. Correct.
- 11 Q. Okay. So then it says, "Please
- verify this quantity and provide appropriate
- explanation as to the necessity of the increase.
- 14 Thank you for your immediate response to this
- 15 request."
- Do you see that?
- 17 A. Yes.
- 18 Q. So you would have sent -- when we
- 19 were talking earlier about your -- the monthly
- 20 report that you would review?
- 21 A. Yes.
- Q. You would decide whether an order
- that showed up there warranted more
- 24 investigation, right?

- 1 A. Correct.
- Q. And if it did, you would send this
- 3 form out, right?
- 4 A. Correct.
- 5 Q. Okay. And you would require the
- 6 chief pharmacist to provide a -- to verify the
- 7 quantity and provide an appropriate explanation
- 8 for the increase, right?
- 9 A. That's right.
- 10 Q. Okay. So down below, Store 33.
- 11 It looks like the chief pharmacist is Andrew --
- 12 do you know his last name?
- 13 A. Hawk.
- 14 Q. Okay.
- 15 A. Sr.
- Q. Okay. And he completed this, it
- 17 looks like, about ten days later. And so his
- 18 explanation of the increased order was "spike in
- 19 Rx filled."
- Do you see that?
- 21 A. Yes, I do.
- Q. Okay. Would that be a sufficient
- and appropriate explanation as to the increase?
- A. Part and parcel of. What I would

- 1 have to do then -- if it didn't meet my --
- 2 didn't answer my question as to why, I would
- 3 also follow up and see how many bottles were on
- 4 the shelf as opposed to the dispensing
- 5 information.
- 6 Q. Okay. Just looking at this form
- 7 now, as you sit here today, was the explanation
- 8 that he provided to you appropriate and
- 9 sufficient to warrant this order not being
- 10 reported?
- 11 A. He actually tells me that shelf
- 12 inventory on here and also the script --
- increasing script count, so what I'm looking for
- 14 is, do you still -- where did those ten bottles
- 15 go, and he's telling me that seven and three
- 16 quarters of the bottles are still on his shelf.
- Q. Okay. But the spike in Rxs, you
- wouldn't do anything to verify with him or make
- 19 sure that that spike wasn't associated with
- 20 illegitimate prescriptions or diversion, right?
- You would just trust --
- A. Nothing, per se.
- Q. You would trust his judgment,
- 24 right?

- 1 A. Yes.
- Q. Let's go to the next page. This
- one is DDM440506. This is store 5. Date is
- 4 May 5, 2008. The same form, right?
- 5 A. Yes.
- 6 Q. Okay. And so in this instance,
- 7 it's -- your report showed that they ordered
- 8 hydrocodone. They usually ordered three bottles
- 9 and this month they ordered eleven, right?
- 10 A. Correct.
- 11 Q. And so that -- that triggered
- 12 your -- that triggered you to send them a
- 13 report, right?
- 14 A. Correct.
- Q. Okay. And the explanation that --
- 16 is it John?
- 17 A. Vedrody.
- 18 Q. Vedrody. His -- well, did you
- 19 ever have any issues with John Vedrody?
- 20 A. No.
- Q. Okay. His explanation was, "Had
- 22 two or three prescriptions for larger amounts
- 23 than usual. Quantities were verified with
- 24 physicians."

```
1
                   Right?
 2
             Α.
                   Correct.
 3
             Q.
                   Is that a sufficient explanation
     for you to confirm that there was no diversion
 5
     taking place associated with this increase?
                   Based on the bottle size at that
 6
    particular point, this particular drug and this
 7
 8
    NDC were bottles of 100. So they had several
 9
    prescriptions that were increased. I might have
10
    called him back and asked him how many were on
11
     the shelf because if I didn't get that
12
     information, I might have placed a phone call.
13
                   But at that particular time, I
14
     can't say what exactly my follow up would have
15
    been.
16
                   Okay. Do you remember the DEA
     document said that a suspicious order is one of
17
    unusual size?
18
19
             Α.
                   Yes.
20
                   Okay. You would agree that an
             Q.
21
    eleven-bottle order, when the average over the
22
     last 12 months was three, would be one of
23
    unusual size, correct?
```

Α.

Yes.

24

- 1 Q. And, in fact, it was so unusual
- that it caused you to send him a form that he
- 3 needed to fill out, right?
- 4 A. Right.
- 5 Q. Did you report this to the DEA as
- 6 suspicious or possibly suspicious?
- 7 A. Did not.
- 8 Q. Okay. Any reason why?
- 9 A. Because I didn't think it was a
- 10 suspicious order.
- 11 Q. Because you trusted your
- 12 pharmacist?
- 13 A. Yeah.
- 14 Q. Okay.
- A. Also, it would have shown up on
- 16 the monthly report, on the store's monthly
- 17 report if there were missing prescriptions --
- 18 missing bottles.
- 19 Q. That's an inventory thing, right?
- A. More or less, yes.
- Q. Okay. So here's the part that I
- 22 don't understand. So if the average is three
- 23 bottles a month, you said this is -- NDC is
- 24 associated with 100 tab counts. So they're

- 1 averaging 300 tabs a month, right?
- 2 A. Correct.
- Q. And then -- that's for a whole
- 4 year, right?
- 5 A. Yes.
- 6 Q. And then this month they ordered
- 7 eleven bottles, that's 1100 tablets, right?
- 8 A. Correct.
- 9 Q. And his justification for an
- increase in 800 tablets is that he had two or
- 11 three prescriptions for larger than usual. Is
- 12 that concerning to you?
- 13 A. Well, it is enough to --
- 14 concerning to me to send the report out, but
- 15 what it does tell me is that he had several
- 16 prescriptions where he might have had several
- 17 hundred prescriptions more than he did prior.
- 18 So what it doesn't say is how many are still on
- 19 his shelf.
- I want to know where they -- if he
- ordered them, and knowing John, if he didn't
- 22 have enough to fulfill his orders, that
- particular month, if he was running real low
- 24 because he got two or three hundred scripts --

- 1 two or three hundred pills and he was running
- out, he would have a tendency to order heavy --
- 3 heavier.
- 4 And then what I would like to see
- 5 in follow up would be what happened the
- 6 following month. He didn't have -- if he
- 7 didn't -- I don't suppose he had a suspicious
- 8 order, because the quantity on hand would last
- 9 him maybe two months instead of the one, so ...
- 10 Q. Did DDM have any policies and
- 11 procedures about maximum quantities on hand that
- 12 a store could have?
- 13 A. No.
- Q. Despite the fact that you guys had
- 15 evidence that pharmacy employees were diverting
- 16 drugs out of the stores, right?
- 17 A. We had no policy.
- 18 Q. Okay. Do you think that would
- 19 have maybe helped cut down on diversion if you
- 20 had limited the amount of quantities that were
- in the stores?
- A. I don't think so, because you're
- still going to get the same diversion that we
- 24 were seeing.

- 1 Q. So you don't think it mattered?
- 2 A. I think the theft is going to
- occur whether I have five bottles on the shelf
- 4 or three bottles on the shelf.
- Q. Well, if there's a theft and you
- 6 have one bottle, then you have one bottle out in
- 7 the public, right? But if you have a theft and
- 8 there's ten bottles, then you have ten bottles
- 9 out in the public, don't you?
- 10 A. But one bottle would not be enough
- 11 to sustain our patients for a month.
- 12 Q. Okay.
- 13 A. So one prescription could be over
- 14 100. It could be 120, which is a typical
- month's supply.
- 16 Q. Did any of your stores get in the
- 17 habit of carrying larger stocks of opioids in
- 18 their pharmacies?
- 19 A. I can't say that they got into the
- 20 habit.
- Q. Okay. Let's go to the next one,
- which is DDM440517. This is store 35 again.
- 23 Remember we talked about them?
- 24 A. Yes.

```
Ο.
                  Somewhat of a problem store,
 1
    right?
 2
 3
                  MR. JOHNSON: Objection.
                  MR. MULLIGAN: I think he
 4
            testified to that.
 5
 6
                  MR. JOHNSON: I don't know.
 7
            Q. Would you agree?
 8
            A. I wouldn't consider it a problem
 9
    store.
10
            Q.
                  Okay. So if earlier you testified
11
    that 35 was a problem store, are you changing
12
    that testimony now?
13
                  MR. JOHNSON: I don't know that he
14
            did.
15
            Α.
                  I don't know if I did.
16
            Q. Okay. We'll let the record speak
    for itself. It's been a long day.
17
18
                  All right. So store 35 in
    October -- I'm sorry. November 1 of '11, they
19
    ordered another hydrocodone report, right?
20
21
            A. Correct.
22
            Q. And this is 6.8 bottles and then
    this month they ordered 14, right?
23
24
            Α.
                  Correct.
```

- 1 Q. Okay. Is their explanation down
- 2 here sufficient or appropriate for you?
- 3 A. So I'm trying to read his
- 4 handwriting.
- 5 Q. Let me do this maybe in a
- 6 different -- in a more fast way, actually. You
- 7 guys never reported any order as suspicious,
- 8 right?
- 9 A. Correct.
- 10 Q. So I assume that any explanation
- 11 that was down on these documents would have been
- 12 adequate?
- 13 A. Correct.
- 14 Q. Okay.
- 15 A. He is -- he is telling me in this
- 16 how much he has left on his shelf, which is
- important to me, because essentially what he's
- doing, he's ordering a high quantity but that
- 19 doesn't mean that they're diverted, so to speak.
- Q. Okay. But just to be fair and so
- that I don't have to walk you through all these,
- to the extent that you guys never reported
- 23 anything as suspicious, these explanations were
- 24 sufficient for you?

1 Α. Yes. 2 Okay. And you were the primary Ο. person who sent these out and reviewed them? 3 Α. 4 Yes. And determined that they weren't 5 Q. suspicious? 6 7 Α. Correct. 8 Okay. And a number of these, the 9 pharmacist would say something like, "see attached," and then they'd have a printout of 10 their prescriptions? 11 12 Α. Correct. And so basically that would -- was 13 Q. 14 something along the lines of, "I have a lot of 15 prescriptions, I need to fill them" --16 Α. Yes. 17 Q. -- you know, here's my justification? 18 19 Α. Yes. And it was up to the pharmacist to 20 Q. 21 determine whether those prescriptions were 22 legitimate or illegitimate, fair? 23 Α. Yes.

Okay. And you didn't do anything

Q.

24

- 1 to confirm or look specifically at those
- 2 prescriptions to make sure they were
- 3 appropriate, right?
- 4 A. Other than the supervisors going
- 5 to the stores and randomly checking them, no.
- 6 Q. Store supervisors randomly check
- 7 prescriptions?
- 8 A. Yes.
- 9 Q. Were they pharmacists?
- 10 A. Yes.
- 11 Q. So the chief pharmacist you mean?
- 12 A. No, the supervisors. Supervisors
- were all pharmacists, and their duties was to go
- 14 to their specified stores, and part of their
- 15 responsibilities was to --
- Q. Regional supervisors?
- 17 A. Yes.
- 18 Q. Okay. But that would be like a
- 19 spot-check situation, right?
- 20 A. Yes, yes.
- Q. Obviously there's some subjective
- judgment that you exercised in this suspicious
- order monitoring policies and procedures, right?
- A. Correct.

- 1 Q. And -- so regarding the things
- we've talked about today, did the buck stop with
- 3 you on that?
- 4 A. Primarily, unless I had questions,
- 5 then I'd run it by Pete or whatever, but yes.
- 6 Primarily yes.
- 7 Q. Unless you pulled Pete in --
- 8 A. Yes.
- 9 Q. -- it was something that was --
- 10 DDM referred to your judgment on things you were
- in charge of, right?
- 12 A. Right.
- Q. And then you deferred to the
- 14 judgment of the pharmacist to detect and prevent
- diversion at the store level, correct?
- 16 A. Yes.
- 17 Q. Okay. So we can look at the
- 18 specific pages in here if you'd like to. One of
- 19 the things I just wanted to ask you was, in this
- 20 collection of documents, store 35 actually has
- four of them, and there's one on November 1,
- '11, December 3 of '12, and November 11 of '13.
- And if you look at the '11 one,
- their average was 6.8 bottles and then they

- 1 ordered 14. In '12, they averaged 5.6 and they
- ordered 12. But then in '13, they averaged 11.9
- and they ordered 26. And, again, I can point
- 4 you to those pages.
- 5 But I'm just curious, would you
- 6 ever look back in your file when you got -- when
- 7 a store showed up on a report to see what --
- 8 which -- if you sent any of these in the past
- 9 and what they looked like?
- 10 A. I don't believe I ever did.
- 11 Q. Okay. Do you think that would
- 12 have been helpful for you to see kind of where
- they came from and how much their prescriptions
- 14 had grown over time?
- 15 A. We knew that this particular
- 16 store, and a lot of our stores, were growing
- 17 over time. This particular store was remodeled
- 18 and they had a large influx of patients. So
- 19 they were growing exponentially. So their
- 20 orders were growing. So it seemed logical that
- their controlled drugs would grow with them.
- 22 So ...
- Q. When were they remodeled?
- A. Maybe '12, but I'd have to -- I'd

- 1 have to review that.
- Q. Okay.
- A. Well, it's probably before that,
- 4 slightly before that.
- 5 Q. Okay. So I'll just represent that
- 6 this packet here has ten of these forms, and we
- 7 scoured DDM's production to find all the ones we
- 8 could.
- 9 Would you expect there to be more
- 10 than ten forms based on the fact that this
- 11 covers a time frame of 2008 to 2014?
- 12 A. Possibly, yes.
- Q. How many reports would you -- how
- 14 many of these documents would you send out,
- 15 let's say, on an annual basis?
- 16 A. There could have been -- depending
- on the year. I mean, they varied, but there
- 18 could have been ten or more.
- 19 Q. Did you send at least one a month?
- 20 A. There were some months that we
- 21 didn't send any, so I can't say we send at least
- 22 one a month. But there were some months when I
- sent two or three. So, you know, for me to go
- 24 back to ten or twelve years ago, you know, it's

- 1 a little bit fuzzy on what happened back --
- 2 specifically back then, how many I sent out.
- 3 But I can recall that there were numerous times
- 4 when we'd send more than one.
- 5 Q. Okay. So let's just take your
- 6 average of ten over a six-year -- six-,
- 7 seven-year period, you'd expect there to be 60
- 8 to 70 of these, right, not ten?
- 9 A. Yes.
- 10 Q. Okay. Was there any type of
- 11 retention -- document retention policy in place
- 12 for these documents?
- A. What they would -- they'd be
- 14 filed.
- Q. Where would they be?
- 16 A. We'd give them to pharmacy
- operations gals to file, and they went into --
- 18 after two years or so, they got sent somewhere.
- 19 I don't know where.
- MR. MULLIGAN: Okay. Why don't we
- take a quick five-minute break. Let me
- make sure I've got nothing else. But I
- think we're pretty much done. Sound
- 24 good?

```
1
                   THE VIDEOGRAPHER: We're going off
 2
             the record at 4:48.
 3
                   (Recess taken.)
                   THE VIDEOGRAPHER: We're back on
 5
             the record at 4:52.
 6
 7
             (DDM-Nameth Exhibit 33 marked.)
 8
 9
    BY MR. MULLIGAN:
                   All right. I'm handing you the
10
             Q.
11
    last exhibit, which is Exhibit 33, and it's a --
    you can actually just look at the sheet if you
12
    want, but it's a DDM organizational chart.
13
14
                   Do you see that?
15
            Α.
                   Yes, I do.
16
                  Where would you put yourself if
    you were still -- I mean, in your position as of
17
    2014?
18
19
                  Under Pete Ratycz as vice
             Α.
20
    president.
21
             Q. Okay. So just a line down from
22
    Pete?
23
            A.
                   Correct.
24
             Q. Okay. And what would you put in
```

- 1 your box if you had to put a little bullet with
- 2 the stuff you did?
- 3 A. Third-party contracting.
- Q. Okay.
- 5 A. Controlled drug monitoring,
- 6 pharmacy operations in general, and then there's
- 7 a whole lot of things that fall under pharmacy
- 8 operations.
- 9 Q. Okay.
- 10 A. Anything and everything.
- 11 Q. Is there anybody else on here that
- was involved in controlled drug monitoring,
- other than Pete, when you would escalate things
- 14 to him?
- 15 A. Well, Jason was -- who was --
- Q. Who took over?
- 17 A. Yeah. Other than Jason, no.
- 18 Q. Okay.
- 19 A. Jill.
- Q. Right. Who's Mike Eby?
- A. Mike now is in -- he used to be in
- 22 human resources. Now, he's VP of finance.
- Q. Do you know whether Mike has any
- involvement in suspicious order monitoring or

```
preventing diversion?
 1
 2
             Α.
                   Not to my knowledge.
 3
             Q.
                   Okay. Who's Laura Taylor?
 4
             Α.
                   She is the pharmacy operations --
 5
     she worked under actually myself and Jason. She
 6
     was -- I don't know what the title exactly is
 7
    now, but ...
 8
             O. Is she still there?
 9
             Α.
                   Yeah, she is.
10
             Q.
                   And did she assist you in any way
11
     in reviewing that 12-month rolling report or
12
     sending out these forms to the chief pharmacist?
13
                   She did not review, but she did
             Α.
14
     send them to the stores, and then it was her
15
     duty to make sure then on a follow-up that we
16
     got them all back.
17
             Q.
                   Okay. So she was sort of --
18
             Α.
                   And file themselves afterwards,
19
     so ...
20
                   She was more the messenger and the
             Q.
21
     filer?
22
             Α.
                   Yes.
23
             O.
                   She didn't exercise any judgment
24
     or ...
```

- 1 A. No, no.
- Q. Okay. Was John Gans ever involved
- 3 in any evaluation of diversion at the store
- 4 level?
- 5 A. Not unless it was mentioned during
- 6 the board meeting.
- 7 Q. Okay.
- 8 A. So I doubt if he was involved in
- 9 any policy making, but ...
- 10 Q. What about any of the Boodjehs?
- 11 A. The same. No. He was -- board
- 12 meetings, if it was mentioned there, yes. As
- 13 far as policy making, no.
- Q. So if you look at Doug Boodjeh on
- 15 here under chief operating officer, he has
- 16 pharmacy listed there, correct?
- 17 A. Yes.
- 18 Q. Did he play any role in crafting,
- 19 evaluating, or analyzing DDM's suspicious order
- 20 monitoring policies and procedures at any time?
- A. Not that I'm aware of.
- Q. Did you ever participating in a
- 23 discussion regarding DDM's suspicious order
- 24 monitoring policies and procedures with either

```
John Gans or Doug Boodjeh?
 1
 2
            A. Did I?
 3
            Q. Yeah.
            Α.
                  No.
 5
            Q.
                  Do you know if anybody else did?
 6
                  I can't answer that.
            Α.
 7
            Q. Why is that? You don't know?
 8
            A.
                  I don't know.
 9
                  MR. MULLIGAN: Okay. That's it.
10
                  MR. JOHNSON: Great.
                  MR. MULLIGAN: Thank you for your
11
12
            time.
13
                  THE WITNESS: Thank you.
14
                  MR. MULLIGAN: We can go off the
15
            record.
16
                  THE VIDEOGRAPHER: Going off the
17
            record at 4:56.
18
                   (Signature not waived.)
19
20
              Thereupon, at 4:56 p.m., on Monday,
21
    January 7, 2019, the deposition was concluded.
22
23
24
```

Case: 1:17-md-02804-DAP Doc#: 1982-11 Filed: 07/24/19 419 of 421 PageID #: 242103 Review

1	CERTIFICATE
2	STATE OF OHIO :
	SS:
3	COUNTY OF:
4	
5	I, TOM NAMETH, do hereby certify that I have
6	read the foregoing transcript of my cross-examination
7	given on January 7, 2019; that together with the
8	correction page attached hereto noting changes in form
9	or substance, if any, it is true and correct.
10	
	TOM NAMETH
11	
12	I do hereby certify that the foregoing
13	transcript of the cross-examination of TOM NAMETH was
14	submitted to the witness for reading and signing; that
15	after he had stated to the undersigned Notary Public
16	that he had read and examined his cross-examination,
17	he signed the same in my presence on the day
18	of, 2019.
19	
20	NOTARY PUBLIC - STATE OF OHIO
21	
22	My Commission Expires:
23	·
24	

```
CERTIFICATE
 1
 2
     STATE OF OHIO
                                   SS:
 3
     COUNTY OF FRANKLIN
               I, Carol A. Kirk, a Registered Merit
 4
    Reporter and Notary Public in and for the State of
 5
    Ohio, duly commissioned and qualified, do hereby
     certify that the within-named TOM NAMETH was by me
     first duly sworn to testify to the truth, the whole
 6
     truth, and nothing but the truth in the cause
 7
     aforesaid; that the deposition then given by him was
    by me reduced to stenotype in the presence of said
     witness; that the foregoing is a true and correct
 8
     transcript of the deposition so given by him; that the
 9
    deposition was taken at the time and place in the
     caption specified and was completed without
10
     adjournment; and that I am in no way related to or
     employed by any attorney or party hereto or
11
     financially interested in the action; and I am not,
    nor is the court reporting firm with which I am
12
     affiliated, under a contract as defined in Civil Rule
     28(D).
13
               IN WITNESS WHEREOF, I have hereunto set my
    hand and affixed my seal of office at Columbus, Ohio
14
     on this 10th day of January 2019.
15
16
17
18
                              CAROL A. KIRK, RMR
19
                              NOTARY PUBLIC - STATE OF OHIO
20
21
    My Commission Expires: April 9, 2022.
22
23
2.4
```

1	DEPOSITION ERRATA SHEET
2	I, TOM NAMETH, have read the transcript
	of my deposition taken on the 7th day of January 2019,
3	or the same has been read to me. I request that the
	following changes be entered upon the record for the
4	reasons so indicated. I have signed the signature
	page and authorize you to attach the same to the
5	original transcript.
6	Page Line Correction or Change and Reason There:
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	Date Signature